

#شكراً\_خط\_دفاعنا\_الأول ThankYouHeroes#



**Investor Presentation**For the period ending 31 March 2020

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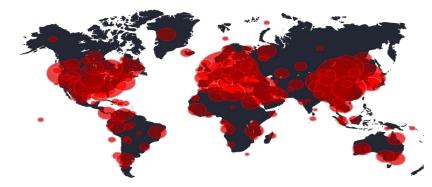


**Overview of Economic Environment Financial Performance Strategic Focus** 4. Appendix

## **UAE leading the GCC in undertaking significant economic measures to curb impact of COVID-19**



More than USD 70 bn in stimulus packages released by the Federal government and the Central Bank, in addition to implementation of several fiscal and monetary policies to support the domestic economy, enhance liquidity and reduce stress in key sectors.



### **Key economic measures**



### **UAE Central Bank stimulus package**

- AED 50bn of funds from banks' capital buffers
- AED 50bn in zero-cost collateralized loans to all banks
- AED 95bn to ensure liquidity in banking sector
- AED 61bn cut in cash reserve requirements for banks



**AED 16 bn additional from Federal Government:** to support the national economy, business continuity, and mitigate the coronavirus impact



**UAE** Banks rolled out a host of relief measures for their individual and corporate customers to combat the impact of coronavirus



#### Real Estate:

First time home buyers – LTV increased by 5%. In addition, rental evictions suspended for few months (Abu Dhabi & Dubai).



**UAE Ministry of Economy:** reduction in fees of more than 90 services related to business activities, investments as well as trade.

## Considered the best credit in the region (April 2020 issuances)

USD 7 bn

- Abu Dhabi bonds;
- USD 44 bn in orders

## DIB's Response to COVID-19 - In It Together with Our People, Clients & Communities



### **Our People**



**Business Continuity** formulated by implementing work-from-home for majority of our employees

**Protecting Touchpoints** via Sanitization of DIB Offices, Branches & ATM spots, deployment of hand sanitizers in all locations and temperature scanning at all DIB office sites

Critical Staff working from office and those deployed in branches to wear masks and gloves at all times

**Mandatory Self Quarantine** for those exposed to positive COVID case

**Regular Updates** news and information on banking services, branch timings, safety measures, relief schemes & much more via DIB Digital channels

**E-learning Academy** for continued, uninterrupted learning and development launched for DIB staff. Virtual learning, anytime, anywhere

## **Supporting Community**



The Bank announced largest Contribution so far in UAE to the Community Solidarity Fund Against Covid-19 of Dh120 million, which was to mitigate the health, economic and social repercussions of coronavirus. The gesture represents bank's commitment to supporting all national humanitarian initiatives

**Crisis Management Team** setup to monitor the situation with regular meetings

**Circulate inspiring and uplifting** messages across various social media channels

### **Retail Customers**



**Effective 15 March 2020 and based on eligibility If** the customer's salary has been reduced or if the customer is being sent on unpaid leave), the customer may get a temporary deferment of finance (auto, personal, mortgage) for up to a maximum of 3 months.

**Contactless Payments** accessible by activating Apple Pay or Samsung Pay

**Bank From Home** with wide range of banking services available via DIB Online Banking and Mobile App

### **Credit & Charge Cards:**

- 50% reduction on Cash Withdrawal charges
- Easy Payment Plan (EPP) for School Fees with 0% Profit & 0% Fee for 6 months tenor.
- Balance Transfer with 0% profit and 0% fees.
- Refund of Foreign Currency fee charged for cancellations of Travel related transactions upon request.

#### **Debit Cards:**

- Waiver of AED 2 Fee for using non-DIB ATMs in UAE on all type of Debit Cards.
- Refund of Foreign Currency fee charged for cancellations of Travel related transactions upon request.

**Regular Updates** via DIB Digital channels such as SMS, Emailers, Social Media & Phone Banking

## SME & Corporate Customers



**Effective 15 March 2020 and based on eligibility** customer may get temporary postponement /deferment of finance for up to a maximum of 3 months

Facilitating clients manage operations through digital channels

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## Overall Financial Performance (for the period ending 31 March 2020) Preserving long term value for our customers and shareholders



### **Balance Sheet**

| AED million                              | Dec 2019 | Mar 2020 | Change |
|------------------------------------------|----------|----------|--------|
| Net Financing Assets & Sukuk Investments | 184,157  | 216,167  | 17%    |
| Total Assets                             | 231,796  | 276,421  | 19%    |
| Customers' Deposits                      | 164,418  | 199,867  | 22%    |
| Sukuk Financing Instruments              | 14,852   | 18,224   | 23%    |
| Equity                                   | 34,732   | 38,218   | 10%    |
| Total Liabilities and Equity             | 231,796  | 276,421  | 19%    |

| Financial Highlights | Finan | cial H | ighli | ghts |
|----------------------|-------|--------|-------|------|
|----------------------|-------|--------|-------|------|

| Key Ratios                          | Dec 2018 | Dec 2019 | Mar 2020 |
|-------------------------------------|----------|----------|----------|
| Net Financing to Deposit            | 93%      | 92%      | 90%      |
| Total Capital Adequacy              | 17.5%    | 16.5%    | 16.5%    |
| CET1                                | 12.4%    | 12.0%    | 12.1%    |
| Non-Performing Financing "NPF")     | 3.4%     | 3.9%     | 4.3%     |
| ROE                                 | 18%      | 17%      | 16%      |
| ROA                                 | 2.32%    | 2.25%    | 2.08%    |
| Net Profit Margin ("NPM")           | 3.14%    | 3.15%    | 3.00%    |
| Cost to Income <sup>1</sup>         | 28.3%    | 26.9%    | 29.8%    |
| Dividend Per Share (% of par value) | 35%      | 35%      |          |

### Income Statement

| meome statement                           |        |         |        |
|-------------------------------------------|--------|---------|--------|
| AED million                               | 1Q2019 | 1Q2020  | Change |
| Total Income                              | 3,407  | 3,559   | 4%     |
| <b>Net Operating Revenue</b>              | 2,307  | 2,431   | 5%     |
| Operating Expenses                        | (599)  | (839)   | 40%    |
| Profit before Impairment and Tax Charges  | 1,708  | 1,592   | (6.8%) |
| Extraordinary Impairment, ECL and Overlay | (347)  | (1,483) | 327%   |
| Gain on Bargain Purchase                  | -      | 1,015   | 100%   |
| Income Tax                                | (6)    | (13)    | 143%   |
| Group Net Profit                          | 1,355  | 1,111   | (18%)  |

### **Highlights**

- Total Income reached AED 3,559 million, compared to AED 3,407 million in 1Q2019.
- **Group Net Profit** for the quarter stood at AED 1,111 million supported by robust total income.
- Deliberate, conservative and prudent approach adopted to create additional provisions and buffers of nearly AED 1.5 bln (substantially offsetting the gain on bargain purchase of Noor Bank) to manage the impact, if any, of the COVID-19 pandemic, as well as lower oil prices and interest rates.
- Cost income ratio will improve to normalized level by end of the year as synergies arise from integration.

<sup>&</sup>lt;sup>1</sup>Cost to income ratio is calculated as operating expenses divided by operating income.

## **Operating Performance**

2017

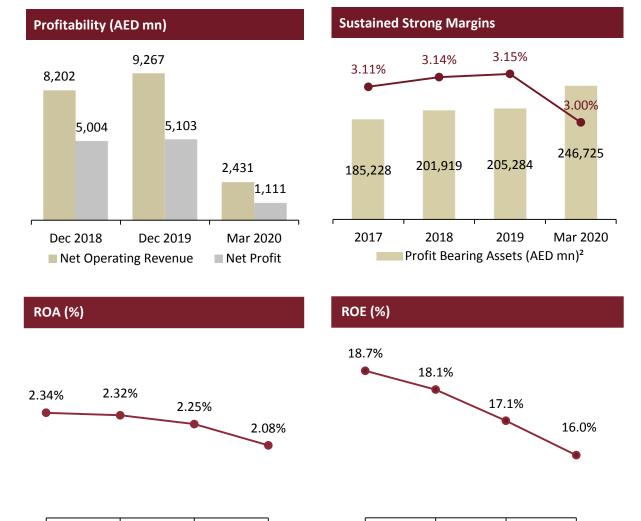
2018

2019

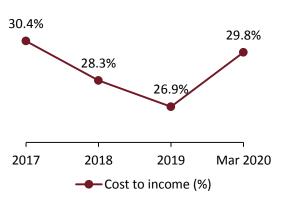
Return on Assets (%)

Mar 2020





### Cost to income ratio (%)



### **Highlights**

- ROA and ROE are impacted on account of conservative provisioning in Q1 2020.
   This is less likely to repeat in remaining quarters, hence, both ratios are likely to improve.
- Cost income ratio likely to improve in coming quarters in line with projected increase in revenue and expected synergies.

2018

2019

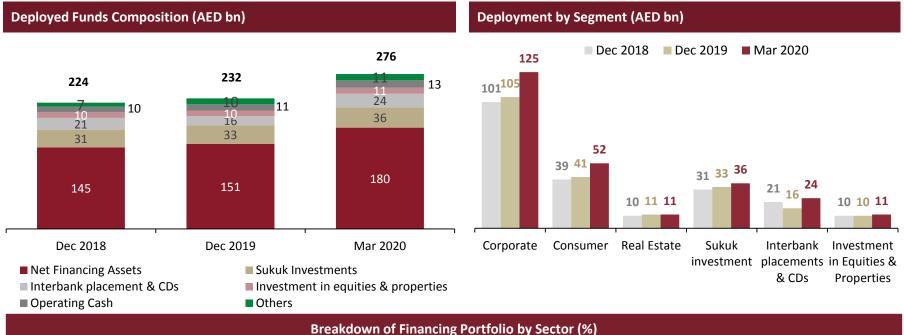
Return on Equity (%)

Mar 2020

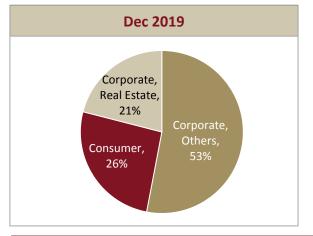
2017

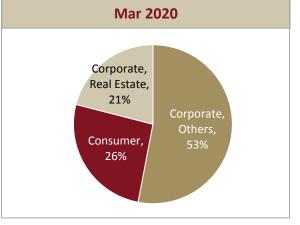
## **Overview of Deployment of Funds / Financings**











### **Highlights:**

- The corporate financing book continued its healthy growth trend to reach AED 125 bn.
- Gross new consumer financing amounted to nearly AED 4 bn during the quarter.
- The combined real estate concentration maintained at 21%.

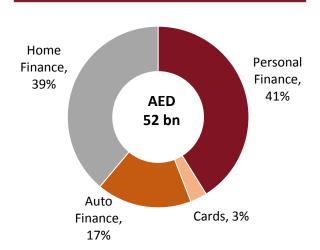
### **Segmental Overview – Consumer**



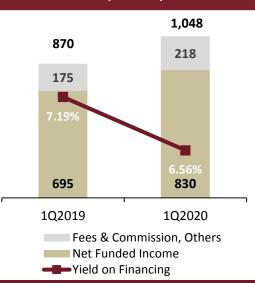
### **Management Commentary**

- Consumer financing currently stands at AED 52 billion, supported by gross new consumer financing of nearly AED 4 billion during the quarter.
- Auto, personal and home finance continued to be the key contributors to the consumer portfolio.
- Gross yield on consumer financing stands at a strong level of 6.56%.

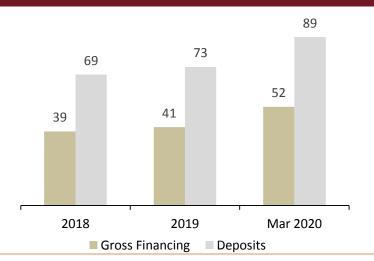
### **Breakdown by Portfolio – Mar 2020**



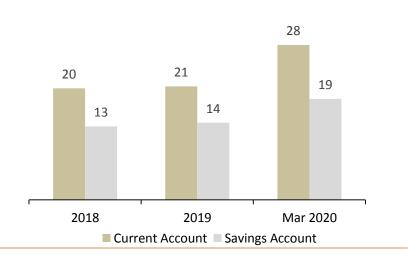
### Revenue Trends (AED mn)



### Segment Gross Financing / Deposits (AED bn)



### CASA (AED bn)



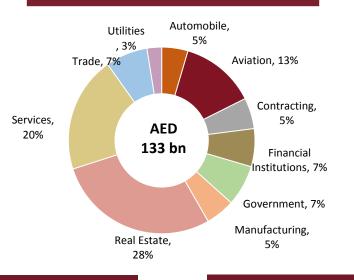
### **Segmental Overview – Corporate**



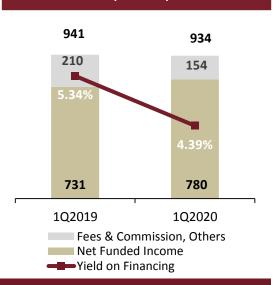
### **Management Commentary**

- Gross corporate financing amounted to AED 133 billion.
- Net operating revenue reached AED 934 million, with a rise in net funded income.
- Overall corporate portfolio yields now stand at 4.39%.
- DIB has continued to maintain a welldiversified corporate portfolio, with minimal exposure to any particular sector of the economy, thus helping to ensure a robust asset quality.

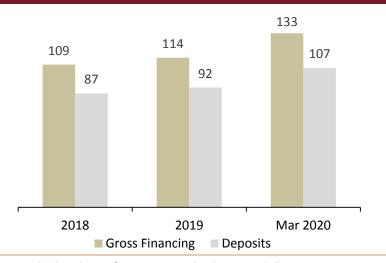
### **Breakdown by Portfolio – Mar 2020**



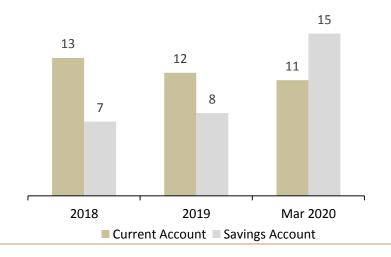
### Revenue Trends (AED mn)



### Segment Gross Financing / Deposits (AED bn)



### CASA (AED bn)



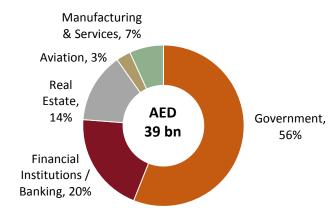
## **Segmental Overview – Treasury**



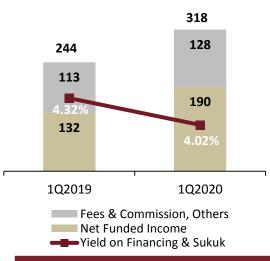
### **Management Commentary**

- Gross Treasury Financing and Sukuk Investments reached AED 39 billion.
- Net operating revenue improved to AED 318 million during the quarter.
- Treasury yields, remain healthy at above 4%

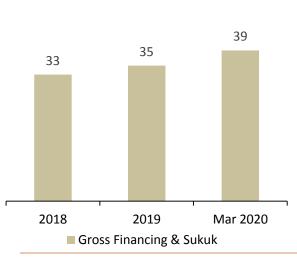
### **Breakdown by Portfolio – Mar 2020**



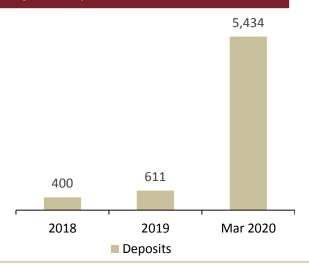
### Revenue Trends (AED mn)\*



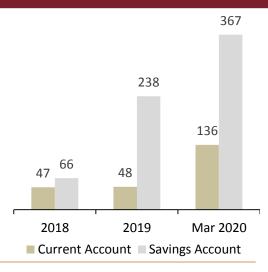
### Segment Gross Financing & Sukuk (AED bn)



### Segment Deposits (AED mn)



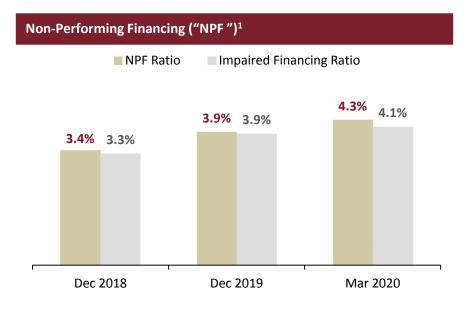
### CASA (AED mn)



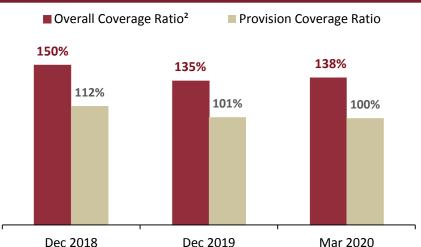
<sup>\*</sup> Based on shadow accounting for fees and commissions

## **Asset Quality**

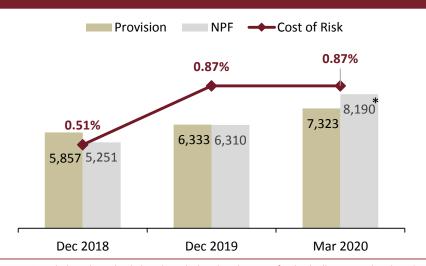








### **Cumulative Provisioning (AED million)**



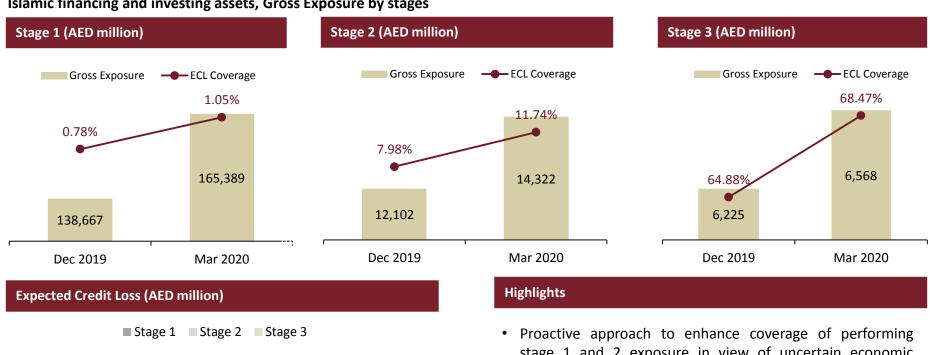
### **Highlights**

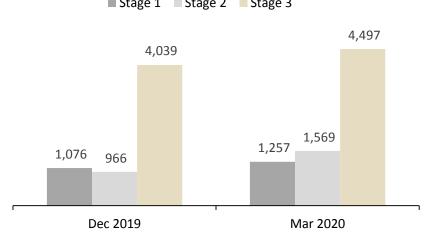
- Conservative approach adopted, specific coverage on legacy accounts improved and provision raised on accounts which are showing symptoms of lower expected recoveries.
- Despite current economic pressures, overall NPF ratio is likely to improve given strong business pipeline.
- The provisions taken will help address the changes in ECL due to macro economic conditions, in post COVID 19 scenario.

## **Asset Quality (cont.)**



### Islamic financing and investing assets, Gross Exposure by stages

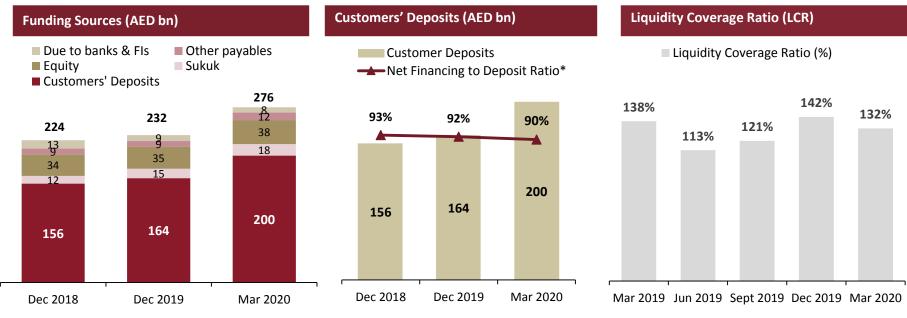




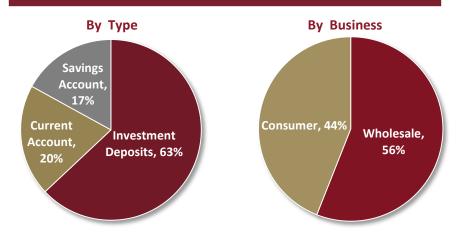
- stage 1 and 2 exposure in view of uncertain economic conditions.
- Stage 1 provision coverage improve from 0.78% to 1.05% and Stage 2 coverage increased from 7.98% to 11.74%.
- The above provisions will help address the changes in ECL due to macro economic conditions, in post COVID 19 scenario.

## **Funding Sources and Liquidity**





### Customer Deposits (AED 200 bn as at 31 Mar 2020)



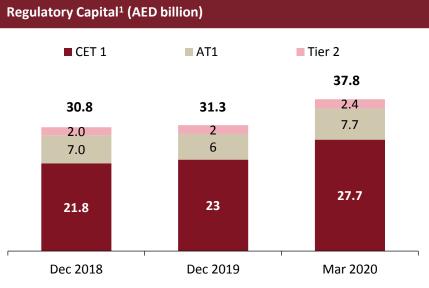
### **Highlights**

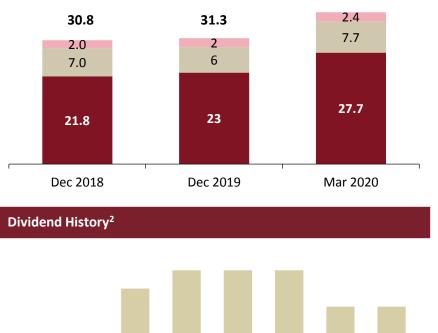
- Liquidity position remains strong, with more than 70% of funding generated by customer deposits.
- Customer deposits reached AED 200 bn and Financing to deposit ratio stood at 90%, thus depicting a continuing trend of ample liquidity (to support continued growth plan/strategy).

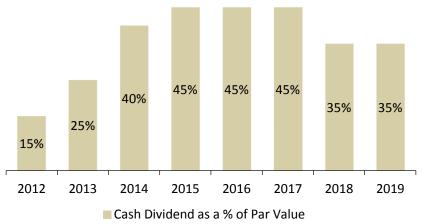
<sup>\*</sup> Net Financing to Deposit Ratio excludes Bilateral Sukuk.

### **Capitalization Overview**

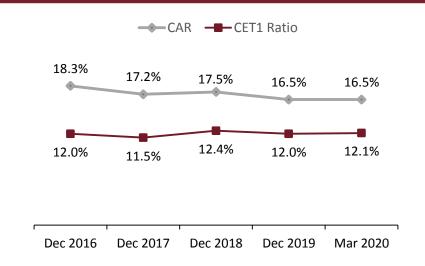












### **Highlights**

- CAR and CET1 ratios remain robust, at 16.5% and 12.1%, respectively.
- Capitalization remains well above the regulatory requirement, indicating significant room to grow.
- Following the AGM held in March, DIB's shareholders approved the Board's recommendation of an increase in FOL from 25% to 40%.

<sup>1</sup> Refers to Regulatory Capital under Basel III; 2 Dividend is calculated as dividend per share divided by par value of a share; \*This graph reflects ratios under Basel III regime

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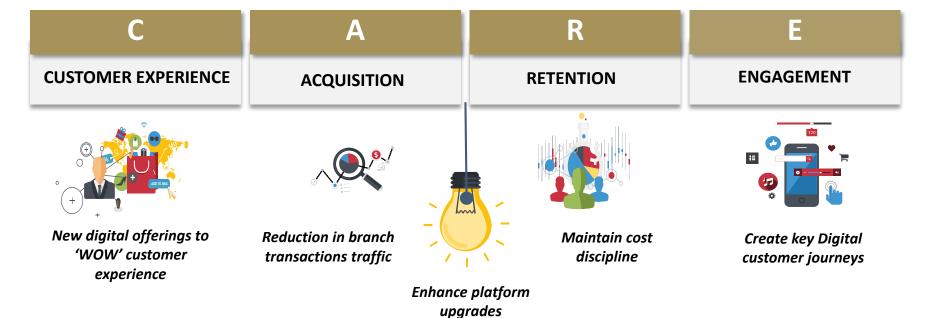


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## Digitally Intelligent Bank (DIB)

### **CARE IDEOLOGY**

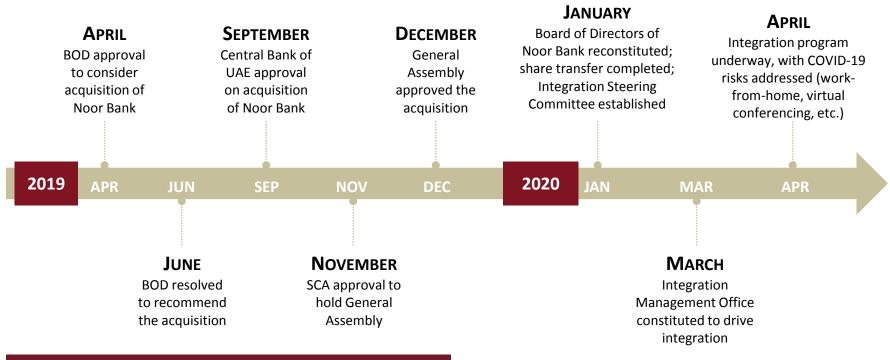


| 2020 – Target Metrics |                         |               |              |                              |                     |                     |                         |
|-----------------------|-------------------------|---------------|--------------|------------------------------|---------------------|---------------------|-------------------------|
| Growth                | 8% to 10%<br>17%        | NPF           | 4.0%<br>4.3% | Real Estate<br>Concentration | ~ 20%<br>21%        | Return on<br>Assets | 2.10% to 2.20%<br>2.08% |
| Net Profit<br>Margin  | 3.00% to 3.15%<br>3.00% | Cash Coverage | 100%<br>100% | Cost Income<br>Ratio         | 26% to 27%<br>29.8% | Return on<br>Equity | 17% to 18%<br>16%       |

### **Acquisition of Noor Bank – key milestones**

From a pioneering Islamic bank to becoming a powerhouse in Islamic finance





### **Key Highlights**

- ✓ The **integration program is on track with all key milestones met**, including establishment of the destination organization chart and the establishment of a unified leadership team.
- ✓ The Bank continues to progress in terms of its technology platforms' integration and end-to-end product and process harmonization, with no impact to the customer portfolio.
- ✓ The Bank has established a **fully operational governance and oversight structure** for the integration, including the establishment of the Integration Steering Committee, an Integration Management Office and formulation of highly-experienced integration workstreams.

### **In Summary**



### Despite current environment, 2020 so far...



## Continued core growth

Total Income +4% Net Revenue +5%



### **Strong returns**

ROE 16% ROA 2.08%



## Effective and aligned risk management

Extraordinary gain & recurring profits allowed build up of stage 1, 2 & 3 provisions adding to the ECL management overlay totaling AED c.1.5 bln



## Normalized profit growth

Net profit up 8% YoY excluding the impact of Extraordinary items (Impairments & ECL overlay and integration costs) amounting to AED 1.37 bn



## Sufficient liquidity

Deposit growth 22% FDR at 90% LCR at 132%



## Robust capitalization

CET 1 : 12.1% Overall CAR : 16.5%



## Proactive management of COVID 19 crisis

Customer engagement Relief measures



## **Business** continuity

No impact despite restriction in current environment

### 2020 going forward...



Franchise positioned for sustained performance



Noor Bank Integration program on track



Significant synergies from Noor Bank integration yet to materialize

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## **Consolidated Income Statement**



| AED million                                                   | 1Q2020   | 1Q2019   | 2019    | 2018    |
|---------------------------------------------------------------|----------|----------|---------|---------|
| Net Income                                                    | Reviewed | Reviewed | Audited | Audited |
| Income from Islamic financing and investing transactions      | 2,917    | 2,683    | 10,723  | 9,481   |
| Commission                                                    | 413      | 435      | 1,483   | 1,476   |
| Income / (loss) from other investments measured at fair value | 21       | 20       | 65      | 45      |
| Income from properties held for development and sale          | 23       | 27       | 126     | 124     |
| Income from investment properties                             | 22       | 18       | 295     | 156     |
| Share of profit from associates and joint ventures            | -        | 14       | 58      | 137     |
| Other Income                                                  | 163      | 212      | 934     | 311     |
| Total Income                                                  | 3,559    | 3,407    | 13,684  | 11,730  |
| Depositors' and Sukuk holders' share of profit                | (1,128)  | (1,100)  | (4,418) | (3,528) |
| Net Income                                                    | 2,431    | 2,307    | 9,266   | 8,202   |
| Operating Expenses                                            |          |          |         |         |
| Personnel expenses                                            | (558)    | (404)    | (1,587) | (1,580) |
| General and administrative expenses                           | (234)    | (163)    | (632)   | (608)   |
| Depreciation of investment properties                         | (11)     | (9)      | (37)    | (35)    |
| Depreciation of property, plant and equipment                 | (36)     | (23)     | (102)   | (99)    |
| Total Operating Expenses                                      | (839)    | (599)    | (2,358) | (2,322) |
| Profit before net impairment charges and income tax expense   | 1,592    | 1,708    | 6,908   | 5,880   |
| Impairment charge for the period, net                         | (1,483)  | (347)    | (1,763) | (834)   |
| Gain on Bargain Purchase                                      | 1,015    |          |         |         |
| Profit for the period before income tax expense               | 1,124    | 1,361    | 5,145   | 5,046   |
| Income tax expense                                            | (13)     | (6)      | (42)    | (43)    |
| Net Profit for the period                                     | 1,111    | 1,355    | 5,103   | 5,004   |
| Attributable to                                               |          |          |         |         |
| Owners of the Bank                                            | 1,112    | 1,336    | 5,015   | 4,916   |
| Non-Controlling Interests                                     | (1)      | 19       | 88      | 88      |

## **Consolidated Balance Sheet**



| AED WILL                                                |             |             |                   |  |  |
|---------------------------------------------------------|-------------|-------------|-------------------|--|--|
| AED million                                             | 31 Mar 2020 | 31 Dec 2019 | As at 31 Dec 2018 |  |  |
| Assets                                                  | Reviewed    | Audited     | Audited           |  |  |
| Cash and balances with central banks                    | 28,238      | 21,268      | 22,546            |  |  |
| Due from banks and financial institutions               | 9,117       | 6,248       | 8,297             |  |  |
| Islamic financing and investing assets, net             | 180,197     | 150,913     | 144,739           |  |  |
| Investments in Islamic Sukuk measured at amortized cost | 35,970      | 33,244      | 31,179            |  |  |
| Other investments at fair value                         | 1,599       | 1,266       | 1,687             |  |  |
| Investments in associates and joint ventures            | 1,930       | 1,977       | 1,928             |  |  |
| Properties held for sale                                | 1,360       | 1,337       | 1,449             |  |  |
| Investment properties                                   | 6,447       | 5,209       | 4,495             |  |  |
| Receivables and other assets                            | 10,108      | 8,743       | 6,048             |  |  |
| Property, plant and equipment                           | 1,455       | 1,590       | 1,314             |  |  |
| Total Assets                                            | 276,421     | 231,796     | 223,682           |  |  |
| Liabilities and Equity Liabilities                      |             |             |                   |  |  |
| Customers' deposits                                     | 199,867     | 164,418     | 155,657           |  |  |
| Due to banks and financial institutions                 | 8,230       | 9,147       | 13,203            |  |  |
| Sukuk financing instruments                             | 18,224      | 14,852      | 12,371            |  |  |
| Payables and other liabilities                          | 11,882      | 8,646       | 8,323             |  |  |
| Total Liabilities                                       | 238,203     | 197,063     | 189,555           |  |  |
| Equity                                                  |             |             |                   |  |  |
| Share Capital                                           | 7,241       | 6,590       | 6,590             |  |  |
| Tier 1 Sukuk                                            | 8,264       | 6,428       | 7,346             |  |  |
| Other Reserves and Treasury Shares                      | 13,785      | 11,113      | 10,861            |  |  |
| Investments Fair Value Reserve                          | (1,310)     | (1,175)     | (850)             |  |  |
| Exchange Translation Reserve                            | (1,246)     | (1,095)     | (1,052)           |  |  |
| Retained Earnings                                       | 8,755       | 10,131      | 8,569             |  |  |
| Equity Attributable to owners of the banks              | 35,489      | 31,993      | 31,464            |  |  |
| Non-Controlling Interest                                | 2,729       | 2,739       | 2,663             |  |  |
| Total Equity                                            | 38,218      | 34,732      | 34,127            |  |  |
| Total Liabilities and Equity                            | 276,421     | 231,796     | 223,682           |  |  |

### **Dubai Islamic Bank at a Glance**

### Preserving long term value for our customers and shareholders

- Dubai Islamic Bank ("DIB" or the "Bank") was established in 1975 as the world's first full service Islamic bank by an Emiri Decree.
- DIB is the largest Islamic bank in the UAE by total assets, providing a range of retail and wholesale banking, treasury and investment banking, and capital markets products and services to individual, corporate and institutional customers.
- Robust credit ratings reflecting strong domestic franchise, healthy profitability, sound funding & liquidity and adequate capital ratios.
- In January 2020, DIB successfully completed the acquisition of Noor Bank, with the integration of the latter's operations currently underway.



3 million + customers globally



Designated ("D-SIB")\* in 2018

\*Domestic - Systemically **Important Banks** 



approved by shareholders

Noor Investment Investment Corporation of Group LLC, Dubai (ICD), Saeed A. 8.60% 25.82% Lootah, 6.54% Ownership (as at 31 Mar 2020)

Around 73 branches and more than 640 ATMs and **CDMs** across UAE

بنك دبي الإسلامي Dubai Islamic Bank

**UAE Branch Network** 

# Public. 59.04%

More than 9,000 employees across the Group



FOL increase to 40% recently

### **Significant Subsidiaries and Associates**



60.0%



100.0%



27.3%



44.9%

## 92.0%



29.5%



38.3%



99.999%

### **Credit Ratings**

Moody's **A3** Stable

Fitch Δ Stable

Islamic International **Rating Agency** (IIRA) A/A1 **Positive** 

### **International Geographic Presence**

**Existing Presence & Branch Numbers** 



Pakistan (235)



Indonesia (16)+ (23) on shared basis

Kenya (5)

### **DIB's Key Business Lines**



### **Core Business Profiles**

### **Consumer Banking**



Serving more than 2 million customers in the UAE

Offers its retail and business banking services through a network of 73 branches and more than 640 ATMs and CDMs across UAE

Broad range of retail products and services that include: Auto Finance; Sharia-compliant Cards; Personal Finance; Mortgages and SME Solutions.

### **Corporate Banking**



CBG has sector-specific focus units which target clients across both private and public sectors.

Corporate Banking manages various relationships (including middle market, contracting finance and real estate finance companies) and is instrumental in leveraging its client relationships to cross-sell other products offered by DIB, including investment banking and treasury services.

### **Investment Banking**



DIB's Investment Banking business group is primarily responsible for management of DIB's proprietary investment portfolios, strategic stakes and international operations and expansion.

The business group provides advisory and related services to DIB's corporate clients both within UAE and across borders.

### **Treasury**



The Treasury Group offers a comprehensive range of products backed by DIB's expert understanding of local and international markets.

Its principal customers are corporate clients, financial institutions, high net worth individuals, SME companies and similar businesses.

It is responsible for managing DIB's liquidity requirements, fixed income portfolio and capital markets funding.

### Our Digital Journey thus far...



### 2014

## PAPERLESS BRANCHES INTRODUCED

Simplified branch visit with handheld devices to fill forms and complete transactions



## **2016**SUCCESSFULLY LAUNCHED:

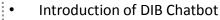


- Tablet-based banking
- Instant Credit Card printing in branches
- Single page account opening form

### 2018

## DIGITAL STRATEGY FORMULATION

Digitalization Department created







### Revamp of:

- DIB Website
- Online Banking
- DIB Mobile App



### 2015

## CUSTOMER INNOVATION DEPARTMENT ESTABLISHED

Department setup to promote design, research, develop, analyze and suggest new marketing concepts as well as strategies



## **2017**ADVANCED YEAR WITH:



- Express Transfer / Instant Remittances
- Initiated the development of End to End customer journey through digital channels

### 2019

### DIGITAL STRATEGY FORMULATION

- Successful launch of DIB's Digital Lab
- Digital customer journeys launched
- Banking-in-Minutes concept launched with public introduction of New to Bank CASA account opening and Credit Card Journeys
- Personal Finance for Salary Transfer Relationship customer (New /Existing) was launched on Internet Banking and Tablet
- Set Foundation for Digital Academy & Advanced Analytics

### **Select DIB Debt Capital Market Transactions**





#### First Abu Dhabi Bank

USD 850,000,000

3.875% 5yr Sukuk

JLM & Bookrunner

Jan 2019





#### Dubai Islamic Bank

USD 750,000,000

6.250% PerpNC6 Sukuk

JLM & Bookrunner

Jan 2019





#### First Abu Dhabi Bank (Tap)

USD 150,000,000

3.875% 5yr Sukuk

JLM & Bookrunner

Feb 2019





#### Republic of Indonesia

USD 2,000,000,000

USD 750mn 3.900% 5.5yr USD 1,250mn 4.450% 10yr

JLM & Bookrunner

Feb 2019





#### Government of Sharjah

USD 1,000,000,000

3.854% 7yr Sukuk

JLM & Bookrunner

Mar 2019



بنك دبي الإسلامي



#### Majid Al Futtaim

USD 600.000.000

4.638% 10yr Sukuk

May 2019





### **Kuwait International Bank**

USD 300.000.000

5.625% PerpNC5 Sukuk

JLM & Bookrunner

May 2019





#### Shariah Islamic Bank

USD 500,000,000

5.000% PerpNC6 Sukuk

JLM & Bookrunner

Jun 2019





#### DP World

USD 1.000.000.000

3.875% 10yr Sukuk

JLM & Bookrunner

Jul 2019





#### **Emirates Strategic** Investments Company

USD 600.000.000

3.939% 5yr Sukuk

JLM & Bookrunner

Jul 2019







### **Emaar Properties**

USD 500.000.000

3.875% 10vr Sukuk

JLM & Bookrunner

Sep 2019







USD 500.000.000

2.982% 5yr Sukuk

JLM & Bookrunner

Sep 2019







#### DP World

USD 500,000,000

3.750% Long 10vr Sukuk

JLM & Bookrunner

Sep 2019



**AL ARKAN** دار الأركـــــان Dar Al-Arkan Real Estate Development Co.

DΛR

USD 600,000,000

6.750% Long 5yr Sukuk

JI M & Bookrunner

Oct 2019





### Aldar Investment

USD 500,000,000

3.875% 10yr Sukuk

JLM & Bookrunner

Oct 2019





### Government of Sharjah

USD 750,000,000

3.234% 10yr Sukuk

JLM & Bookrunner

Oct 2019





USD 600,000,000

3.933% Long 10yr Sukuk

JLM & Bookrunner

Oct 2019



بنك دبى الإسلامي



#### USD 750,000,000

2.950% Long 5yr Sukuk

Sole Arranger JLM & Bookrunner

Nov 2019





## **Select Syndicated / Club Transactions**





































### 2017 – 2019 Select Awards & Accolades





- CEO Award Excellence in Islamic Banking awarded to Dr. Adnan Chilwan
- Best Islamic Bank
- Best Islamic Retail bank
- Best Islamic Corporate Bank
- Best Sukuk Arranger





- Islamic Bank of the Year
- Best Islamic Retail Bank
- Best Islamic Trade Finance Sukuk
- Best Islamic REIT
- Best Supranational Sukuk

Best Islamic Bank

2018

Bank of the Year 2018



Best Islamic Bank (Financial Performance)

Best Sukuk House in UAE

MIDDLE EAST

BANKING AWARDS

Best Private Bank in UAE

Islamic Bank of the Year

2017

2018

2019

FINANCE Most Innovative Islamic Bank - UAE



- · Dr. Adnan Chilwan -Most Social Executive in the UAE
- Dubai Islamic Bank nominated for the **Best Talent Acquisition Team** Award

**Islamic Finance** pews wards

- Best Overall Bank
- Best Islamic Bank in the UAE
- Most Innovative Islamic Bank
- Best Retail Islamic Bank
- Deal of the Year
- UAE Deal of the Year
- Hybrid Deal of the Year
- Pakistan Deal of the Year
- Syndicated Deal of the Year
- Real Estate Deal of the Year
- Indonesia Deal of the Year
- Kuwait Deal of the Year



CEO Award – Excellence in Global Islamic Finance and Banking awarded to Dr. Adnan Chilwan

- Best Islamic Bank
- Best Islamic Retail bank
- Best Islamic Corporate Bank
- Best Sukuk Arranger



**Islamic Finance** pews

- Best Islamic Bank in the UAE
- UAE Deal of the Year
- Overall Best Islamic Bank
- Sovereign Deal of the year
- Indonesia Deal of the Year
- Most Innovative Deal of the year
- Hybrid Deal of the Year
- Best Islamic Retail Bank
- Best Islamic Bank in Kenya
- **Best Investor Relations**



## **THANK YOU!**

Our latest financial information, events and announcements can now be accessed by downloading **DIB Investor Relations App:** 





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