

INVESTOR PRESENTATION APRIL 2018

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Overview of Noor Bank



Snapshot

	 Established by the Government of Dubai in 2007 and commenced operations in January 2008
	 Privately owned bank with a strategic shareholder base
Brief Overview of	 Committed to fulfilling the Ruler of Dubai's vision to create a modern Shari'a compliant bank
	Integral to Dubai's vision to be the centre of the global Islamic economy
Noor Bank	Offers a comprehensive range of Shari'a compliant products and services across four principal business groups: (1) corporate banking, (2) investment banking & financia institutions, (3) retail banking and (4) treasury

 Refreshed strategy developed by a new board of directors and management put in place in December 2017

Select Awards and Accolades

Despite its relatively short operating history, the Bank has received more than 70 industry awards within the markets in which it operates



Financial Highlights

USD Mn	2013	2014	2015	2016	2017
Cash & Balances with UAE CB	951	924	2,027	919	1,246
Islamic Financing Instruments	3,906	4,911	6,318	7,056	7,473
Investments in Islamic Sukuk	493	785	665	1,104	1,015
Total Assets	6,304	7,900	10,744	11,051	11,617
Customer Deposits	5,082	6,494	8,744	8,114	8,257
Senior Unsecured Sukuk	-	-	500	500	500
Tier 1 Sukuk	-	-	-	500	500
Total Shareholders' Equity	665	891	956	957	1,092
Net Profit Margin	2.2%	2.8%	2.8%	2.8%	3.2%
Return on Assets	1.0%	1.5%	1.5%	0.9%	0.9%
Financing to Customer Deposits	76.9%	75.6%	72.2%	87.0%	90.5%
Impaired Financings Ratio	9.5%	7.3%	4.7%	5.1%	4.3%
Impairment Coverage Ratio	95.0%	105.5%	112.9%	122.8%	151.1%
Tier 1 Ratio	13.9%	14.6%	12.2%	16.3%	16.8%*
Capital Adequacy Ratio	17.6%	18.1%	15.2%	17.3%	17.9%*

* Under Basel III

Credit Rating

Rating Agency	Long-Term Rating	Outlook	Date
Fitch Ratings	A-	Stable	Jul-17

Strategic Sovereign & Ruling Family Ownership

O Noor Bank is the only UAE Bank to have joint ownership by Dubai & Abu Dhabi Ruling Families and the Dubai & UAE Federal Governments



Strong and Influential Board



OD The Bank's board has been appointed by the Government of Dubai

Overview of the Current Board of Directors



H.H. Sheikh Ahmed Bin Mohd Bin Rashid Al Maktoum, Chairman

- Member of the Dubai Ruling Family
- Select Roles: Chairman of Mohammed bin Rashid Al Maktoum Foundation, the UAE National Olympic Committee, Dubai Cultural Committee

H.E. Essa Abdulfattah Kazim Al Mulla, Vice Chairman

Select Roles: Governor of DIFC, Chairman of DFM, Borse Dubai, DIFC Authority and DIFC Investments, Deputy Chairman of Supreme Legislation Committee in Dubai, Vice Chairman of Noor Investment Group, Board Member of Noor Takaful Family and Noor Takaful General and a member in Dubai Supreme Fiscal Committee and Board Member of Nasdaq Dubai and Etisalat

Dr. Mohamed Ahmed Al Zarooni, Member

Select Roles: Director General of Dubai Airport Freezone Authority, Chairman of World Freezone Organization, Vice Chairman and Chief Executive Officer of Dubai Silicon Oasis Authority and Board Member of Dubai Aerospace Enterprises

Dr. Amina Alrustamani, Member

 Select Roles: Member of Higher Dubai Smart City Initiative Committee and Board Member of National Media Council, Emirates Central Cooling Systems Corporation, AW Rostamani Group and Dubai Healthcare City Authority

Edris Mohammad Rafi Mohammad Saeed Alrafi, Member

 Select Roles: Board member of Noor Investment Group, Noor Takaful Family and Noor Takaful General



Raed Mohammad Khalifa Kajoor Al Nuaimi, Member

Select Roles: Group CEO of Dubai Properties, Chairman of Dubai Hills Estates, Rove Hotels, Vice Chairman of Rove Hospitality, Noor Takaful Family and Noor Takaful General and Board Member of Marsa Al Seef

Rashid Mohammed Al Mutawa, Member

 Select Roles: Board Member of Dubai Healthcare City Authority, Board Member of Telecommunications Regulatory Authority and Board Member of Dubai Real Estate Corporation



Mohamed Sulaiman Abdulaziz Almulla, Member

Select Roles: Executive Director and CEO, DXB Entertainments

Narayanan Rajagopalan Yegna, Member

Select Roles: Vice Chairman of Zabeel Square and Board Member of Marsa Al Seef

Leading Shari'a Supervisory Committee

CO The Bank's Shari'a Supervisory Committee, a separate and independent entity that is appointed by the Board, comprises of leading Islamic scholars who have extensive experience and expertise in legal, financial and banking-related matters

Overview of Shari'a Supervisory Committee





Dr. Mohd Daud Bakar is also a Chairman of the Shari'a Advisory Councils of Bank Negara Malaysia, the Securities Commission and the Labuan Financial Services Authority, Chairman of the Shari'a Committee of the International Islamic Liquidity Management Corporation and is a Shari'a Board member of many regional and international banks.

The committee supports a progressive vision that will enable Noor Bank to further cement its position as a leading Islamic bank

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Overview of Noor Bank's History



Jan 2008 ► Official launch with initial equity of AED 3Bn Apr 2008 ► Best New Islamic Bank by International Islamic Forum	Ahmed Bin Mohammed Bin Rashid Al Maktoum	 Jan 2014 Bank rebranded as Noor I May 2014 The AED 770Mn Support provided by the UAE CB v Oct 2014 The Bank is assigned a fin (stable) rating by Fitch 	Bank Tier II funding was prepaid in full	 Jun 2017 John lossifidis appointed as Chief Executive Officer Dec 2017 The Board approve the new strategy for the Bank 	Jan 2018 ► Noor Bank celebrates its
2008 2009 2	010 2011	2012 2013	2014 2015	5 2016	2017 2018
for Chapter 11 Dec 2009 Systemic s	pany Noor Takaful launched upport funding of AED 50Bn y the UAE Government to nks	Jan 2013 ► Mobile banking application launched May 2013 ► Noor Trade launched	 Apr 2015 ▶ Established US Trust Certificate Programme an highly success 500Mn 5-year S a profit rate of 2 	e Issuance perp d issued a ful USD b 'Bes Sukuk with UAE	016 cessful pricing of etual USD 500Mn 1 capital Sukuk t Islamic Bank in the ' by Global Finance azine

Resilience demonstrated through tough times





We have redefined our vision, mission and values...



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Strategy

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© Noor Bank's new strategy is focused on customer service and employees, while improving efficiency and processes to provide a sustainable growth platform







Well Managed Growth with a Stable Funding Profile

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Overview of Business Segments

© The Bank offers a comprehensive range of Shari'a-compliant products and services in corporate banking, retail banking, investment banking & financial institutions and treasury

Overview of Business Segments

Corporate Banking

Retail Banking

- Operates a full service corporate bank which includes dedicated relationship managers and product professionals across the UAE
- Accounts for 67.8% of the Bank's gross customer financing portfolio (as at 31 December 2017)
- Offers the Bank's broad trade product offering and strong treasury product base, demonstrated track record of innovation and strong customer service and delivery
- Services its customers through a number of units organised on both a geographical and product-specific basis

- agers and product protessionals across the UAE 7.8% of the Bank's gross customer financing portfo
- Provides a comprehensive range of retail financial solutions from transactional services to financial planning
- Principal business units are business banking, Wealth Management, Home Finance, personal finance/cards, auto finance, banca takaful and transaction & saving solutions

Investment Banking & Financial Institutions

- Investment Banking: offers a diversified range of products, including syndication, project financing, Sukuk, structured finance and securitisation, as well as financial advisory and agency services
- Financial Institutions: responsible for establishing and maintaining relationships with financial institutions internationally. Currently, has exposure across various regions including Africa, South Asia, the Middle East, Europe and Far East Asia

Treasury

- Responsible for providing the Bank with its funding and foreign exchange requirements and for managing its own balance sheet risks that arise out of its business activities, including liquidity, foreign exchange and profit rate risks
- Operates through four key desks: sukuk trading; asset and liability management (ALM) and foreign exchange; structured products; and treasury sales
- Provides investment products and hedging solutions for the Bank's customers



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© Strong balance sheet and operating profit growth with improving credit quality

USD Mn (unless otherwise stated)	2013	2014	2015	2016	2017	CAGR vs.2013
Balance Sheet Items						
Cash and Balances with CBUAE	951	924	2,027	919	1,246	7.0%
Due from banks	637	815	1,252	1,504	1,329	20.2%
Investments in Islamic financing instruments	3,906	4,911	6,318	7,056	7,473	17.6%
Investments in Islamic Sukuk	493	785	665	1,104	1,015	19.8%
Total Assets	6,304	7,900	10,744	11,051	11,617	16.5%
Customer deposits	5,082	6,494	8,744	8,114	8,257	12.9%
Total Liabilities	5,639	7,009	9,788	9,594	10,025	15.5%
Total Equity	665	891	956	1,457	1,592	24.4%
Income Statement Items						
Net income from Islamic financing	111	179	242	273	314	29.6%
Total Operating Income	172	276	380	463	530	32.5%
Total Expenses	(105)	(134)	(174)	(187)	(199)	17.2%
Operating profit	67	142	206	276	331	49.4%
Impairment charge on Islamic Financing	(12)	(33)	(54)	(176)	(228)	109.1%
Net Profit	70	185	152	100	101	9.8%
Key Ratios						
Cost to Income Ratio	61.4%	48.3%	45.7%	40.5%	37.6%	
Net Profit Margin	2.2%	2.8%	2.8%	2.8%	3.2%	
Return on Shareholders' Equity	8.9%	15.0%	16.7%	8.2%	6.8%	
Return on Assets	1.0%	1.5%	1.5%	0.9%	0.9%	
Financings to Deposit Ratio	76.9%	75.6%	72.2%	87.0%	90.5%	
Impaired Financing Ratio	9.5%	7.3%	4.7%	5.1%	4.3%	
Impaired Financing Coverage Ratio	95.0%	105.5%	112.9%	122.8%	151.1%	

- The Bank continues to grow faster than the market despite the challenging economic environment
- Robust liquidity position and well capitalized
- Stable funding base with high CASA
- Prudent Risk Management leading to a high impairment financing coverage ratio
- Cost to Income ratio continues to improve as a result of stringent cost management
- Return on Shareholders' Equity and Return on Assets have reduced since 2016 on the back of higher provisions relating to SME and Retail portfolio

Net Profit margins remain healthy

© While Noor Bank has experienced strong growth, considerably higher than its industry peers, it has maintained a conservative and prudent attitude towards risk



حبلك ديني الأجساري Commercial Bank of Dubai

Asset & Deposit Growth

لإمارات الإسلامي

BANK

بنك الشرارقية

Bank of Sharial

Stable Deposit Base and Strong Credit Quality

© Relative to UAE banks, Noor Bank enjoys a stable deposit base with improving impaired financing and coverage ratio



Deposit Stability (CASA as % of Deposits)







Impaired Financing Ratio (%)

Impaired Financing Coverage Ratio(%)



Operating Performance and Profitability



CO The Bank has continued to report strong operating income while improving its operating efficiency



Profitability (USD Mn)

Components of Operating Income (USD Mn)



Improved Net Profit Margins (%)

Improving Operating Efficiency (%)

Operating Returns (%)









Asset Quality



© Robust and improving asset quality on the back of a prudent risk policy



Strong Coverage Levels (USD Mn)

- > Noor Bank began business operations around the start of the global financial crisis and along with majority of Dubai based banks, Noor Bank also faced impairment challenges.
- Following the global financial crisis, the Bank focused on prudent risk management policy, particularly on improving its asset quality as well as ensuring that a conservative financing approach is applied for new business. The Bank's impaired financing ratio has declined to 4.3% of its gross financing book as at 31 December 2017, while its impairment coverage ratio has improved significantly in the recent years and is higher than many of its peers at 151.1%.
- Government related entities exposure accounted for 12.8% of the Bank's financings as at 31 December 2017, with most of these transactions being done through syndicated facilities. GRE exposure has been reduced significantly from its peak level of 27.8% in 2013 (It was 40.2% in 2012).

Funding Overview

OD Noor Bank maintains a strong and stable liquidity funding position



Overview of Funding Mix (31 Dec 2017)





Breakdown of Deposits

Key Highlights

- The Bank maintains strong liquidity with financings to deposits anchored well below 100%. The Bank's financings to deposits ratio was 90.5% as at 31 December 2017.
- Customer deposits comprise the majority of the Bank's funding profile (accounting for 82% of total liabilities). The majority of these deposits have proven to be 'sticky', providing Noor Bank with a stable funding profile.
- Bank has diversified funding base consisting of senior unsecured 5-year Sukuk of USD 500Mn as well as Tier 1 Sukuk of USD 500Mn.

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Capitalisation





Risk Weighted Assets (USD Mn)





* Including capital conservation buffer requirement of 1.25% under Basel III effective 2017

Key Highlights

- Risk weighted assets have experienced strong growth in recent years with 18.2% growth to USD 9.3Bn as at 31 December 2017. This reflects the steady growth the Bank has experienced as it expands its business further.
- Moreover, the regulatory capital base of Noor Bank has also increased by a CAGR of 18.7% since 2013 to reach USD 1.7Bn.
- In terms of ratios, the Bank enjoys a healthy Tier 1 ratio of 16.8% and CAR of 17.9%, well above the regulatory requirements under Basel III.
- Noor Bank's Capital Ratios and Liquidity ratios are in compliance and well above the thresholds set by the Central Bank of UAE.

Closing Remarks









Snapshot of the UAE

- ▶ The United Arab Emirates (rated Aa2 by Moody's) comprises seven Emirates with Abu Dhabi and Dubai being the largest contributors to its gross domestic product ("GDP").
- ▶ The UAE benefits from several buffers, including a rapid non-oil growth, robust external reserves and a relatively low fiscal breakeven oil price.
- Although oil has been the mainstay of the UAE economy and continues to contribute significantly to economic prosperity, a determined and far-seeing policy of economic diversification has ensured that non-oil sectors now account for approximately 70% of the gross domestic product (2016), with the oil sector comprising the remaining portion.
- In addition, the UAE Government has commenced a series of subsidy reforms; this includes the fuel and diesel subsidy cuts introduced in August 2015.

UAE GDP Composition

For the Full-Year ended 31 December 2016



Source: Annual Economic Report 2017, UAE Ministry of Economy Note: GDP Composition for 2017 is not available yet

Mining & Quarrying

- Construction
- Wholesale Retail Trade & Repairing
- Transports , Storage & Communication
- Real Estate & Related Services
- Manufacturing
- Financial Sector
- Government Services
- Utilities
- Other

Source: International Monetary Fund, UAE Interact, OPEC



Limited Fiscal Deficit to be Posted

Positive Current Account Balances

UAE GDP and Gov't Debt (USD Bn)



435.7 407.2 402.0 388.6 373.4 370.3 371.4 \diamond 17.09 2014 2012 2013 2015 2016 2017F 2018F Nominal Gross Domestic Product Gross Gov't Debt to GDP (%)

Source: International Monetary Fund

Overview of Dubai



Snapshot of Dubai

- The Emirate of Dubai is the second largest Emirate in the UAE after the Emirate of Abu Dhabi. Dubai is situated on the west coast of the UAE in the south-western part of the Arabian Gulf.
- Reflecting the Emirate's strategic geographic location, rising levels of international trade and the Government's long-standing strategy of positioning Dubai as a trading centre, Dubai's GDP has increasingly shifted away from reliance on the oil and gas sectors.
- Dubai's diversified economy has exhibited robust growth levels in recent years on the back of Government initiatives and policies which were aimed at improving the economic and business environment. As a testament to Dubai's robust credit fundamentals, the Emirate posted growth of 2.9% during 2016, despite the limited growth other Emirates / GCC states have registered (on the back of the low oil price environment).

Dubai's Composition of GDP



120 120 137 148 156 140 146 87 99 70 83 82 74 78 80 46 58 70 83 82 74 78 80

Foreign Trade (USD Bn)



Source: Dubai Statistics Centre



Source: Dubai Statistics Centre, Emirates NBD Research



ates NBD Research

Source: Dubai Statistics Centre

Source: Dubai's Department of Tourism and Commerce Marketing

Snapshot of the UAE Banking Sector

- The UAE banking industry, which is the largest banking industry in the GCC, comprises of 22 domestic banks and 26 foreign banks.
- The industry is regulated by the UAE Central Bank, which was established in 1980 and is considered the lender of last resort. The UAE Central Bank has a strong track record of providing systemic support to the banking industry, as and when needed.
- Effective 1 January 2018, Basel III regulations have been implemented by the UAE Central Bank. The majority of capital instruments issued by UAE banks are already Basel III compliant (including Noor Bank's USD 500Mn 6.25% Tier 1 Sukuk issued in 2016).
- IFRS 9 has been effective 1 January 2018. Classification and measurement of financial instruments under the new standard is based on cash flow characteristics and underlying business model. The new impairment model under IFRS 9 requires recognition of impairment loss based on expected credit loss rather incurred loss basis. The impact of changes in classification and measurement is not significant. Bank continues to refine its impairment model and related processes up to 31 March 2018 reporting.
- Value Added Tax (VAT) has been effective 1 January 2018 in the UAE and the same has been implemented by the Bank.



Source: Central Bank Websites. Notes: Bahrain number excludes foreign banks; Saudi, Kuwait and Qatar as at Dec 2015; Oman, Bahrain and UAE as at Dec 2016

Key Industry Indicators (USD Bn)

	2013	2014	2015	2016	2017
Total Assets	571.9	627.6	673.7	710.9	733.7
Deposits	348.2	387	400.7	425.5	443.0
Loans & Advances	316.9	344.5	369.4	393.7	400.8
Total Provisions	26.3	25.9	26.9	29.2	29.6
Loan to Deposit (%)	91.0%	89.0%	92.2%	92.6%	90.5%
CAR (%)	19.3%	18.2%	18.3%	18.9%	18.9%
Tier 1 Ratio (%)	16.9%	16.2%	16.6%	17.3%	17.4%

Source: UAE Central Bank

GCC Banking Sector (Gov't Deposits as % of Total Deposits)



Source: Deposits refers to the sum of Private Sector Deposits, Government Deposits, Foreign Liabilities and Local Interbank Deposit; Numbers as at end of December 2016, except Bahrain as at April 2017 and Saudi, Kuwait and Qatar as at Dec 2015 as per Moody's

UAE Banking Sector in Context of the GCC (USD Bn)



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Statement of Financial Position



USD Mn	2013	2014	2015	2016	2017
Cash and Balances with UAE Central Bank	951	924	2,027	919	1,246
Due from banks	637	815	1,252	1,504	1,329
Investments in Islamic financing instruments	3,906	4,911	6,318	7,056	7,473
Investments in Islamic Sukuk	493	785	665	1,104	1,015
Investment Properties	58	345	335	323	321
Other Assets	49	62	87	91	186
Property and Equipment	210	58	60	54	47
Total Assets	6,304	7,900	10,744	11,051	11,617
Customer deposits	5,082	6,494	8,744	8,114	8,257
Wakalah term deposits	210	148	148	-	-
Due to banks	232	148	103	695	520
Sukuk financing instruments	0	0	500	500	500
Other liabilities	115	219	293	285	748
Total Liabilities	5,639	7,009	9,788	9,594	10,025
Share capital (Issued & subscribed)	901	915	914	914	973
Statutory Reserve	24	43	58	68	78
Tier 1 Sukuk	0	0	0	500	500
Other reserves	2	30	32	24	30
(Accumulated Losses)/Retained earnings	(262)	(97)	(48)	(49)	11
Total Equity	665	891	956	1,457	1,592
Total Liabilities and Equity	6,304	7,900	10,744	11,051	11,617

Income Statement

USD Mn	2013	2014	2015	2016	2017
Income from Islamic financing and Sukuk	185	244	308	367	420
Depositors' share of profit	(74)	(65)	(66)	(94)	(106)
Net income from Islamic financing	111	179	242	273	314
Fee and other income, net of charges	57	81	139	171	203
Gain on investments in Islamic Sukuk	2	8	(1)	19	16
Change in fair value of investment properties	2	8	-	-	(3)
Total operating income	172	276	380	463	530
Staff costs	(64)	(93)	(131)	(135)	(145)
General and administration expenses	(35)	(35)	(36)	(44)	(46)
Depreciation	(6)	(6)	(7)	(8)	(8)
Total operating expenses	(105)	(134)	(174)	(187)	(199)
Operating profit before impairment on investment in Islamic financing instruments	67	142	206	276	331
Impairment charge on Islamic financing instruments	(12)	(33)	(54)	(176)	(228)
Impairment loss on equity investments	-	-	-	-	(2)
Operating profit after impairment on investment in Islamic financing	55	109	152	100	101
Reversal of impairment loss on land and buildings	15	75	-	-	-
Profit for the year	70	184	152	100	101