

INVESTOR PRESENTATION

August 2018

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Overview of Noor Bank

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Snapshot

	 Established by the Government of Dubai in 2 commenced operations in January 2008 	007 and
	 Privately owned bank with a strategic shareholder ba 	ise
	 Committed to fulfilling the Ruler of Dubai's vision to modern Shari'a compliant bank 	create a
i w of	 Integral to Dubai's vision to be the centre of the globa economy 	al Islamio
ank	 Offers a comprehensive range of Shari'a compliant and services across four principal business gro corporate banking, (2) investment banking & 	oups: (1

 Refreshed strategy developed by a new board of directors and management put in place in December 2017

Select Awards and Accolades

institutions, (3) retail banking and (4) treasury

Despite its relatively short operating history, the Bank has received more than 70 industry awards within the markets in which it operates



Financial Highlights

USD Mn	2013	2014	2015	2016	2017	H1-2018
Cash & Balances with UAE CB	951	924	2,027	919	1,246	1,284
Islamic Financing Instruments	3,906	4,911	6,318	7,056	7,473	8,125
Investments in Islamic Sukuk	493	785	665	1,104	1,015	1,476
Total Assets	6,304	7,900	10,744	11,051	11,617	12,412
Customer Deposits	5,082	6,494	8,744	8,114	8,257	8,399
Senior Unsecured Sukuk	-	-	500	500	500	1,000
Tier 1 Sukuk	-	-	-	500	500	500
Total Shareholders' Equity	665	891	956	957	1,092	1,074
Net Profit Margin	2.2%	2.8%	2.8%	2.8%	3.2%	3.3%
Return on Assets	1.0%	1.5%	1.5%	0.9%	0.9%	1.7%
Eligible Liquidity Asset Ratio	19.3%	14.8%	23.4%	13.2%	16.9%	16.8%
Financing to Customer Deposits	76.9%	75.6%	72.2%	87.0%	90.5%	96.7%
Impaired Financings Ratio	9.5%	7.3%	4.7%	5.1%	4.3%	4.5%
Impairment Coverage Ratio	95.0%	105.5%	112.9%	122.8%	151.1%	148.2%
Tier 1 Ratio	13.9%	14.6%	12.2%	16.3%	16.8%*	15.1%*
Capital Adequacy Ratio	17.6%	18.1%	15.2%	17.3%	17.9%*	16.3%*
* Under Basel III						

* Under Basel III

Credit Rating

Rating Agency	Long-Term Rating	Outlook	Date
Fitch Ratings	А-	Stable	Jul-18

Strategic Sovereign & Ruling Family Ownership

O Noor Bank is the only UAE Bank to have joint ownership by Dubai & Abu Dhabi Ruling Families and the Dubai & UAE Federal Governments



Strong and Influential Board



CO The Bank's board has been appointed by the Government of Dubai

Overview of the Current Board of Directors



H.H. Sheikh Ahmed Bin Mohd Bin Rashid Al Maktoum, Chairman

- Member of the Dubai Ruling Family
- Select Roles: Chairman of Mohammed bin Rashid Al Maktoum Foundation, the UAE National Olympic Committee, Dubai Cultural Committee

H.E. Essa Abdulfattah Kazim Al Mulla, Vice Chairman

Select Roles: Governor of DIFC, Chairman of DFM, Borse Dubai, DIFC Authority and DIFC Investments, Deputy Chairman of Supreme Legislation Committee in Dubai, Vice Chairman of Noor Investment Group, Board Member of Noor Takaful Family and Noor Takaful General and a member in Dubai Supreme Fiscal Committee and Board Member of Nasdaq Dubai and Etisalat

Dr. Mohamed Ahmed Al Zarooni, Member

Select Roles: Director General of Dubai Airport Freezone Authority, Chairman of World Freezone Organization, Vice Chairman and Chief Executive Officer of Dubai Silicon Oasis Authority and Board Member of Dubai Aerospace Enterprises

Dr. Amina Alrustamani, Member

Select Roles: Member of Higher Dubai Smart City Initiative Committee and Board Member of National Media Council, Emirates Central Cooling Systems Corporation, AW Rostamani Group and Dubai Healthcare City Authority

Edris Mohammad Rafi Mohammad Saeed Alrafi, Member

 Select Roles: Board member of Noor Investment Group, Noor Takaful Family and Noor Takaful General



Raed Mohammad Khalifa Kajoor Al Nuaimi, Member

Select Roles: Group CEO of Dubai Properties, Chairman of Dubai Hills Estates, Rove Hotels, Vice Chairman of Rove Hospitality, Noor Takaful Family and Noor Takaful General and Board Member of Marsa Al Seef

R

Rashid Mohammed Al Mutawa, Member

 Select Roles: Board Member of Dubai Healthcare City Authority, Board Member of Telecommunications Regulatory Authority and Board Member of Dubai Real Estate Corporation



Mohamed Sulaiman Abdulaziz Almulla, Member

Select Roles: Executive Director and CEO, DXB Entertainments

Narayanan Rajagopalan Yegna, Member

Select Roles: Vice Chairman of Zabeel Square and Board Member of Marsa Al Seef

Leading Shari'a Supervisory Committee

© The Bank's Shari'a Supervisory Committee, a separate and independent entity that is appointed by the Board, comprises of leading Islamic scholars who have extensive experience and expertise in legal, financial and banking-related matters

Dr. Mohamed Daud Bakar Dr. Mohamed Ali Elgari Sami Al Awadi Chairman of the Shari'a Supervisory Committee Member of the Shari'a Supervisory Committee Member of the Shari'a Supervisory Committee Dr. Mohamed Ali Elgari is member of numerous Dr. Mohd Daud Bakar is the Founder and Group Chairman of Amanie Group, a global boutique Shari'a Shari'a Boards of Islamic Banks and Takaful advisorv firm. Companies worldwide. leading banks in the UAE.

Dr. Mohamed Ali Elgari is also a member of the Islamic Jurisprudence Academy of the OIC, the Islamic Jurisprudence Academy of the Islamic World League, the Shari'a Council of Auditing Organization for Islamic Financial Institutions (AAOIFI), Journal of the

Jurisprudence Academy (of the IWL), Journal of Islamic Economic Studies (IDB), Journal of Islamic Economic (IAIE, London), and the advisory board of Harvard Series in Islamic Law, Harvard Law School.

Dr. Mohd Daud Bakar is also a Chairman of the Shari'a Advisory Councils of Bank Negara Malavsia, the Securities Commission and the Labuan Financial Services Authority, Chairman of the Shari'a Committee of the International Islamic Liquidity Management Corporation and is a Shari'a Board member of many regional and international banks.

Sami Al Awadi is currently the acting Head of Shari'a and Chief Compliance Officer at Noor. Prior to Noor Bank, Sami held a variety of leadership roles with

The committee supports a progressive vision that will enable Noor Bank to further cement its position as a leading Islamic bank

Overview of Shari'a Supervisory Committee

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Overview of Noor Bank's History





Resilience demonstrated through tough times





We have redefined our vision, mission and values...



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Strategy

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© Noor Bank's new strategy is focused on customer service and employees, while improving efficiency and processes to provide a sustainable growth platform







Well Managed Growth with a Stable Funding Profile

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Overview of Business Segments

© The Bank offers a comprehensive range of Shari'a-compliant products and services in corporate banking, retail banking, investment banking & financial institutions and treasury

Overview of Business Segments

Corporate Banking

Retail Banking

- Operates a full service corporate bank which includes dedicated relationship managers and product professionals across the UAE
- Accounts for 70% of the Bank's gross customer financing portfolio (as at 30 June 2018)
- Offers the Bank's broad trade product offering and strong treasury product base, demonstrated track record of innovation and strong customer service and delivery
- Services its customers through a number of units organised on both a geographical and product-specific basis

- Provides a comprehensive range of retail financial solutions from transactional services to financial planning
- Principal business units are business banking, Wealth Management, Home Finance, personal finance/cards, auto finance, banca takaful and transaction & saving solutions

Investment Banking & Financial Institutions

- Investment Banking: offers a diversified range of products, including syndication, project financing, Sukuk, structured finance and securitisation, as well as financial advisory and agency services
- Financial Institutions: responsible for establishing and maintaining relationships with financial institutions internationally. Currently, has exposure across various regions including Africa, South Asia, the Middle East, Europe and Far East Asia

Treasury

- Responsible for providing the Bank with its funding and foreign exchange requirements and for managing its own balance sheet risks that arise out of its business activities, including liquidity, foreign exchange and profit rate risks
- Operates through four key desks: sukuk trading; asset and liability management (ALM) and foreign exchange; structured products; and treasury sales
- Provides investment products and hedging solutions for the Bank's customers





© Strong Balance Sheet growth faster than the market, driving income growth

USD Mn (unless otherwise stated)	2013	2014	2015	2016	2017	CAGR vs. 2013	H1-2017	H1-2018	Growth H1'17 vs. H1'18
Balance Sheet Items									
Cash and Balances with CBUAE	951	924	2,027	919	1,246	7.0%	1,120	1,284	14.6%
Due from banks	637	815	1,252	1,504	1,329	20.2%	1,003	1,048	4.5%
Investments in Islamic financing instruments	3,906	4,911	6,318	7,056	7,473	17.6%	7,569	8,125	7.3%
Investments in Islamic Sukuk	493	785	665	1,104	1,015	19.8%	716	1,476	106.1%
Total Assets	6,304	7,900	10,744	11,051	11,617	16.5%	10,868	12,412	14.2%
Customer deposits	5,082	6,494	8,744	8,114	8,257	12.9%	8,071	8,399	4.1%
Total Liabilities	5,639	7,009	9,788	9,594	10,025	15.5%	9,369	10,838	15.7%
Total Equity	665	891	956	1,457	1,592	24.4%	1,499	1,574	5.0%
Income Statement Items									
Net income from Islamic financing	111	179	242	273	314		160	171	6.9%
Total Operating Income	172	276	380	463	530		277	270	(2.5%)
Total Expenses	(105)	(134)	(174)	(187)	(199)		(99)	(95)	4.0%
Operating profit	67	142	206	276	331		178	175	(1.7%)
Impairment charge on Islamic Financing	(12)	(33)	(54)	(176)	(228)		(128)	(87)	32.0%
Net Profit	70	185	152	100	101		50	88	76.0%
Key Ratios									
Cost to Income Ratio	61.4%	48.3%	45.7%	40.5%	37.6%		35.9%	35.1%	
Net Profit Margin	2.2%	2.8%	2.8%	2.8%	3.2%		3.2%	3.3%	
Return on Shareholders' Equity	8.9%	15.0%	16.7%	8.2%	6.8%		6.8%	13.8%	
Return on Assets	1.0%	1.5%	1.5%	0.9%	0.9%		0.9%	1.7%	
Eligible Liquid Asset Ratio	19.3%	14.8%	23.4%	13.2%	16.9%		15.1%	16.9%	
Financings to Deposit Ratio	76.9%	75.6%	72.2%	87.0%	90.5%		93.8%	96.7%	
Impaired Financing Ratio	9.5%	7.3%	4.7%	5.1%	4.3%		4.8%	4.5%	
Impaired Financing Coverage Ratio	95.0%	105.5%	112.9%	122.8%	151.1%		137.5%	148.2%	

- Strong performance in 2018 on the back of record H1 profits
- Robust liquidity position and well capitalized
- Stable funding base with high CASA
- Prudent Risk Management leading to a high impairment financing coverage ratio
- Cost to Income ratio continues to improve as a result of stringent cost management
- Return on Shareholders' Equity and Return on Assets have increased with improved Net Profit margin

Well Managed Growth

© While Noor Bank has experienced strong growth, considerably higher than its industry peers, it has maintained a prudent risk management approach



Asset & Deposit Growth

Source: Each bank's annual reports and financial statements for the period ended 30 June 2018 and 31 December 2013

Stable Deposit Base and Strong Credit Quality

© Relative to UAE banks, Noor Bank enjoys a stable deposit base and strong credit quality with impaired financing and coverage ratios being better than the industry average



Deposit Stability (CASA as % of Deposits)

Return on Assets Ratio (%)





Impaired Financing Ratio (%)

Impaired Financing Coverage Ratio(%)



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\infty The Bank has continued to report strong operating income while improving its operating efficiency



Operating Income (USD Mn)



Components of Operating Income (USD Mn)

Improved Net Profit Margins (%)





Improving Operating Efficiency (%)

Operating Returns (%)



Asset Quality



© Robust and improving asset quality on the back of a prudent risk policy



Impaired Financings (USD Mn)

Exposure to Key Sectors



Strong Coverage Levels (USD Mn)



Key Highlights

- Impaired Financing and Impairment Coverage ratios has improved considerably over the years and are better than industry averages.
- Real Estate and construction is lower than industry average of 20.6%. This has been the key sector of growth from a UAE economy perspective
- The concentration for the Government related entities (GRE) exposure has reduced significantly from its peak levels of 27.8% in 2013 (It was 40.2% in 2012).

Funding Overview



100 Noor Bank maintains a strong and stable liquidity funding position



Overview of Funding Mix (30 Jun 2018)



Overview of Liquidity Position (USD Mn)



Key Highlights

58%

42%

- Steady liquidity position with Noor Bank's ELAR much above the minimum regulatory requirement of 10%.
- Excess liquidity deployed in the business to optimize the Balance Sheet resulting in a higher Financing to Deposit ratio.
- Customer deposits comprise the majority of the Bank's funding profile (accounting for 77% of total liabilities). The majority of these deposits have proven to be 'sticky', providing Noor Bank with a stable funding profile.
- Bank has a diversified funding base consisting of senior unsecured 5-year Sukuk of USD 1.000Mn as well as Tier 1 Sukuk of USD 500Mn.

Capitalisation





Risk Weighted Assets (USD Mn)





* Including capital conservation buffer requirement of 1.875% (2017: 1.25%) under Basel III effective 2017

Key Highlights

- Risk weighted assets have experienced strong growth in line with the strong Balance Sheet growth.
- Moreover, the regulatory capital base of Noor Bank has also increased at CAGR of 16.3% since 2014 to reach USD 1.7Bn. Regulatory capital in H1 2018 is relatively flat, primarily due to the impact of the IFRS 9 adoption.
- The Bank enjoys a healthy Tier 1 ratio of 15.1% and CAR of 16.3%, well above the regulatory requirements under Basel III. CET 1 ratio is at 10.2% against a regulatory threshold of 8.25%

Closing Remarks





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Snapshot of the UAE

- The United Arab Emirates (rated Aa2 by Moody's) comprises seven Emirates with Abu Dhabi and Dubai being the largest contributors to its gross domestic product ("GDP").
- ► The UAE benefits from several buffers, including a rapid non-oil growth, robust external reserves and a relatively low fiscal breakeven oil price.
- Although oil has been the mainstay of the UAE economy and continues to contribute significantly to economic prosperity, a determined and far-seeing policy of economic diversification has ensured that non-oil sectors now account for approximately 70% of the gross domestic product (2016), with the oil sector comprising the remaining portion.
- In addition, the UAE Government has commenced a series of subsidy reforms; this includes the fuel and diesel subsidy cuts introduced in August 2015.

Source: International Monetary Fund, UAE Interact, OPEC



UAE GDP Composition

For the Full-Year ended 31 December 2016



- Construction
- Wholesale Retail Trade & Repairing
- Transports , Storage & Communication
- Real Estate & Related Services
- Manufacturing
- Financial Sector
- Government Services
- Utilities
- Other

Source: UAE National Bureau of Statistics Note: GDP Composition for 2017 is not available yet

Limited Fiscal Deficit to be Posted



Positive Current Account Balances

UAE GDP and Gov't Debt (USD Bn)





Overview of Dubai



Snapshot of Dubai

- The Emirate of Dubai is the second largest Emirate in the UAE after the Emirate of Abu Dhabi. Dubai is situated on the west coast of the UAE in the south-western part of the Arabian Gulf.
- Reflecting the Emirate's strategic geographic location, rising levels of international trade and the Government's long-standing strategy of positioning Dubai as a trading centre, Dubai's GDP has increasingly shifted away from reliance on the oil and gas sectors.
- Dubai's diversified economy has exhibited robust growth levels in recent years on the back of Government initiatives and policies which were aimed at improving the economic and business environment. As a testament to Dubai's robust credit fundamentals, the Emirate posted growth of 2.8% during 2017, despite the limited growth other Emirates / GCC states have registered (on the back of the low oil price environment).

Dubai's Composition of GDP



156 148 146 140 137 141 120 99 87 82 85 80 78 74 70 2009 2010 2011 2012 2013 2014 2015 2016 2017 Exports & Re-Exports Imports

Foreign Trade (USD Bn)

Source: Dubai Statistics Centre



Source: Dubai Statistics Centre



Growth in Economy

Source: Dubai's Department of Tourism and Commerce Marketing

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Snapshot of the UAE Banking Sector

- The UAE banking industry, which is the largest banking industry in the GCC, comprises of 22 domestic banks and 26 foreign banks.
- The industry is regulated by the UAE Central Bank, which was established in 1980 and is considered the lender of last resort. The UAE Central Bank has a strong track record of providing systemic support to the banking industry, as and when needed.
- Effective 1 January 2018, Basel III regulations have been implemented by the UAE Central Bank. The majority of capital instruments issued by UAE banks are already Basel III compliant (including Noor Bank's USD 500Mn 6.25% Tier 1 Sukuk issued in 2016).
- IFRS 9 has been effective 1 January 2018. Classification and measurement of financial instruments under the new standard is based on cash flow characteristics and underlying business model. The new impairment model under IFRS 9 requires recognition of impairment loss based on expected credit loss rather incurred loss basis. The impact of changes in classification and measurement is not significant. Bank continues to refine its impairment model and related processes up to 31 March 2018 reporting.
- Value Added Tax (VAT) has been effective 1 January 2018 in the UAE and the same has been implemented by the Bank.



UAE Banking Sector in Context of the GCC (USD Bn)

Source: Central Bank Websites. Notes: Bahrain number excludes foreign banks; Saudi, Kuwait and Qatar as at Dec 2015; Oman, Bahrain and UAE as at Dec 2016

Key Industry Indicators (USD Bn)

	2013	2014	2015	2016	2017	H1-2018
Total Assets	571.9	627.6	673.7	710.9	733.7	748.4
Deposits	348.2	387	400.7	425.5	443.0	458.6
Loans & Advances	316.9	344.5	369.4	393.7	400.8	408.5
Total Provisions	26.3	25.9	26.9	29.2	29.6	33.1
Loan to Deposit (%)	91.0%	89.0%	92.2%	92.6%	90.5%	89.1%
CAR (%)	19.3%	18.2%	18.3%	18.9%	18.1%	18.1%
Tier 1 Ratio (%)	16.9%	16.2%	16.6%	17.3%	16.6%	16.6%

Source: UAE Central Bank

GCC Banking Sector (Gov't Deposits as % of Total Deposits)



Source: Deposits refers to the sum of Private Sector Deposits, Government Deposits, Foreign Liabilities and Local Interbank Deposit; Numbers as at end of December 2016, except Bahrain as at April 2017 and Saudi, Kuwait and Qatar as at Dec 2015 as per Moody's



Thank You

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