

Investor PresentationFor the period ending 31 December 2020

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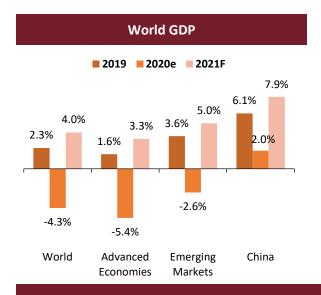


Appendix

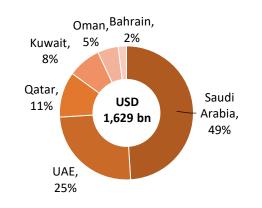
Steady and sustainable economic rebound for the region



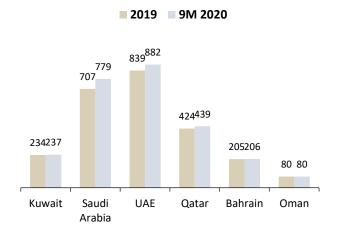
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2019 GDP % of GCC economies



GCC Banking Assets (USD bn)



GCC policy response mitigating impact of the pandemic



- Overall package of SAR 100 billion.
- SAR 70 billion (USD 18.7 billion) to support SMEs.
- SAR 9 billion (USD 2.4 billion) for private sector salaries
- As of July 2020, over 90,000 firms and 480,000 Saudi citizens had benefitted from financial support.



- KWD 500 million (USD 1.6 billion) package to mitigate the economic implications of the crisis, including deferring social contribution.
- KWD 5 billion (USD 6.5 billion) made available for additional lending from local banks including cut in capital adequacy requirements.



- AED 256 billion (USD 27.2 billion) stimulus package to facilitate bank's lending to the economy.
- UAE government has announced an overall AED 26.5 billion in various fiscal measures to mitigate pandemic impact.



 BHD 560 million (USD 1.4 billion) stimulus package targeted to both household and companies.



- Economic stimulus package of QAR 75 billion (USD 206 billion) aimed at supporting the private sector.
- In addition, a QAR 3 billion (USD 820 million) to support companies under a program administered by the Qatar Development Bank.

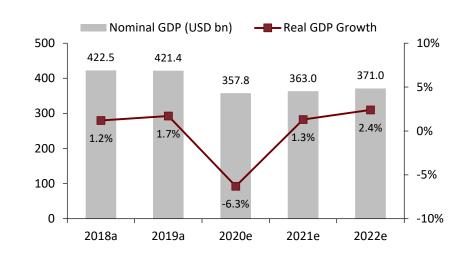
Sources: IMF, GCC Central Banks, OECD

Stimulus programmes and extensive COVID-19 vaccination rollout to set the ground for a stronger 2021

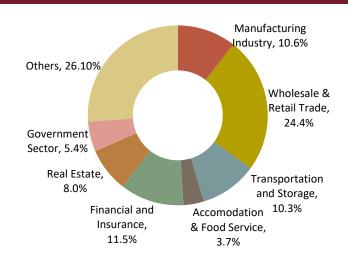


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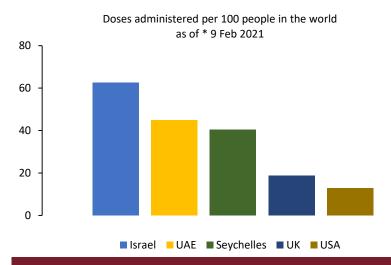
UAE Macroeconomic Indicators



Dubai GDP Contribution (1H2020)



UAE ranked amongst the top countries in the world for vaccine administration drive



Dubai Economic Stimulus Program

- More than AED 7 billion to protect Dubai's economy.
- Reducing cost of doing business and simplifying business procedures.
- Initiatives focus on healthcare, tourism, trade as well as education sectors.
- Supporting bank guarantees and reduction of municipality fees.
- · Postponing rental payments and refunding security deposits.

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Key Highlights 2020





25% YoY growth of balance sheet to AED 290 billion driven by lowrisk growth with focus on government financing



Digital aspirations continue to gather momentum



Quality Asset growth and prudent risk management



Relief measures of nearly **AED 9 billion** provided to over **54,000 customers** in FY2020 under the CBUAE TESS Program



Various initiatives launched to safeguard employees health and well-being in the wake of current pandemic

Integration with Noor Bank completed ahead of schedule in 8 MONTHS - A record in UAE Banking History. Synergies starting to materialize

Acquisition of Noor Bank – key milestones





MAY & JUNE **O**CTOBER MARCH **APRIL SEPTEMBER DECEMBER** Entered execution phase of the Integration **Noor Bank fully** BOD approval to Central Bank of General Integration and completed key integrated with Management Office consider Assembly **UAE** approval deliverables on policies and constituted to drive **Dubai Islamic Bank** approved the acquisition of on acquisition operating model. Data integration acquisition Noor Bank of Noor Bank migration in progress. 2020 2019 02 04 02 03 Q3 Q1 **Q4 JULY - SEPTEMBER** JUNE **JANUARY N**OVEMBER **APRIL** BOD resolved to Share transfer completed; Continued execution phase of SCA approval to Integration program Board of Directors of Noor the Integration and completed recommend the underway, with COVIDhold General key deliverables in technology acquisition Bank reconstituted: 19 risks addressed (work-Assembly platforms' integration. Current **Integration Steering** from-home, virtual focus is on Cutover readiness Committee established conferencing, etc.) and Dress Rehearsals

Key Highlights

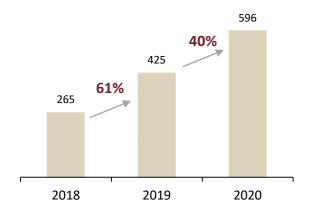
- ✓ 8 MONTHS To deliver the programme- A record in UAE Banking History
- ✓ Around 125K Number of customers migrated
- √ 100+ Number of Systems involved

Digital drive to support the New DIB

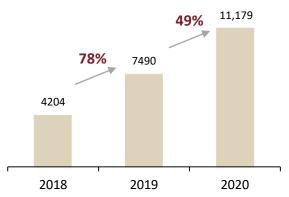


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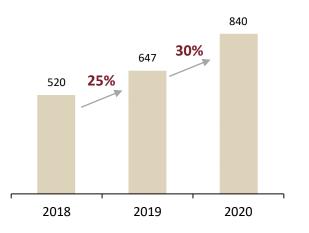


Mobile Banking Transactions (000)

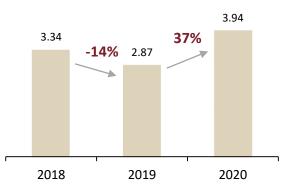


- Digitally Intelligent Bank strategy provided customers with hassle free, paperless, digitally enabled experiences across the bank's digital channels.
- Banking in Minutes campaign launched during the year significantly improving customer experience and journeys, in minutes, anytime and anywhere
- Voice enabled phone-banking introduced during the year.

Internet Banking Users (000)



Internet Banking Volume (Billions)





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Overall Financial Performance (for the period ended 31 Dec 2020)



| Balance Sheet | | | |
|--|----------|----------|--------|
| AED million | Dec 2019 | Dec 2020 | Change |
| Net Financing Assets & Sukuk Investments | 184,157 | 232,044 | 26% |
| Total Assets | 231,796 | 289,556 | 25% |
| Customers' Deposits | 164,418 | 205,925 | 25% |
| Sukuk Financing Instruments | 14,852 | 18,744 | 26% |
| Equity | 34,732 | 43,130 | 24% |
| Total Liabilities and Equity | 231,796 | 289,556 | 25% |

| Financial Highlights | | | |
|-------------------------------------|----------|----------|----------|
| Key Ratios | Dec 2018 | Dec 2019 | Dec 2020 |
| Net Financing to Deposit | 93% | 92% | 96% |
| Total Capital Adequacy | 17.5% | 16.5% | 18.5% |
| CET1 | 12.4% | 12.0% | 12.0% |
| Non-Performing Financing ("NPF") | 3.4% | 3.9% | 5.7% |
| ROE | 18% | 17% | 10.4% |
| ROA | 2.32% | 2.25% | 1.22% |
| Net Profit Margin ("NPM") | 3.14% | 3.15% | 2.61% |
| Cost to Income ¹ | 28.3% | 26.9% | 29.4% |
| Dividend Per Share (% of par value) | 35% | 35% | 20%* |

| Income Statement | | | |
|---|---------|----------------------|--------|
| AED million | FY2019 | FY2020 | Change |
| Total Income | 13,684 | 13,142 | (4%) |
| Net Operating Revenue | 9,267 | 9,471 | 2% |
| Operating Expenses | (2,358) | (2,728) | 16% |
| Profit before Impairment and Tax Charges | 6,908 | 6,743 | (2%) |
| Extraordinary Impairment, ECL and Overlay | (1,764) | (4,552) ² | 158% |
| Gain on Bargain Purchase | - | 1,015 | - |
| Income Tax | (42) | (46) | 9% |
| Group Net Profit | 5,103 | 3,160 | (38%) |

- Solid balance sheet growth with total assets approaching AED 290 billion, thus translating into a 25% growth rate.
- Robust capitalization along with sufficient liquidity have reinforced the overall strength of the balance sheet during the year.
- CASA on the rise (+58% YoY), now constituting 42% of overall deposits, compared to 33% at YE2019.
- **Net Operating Revenue has remained solid,** despite the impact of the pandemic.

¹ Cost to income ratio - Being the ratio of total operating expenses (excluding integration costs) to net income.

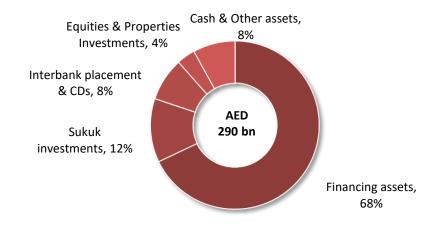
² Impairment provisions of AED 4.55 bn include one offs

^{*}Proposed dividend, subject to shareholder approval during AGM

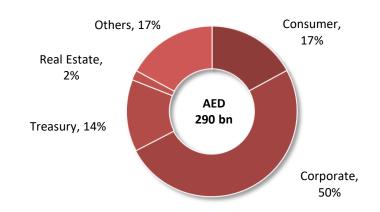
Balance Sheet growth driven by focus on diversification and quality assets



Total Asset Mix - Dec 2020



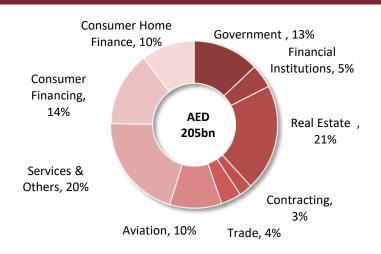
Segmental Asset Mix - Dec 2020



Highlights

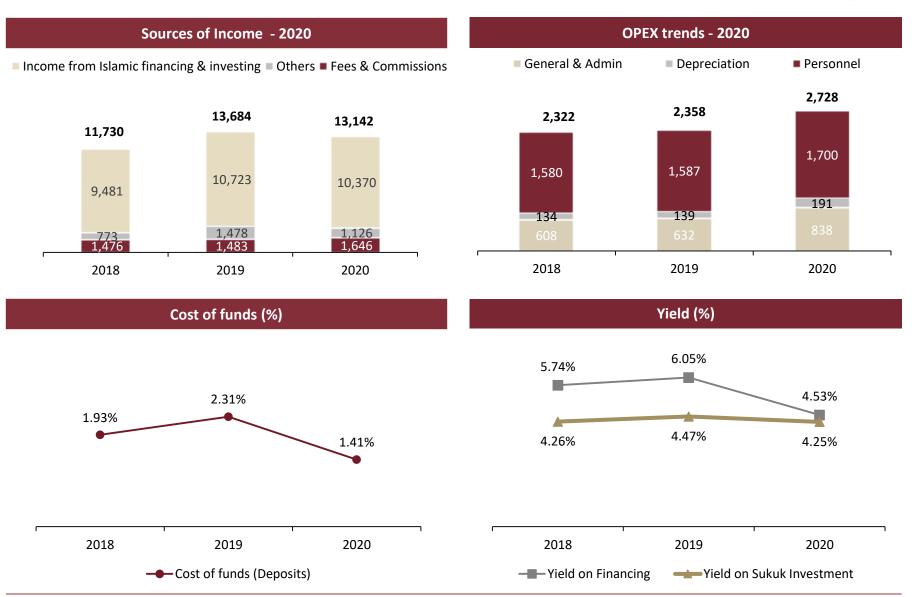
- Adequate diversification across different sectors of the economy has helped support double-digit expansion of the balance sheet.
- Deliberate shift in strategy and strong relationships enabled the bank to grow its balance sheet despite the pandemic.
- Corporate portfolio increased by 33% YoY, and continues to be the primary driver of growth for the overall business.

Islamic Financing & Investing Assets (Gross) – Dec 2020



Optimizing profitability with effective cost management

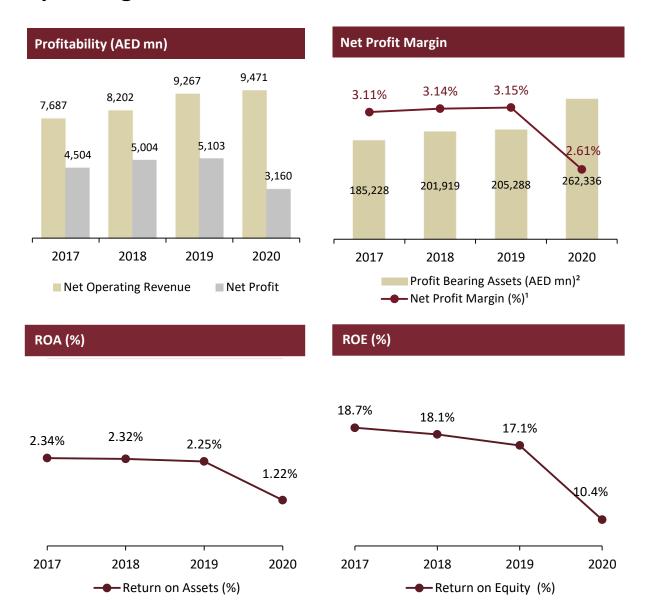




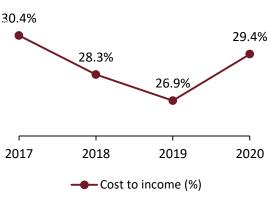
Operating Performance



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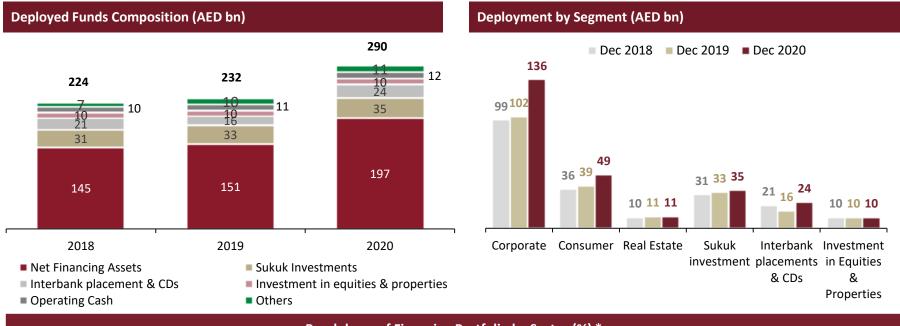
Cost to income ratio (%)



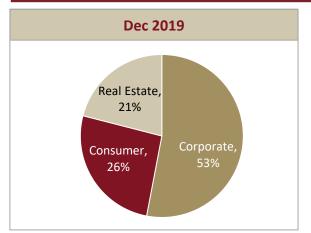
- Profitability remains relatively solid despite a highly prudent and conservative approach to provisioning.
- Margins have declined primarily because of deliberate strategy of focusing on sovereign and related business.
- Going forward, sequential decline in cost to income ratio will continue as integration synergies continue to materialize.

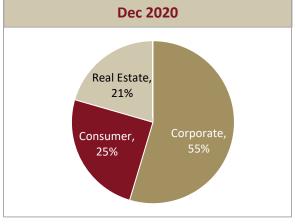
Overview of Deployment of Funds/Financing





Breakdown of Financing Portfolio by Sector (%) *





Highlights

Segmental financing:

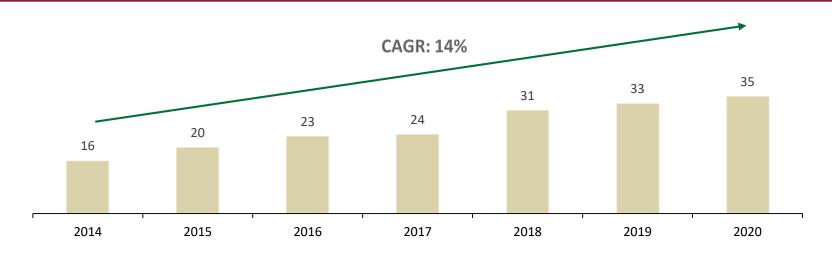
- Corporate financing portfolio reached AED 136 bn in 2020.
- Gross new consumer financing amounted to AED 12.7 bn in 2020.
- Real estate concentration maintained within the guidance.

^{*} Corporate covers all sectors except Real Estate

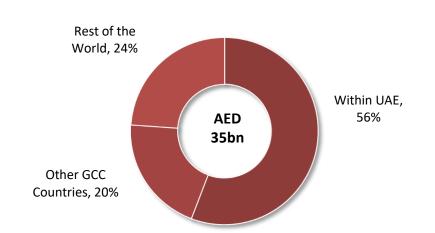
Stable Returns from a quality Sukuk Portfolio



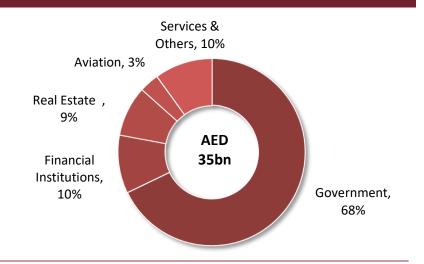
Sustained Steady growth - Sukuk Portfolio (AED bn)



Sukuk Portfolio breakdown By Geography (Dec 2020)



Sukuk Portfolio breakdown By Sector (Dec 2020)



Segmental Overview – Consumer

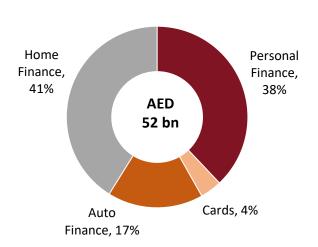


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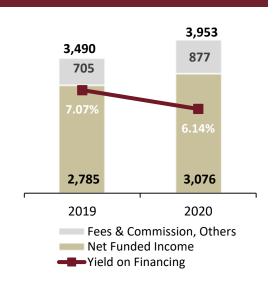
Management Commentary

- Consumer financing now stands at AED 52 billion, supported by gross new financing of AED 12.7 bn.
- Auto, personal and home finance continued to be the key contributors to the consumer portfolio.
- Net operating revenue increased 13% YoY to AED 3,953 million.
- Significant jump in CASA by nearly 45% YoY.

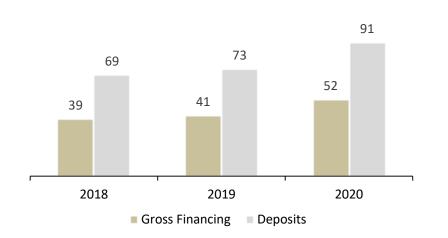
Breakdown by Portfolio – Dec 2020



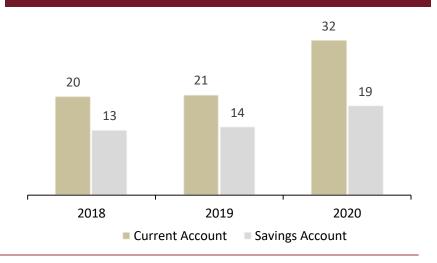
Revenue Trends (AED mn)



Segment Gross Financing / Deposits (AED bn)



CASA (AED bn)

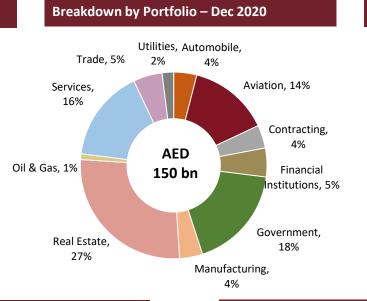


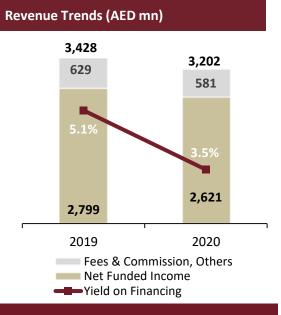
Segmental Overview – Corporate



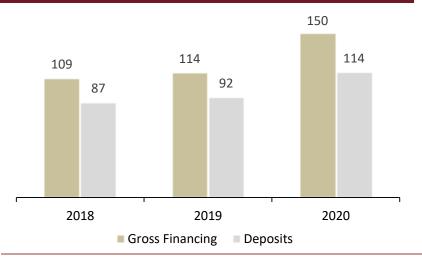
Management Commentary

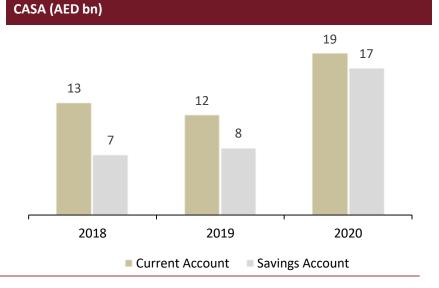
- Gross corporate financing amounted to AED 150 billion, a growth of 31% YoY.
- Portfolio remains well-diversified with a strategic focus on sovereign and lower risk sectors during the pandemic
- Focus on operating accounts led to CASA growth of 82% YoY.





Segment Gross Financing / Deposits (AED bn)





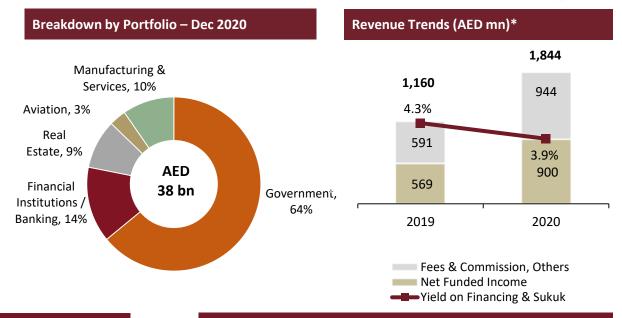
Segmental Overview – Treasury



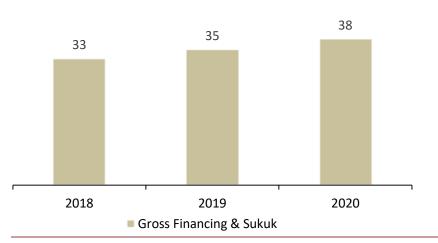
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Management Commentary

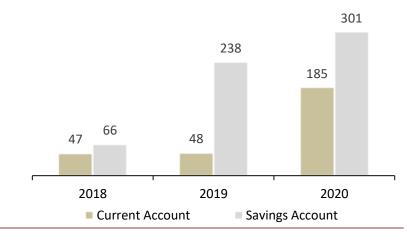
- Gross Financing and Sukuk Investments crossed AED 38 billion.
- Significant improvement in net operating revenue (+59% YoY) to AED 1.8 billion.
- Treasury yields remained healthy at nearly 4%.



Segment Gross Financing & Sukuk (AED bn)



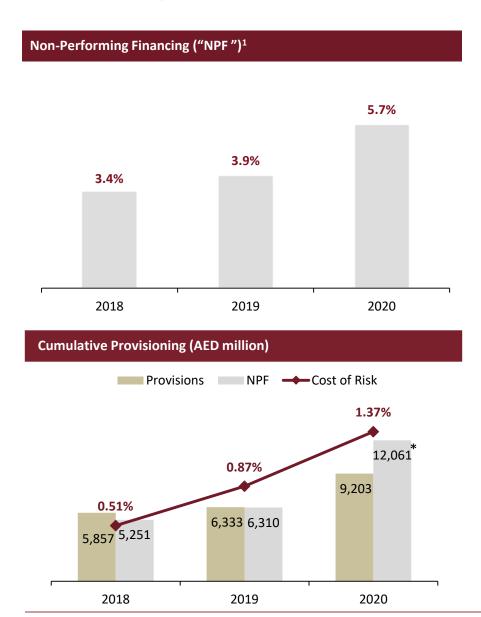
CASA (AED mn)



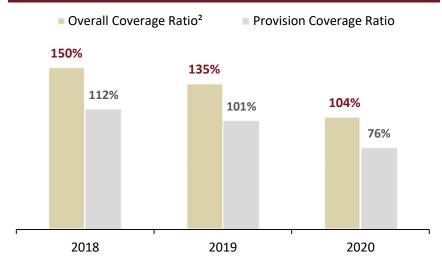
^{*}Based on shadow accounting for fees and commissions

Asset Quality





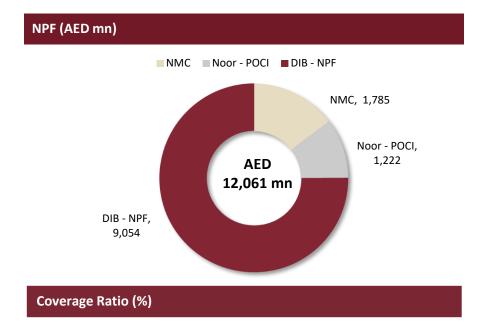
Financing Provisions and Coverage Ratios



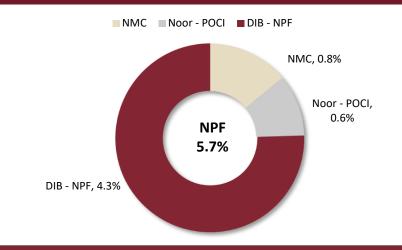
- Non-Performing Financing continued to be relatively resilient during the current times, at 5.7%.
- Normalized cost of risk for the period was 137 bps (excluding one-off charges).
- Overall coverage including collateral has remained above 100%.

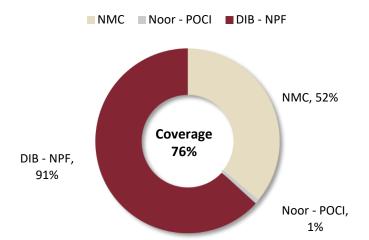
Asset Quality – Detailed Insights



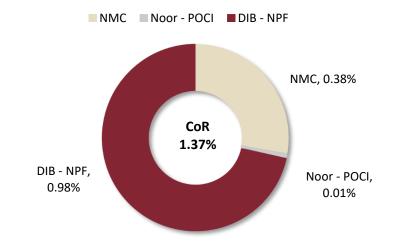








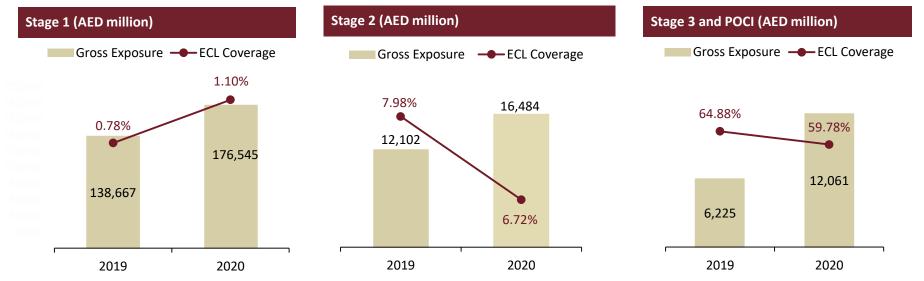
CoR (%)

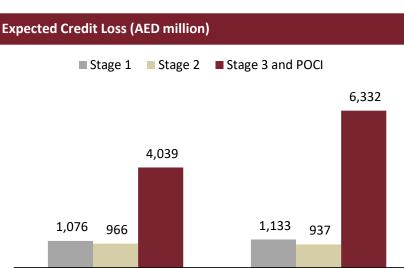


Asset Quality (contd.)

Islamic financing and investing assets (Gross Exposure by stages)







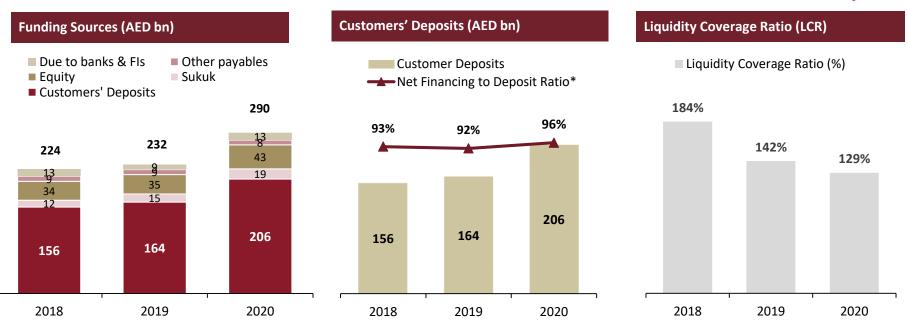
2020

2019

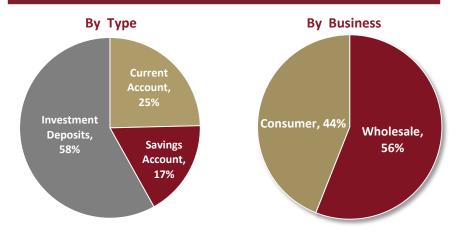
- Stage 1 provision coverage increased to 1.10% (2020) from 0.78% (2019) whilst Stage 2 coverage at 6.72% (2020) from 7.98% (2019).
- Marginal decline in stage 3 coverage which still remains strong at nearly 60% despite the challenging market conditions.

Funding Sources and Liquidity





Customer Deposits (AED 206 bn as at 31 December 2020)

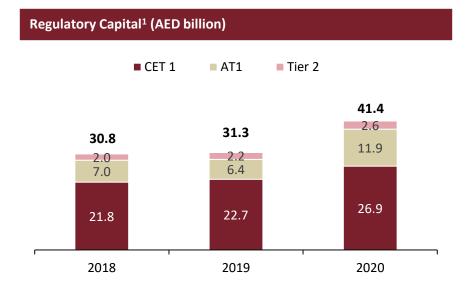


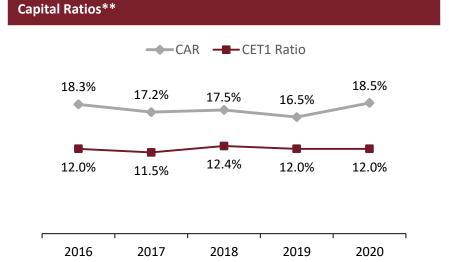
- Liquidity remains strong with financing to deposit ratio at a robust 96%, despite strong growth.
- Strong growth in deposits, with an increase of 25% YoY indicates strength of the franchise to mobilize liquidity, despite the current operating environment.
- CASA jumps 58% YoY, now constituting 42% of deposits.

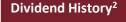
^{*}Net Financing to Deposit Ratio excludes Bilateral Sukuk.

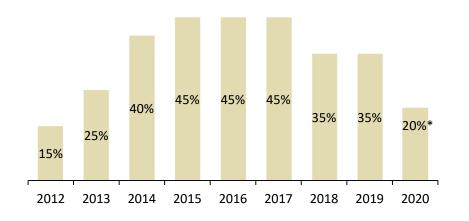
Capitalization Overview











- Equity position strengthened to AED 41 billion, up by 27% compared to YE2019.
- Capital adequacy ratio improved to 18.5% (+200 bps YoY) and CET1 ratio was maintained at 12.0%.
- Successful USD 1 billion AT1 Sukuk issuance in November 2020 with a profit rate of 4.625% per annum.
- Despite strong growth during the year, capital levels are intact and remain well above the minimum regulatory requirement.

¹ Refers to Regulatory Capital under Basel III;

² Dividend is calculated as dividend per share divided by par value of a share;

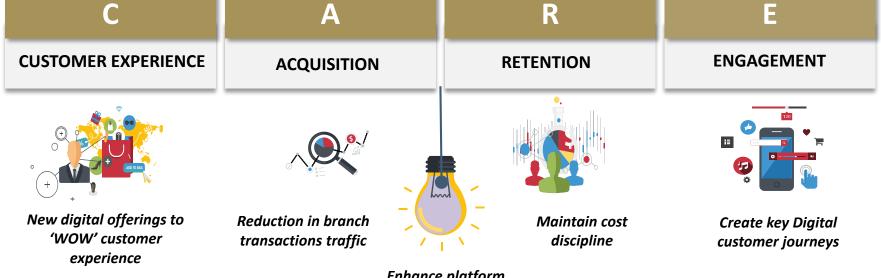
^{*} Proposed dividend, subject to shareholder approval during AGM

^{**}This graph reflects ratios under Basel III regime



Digitally Intelligent Bank (DIB)

CARE IDEOLOGY



| Enhance pl | latforn |
|------------|---------|
| upgrad | des |

| | 2020 – Target Metrics | | | | | | | |
|--------------|-----------------------|-------------------------|---------------|---------------|------------------------------|---------------------|---------------------|-------------------------|
| Gro | wth | 8% to 10% 26% | NPF | 4.0% 5.7% | Real Estate Concentration | ~ 20% 21% | Return on Assets | 2.10% to 2.20% 1.22% |
| Net P Mai | Profit rgin | 3.00% to 3.15% 2.61% | Cash Coverage | 100% 76.3% | Cost Income Ratio | 26% to 27% 29.4% | Return on Equity | 17% to 18% 10.4% |

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DIB - A more resilient franchise enters 2021





Increasing domestic market share



Strengthened and diversified balance sheet



Sustained profitability through the years



Robust capital and liquidity



Growing international footprint



Strong advancement of digital capabilities



Strengthened disclosures & transparency



Noor Bank fully integrated



Introducing the NEW: V-P-V-P (Vision – Purpose – Values – Proposition)

Our Vision

To be the most progressive Islamic financial institution in the world.

Our new Purpose

To make financial solutions simple, convenient and accessible through a personal and engaging experience.

Our new Values











AGILE INCLUSIVE COLLABORATIVE

RESPONSIBLE ENGAGED

Our new Tagline



Strategic Theme – 2021 (P.I.N.G)











| 2021– Target Metrics | | | | | | | |
|----------------------|-------------|-----------------------|--------|------------------------------|-------|---------------------|------|
| Growth | 5% | NPF | 5.5% | Real Estate Concentration | ~ 20% | Return on Assets | 1.4% |
| Net Profit Margin | 2.5% - 2.6% | Total Coverage | 110% * | Cost Income Ratio | ~ 28% | Return on Equity | 11% |

* Including collateral

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Consolidated Income Statement



| AED million | FY2020 | FY 2019 | FY 2018 |
|---|---------|---------|---------|
| Net Income | Audited | Audited | Audited |
| Income from Islamic financing and investing transactions | 10,370 | 10,723 | 9,481 |
| Commission | 1,646 | 1,483 | 1,476 |
| Income / (loss) from other investments measured at fair value | 50 | 65 | 45 |
| Income from properties held for development and sale | 54 | 126 | 124 |
| Income from investment properties | 83 | 295 | 156 |
| Share of profit from associates and joint ventures | 20 | 58 | 137 |
| Other Income | 919 | 934 | 311 |
| Total Income | 13,142 | 13,684 | 11,730 |
| Depositors' and Sukuk holders' share of profit | (3,671) | (4,418) | (3,528) |
| Net Income | 9,471 | 9,266 | 8,202 |
| Operating Expenses | | | |
| Personnel expenses | (1,699) | (1,587) | (1,580) |
| General and administrative expenses | (838) | (632) | (608) |
| Depreciation of investment properties | (57) | (37) | (35) |
| Depreciation of property, plant and equipment | (134) | (102) | (99) |
| Total Operating Expenses | (2,728) | (2,358) | (2,322) |
| Profit before net impairment charges and income tax expense | 6,743 | 6,908 | 5,880 |
| Impairment charge for the period, net | (4,552) | (1,763) | (834) |
| Gain on Bargain Purchase | 1,015 | | |
| Profit for the period before income tax expense | 3,206 | 5,145 | 5,046 |
| Income tax expense | (46) | (42) | (43) |
| Net Profit for the period | 3,160 | 5,103 | 5,004 |
| Attributable to | | | |
| Owners of the Bank | 3,294 | 5,015 | 4,916 |
| Non-Controlling Interests | (134) | 88 | 88 |

Consolidated Balance Sheet



| AED million | 31 Dec 2020 | 31 Dec 2019 | 31 Dec 2018 |
|---|--------------------------------------|-------------------------------------|--------------------------------------|
| Assets | Audited | Audited | Audited |
| Cash and balances with central banks | 29,206 | 21,268 | 22,546 |
| Due from banks and financial institutions | 6,448 | 6,248 | 8,297 |
| Islamic financing and investing assets, net | 196,689 | 150,913 | 144,739 |
| Investments in Islamic Sukuk measured at amortized cost | 35,355 | 33,244 | 31,179 |
| Other investments at fair value | 1,111 | 1,266 | 1,687 |
| Investments in associates and joint ventures | 1,939 | 1,977 | 1,928 |
| Properties held for sale | 1,391 | 1,337 | 1,449 |
| Investment properties | 5,947 | 5,209 | 4,495 |
| Receivables and other assets | 10,040 | 8,743 | 6,048 |
| Property, plant and equipment | 1,431 | 1,590 | 1,314 |
| Total Assets | 289,557 | 231,796 | 223,682 |
| Liabilities and Equity Liabilities Customers' deposits Due to banks and financial institutions Sukuk financing instruments Payables and other liabilities | 205,925 13,496 18,744 8,261 | 164,418 9,147 14,852 8,646 | 155,657 13,203 12,371 8,323 |
| Total Liabilities | 246,426 | 197,063 | 189,555 |
| Equity | 240,420 | 137,003 | 103,333 |
| Share Capital | 7,241 | 6,590 | 6,590 |
| Tier 1 Sukuk | 11,937 | 6,428 | 7,346 |
| Other Reserves and Treasury Shares | 13,785 | 11,113 | 10,861 |
| Investments Fair Value Reserve | (1,102) | (1,175) | (850) |
| Exchange Translation Reserve | (1,177) | (1,095) | (1,052) |
| Retained Earnings | 9,860 | 10,131 | 8,569 |
| Equity Attributable to owners of the banks | 40,544 | 31,993 | 31,464 |
| Non-Controlling Interest | 2,587 | 2,739 | 2,663 |
| Total Equity | 43,131 | 34,732 | 34,127 |
| Total Liabilities and Equity | 289,557 | 231,796 | 223,682 |

Dubai Islamic Bank at a Glance

Preserving long term value for our customers and shareholders

- Dubai Islamic Bank ("DIB" or the "Bank") was established in 1975 as the world's first full service Islamic bank by an Emiri Decree.
- DIB is the largest Islamic bank in the UAE by total assets, providing a range of retail and wholesale banking, treasury and investment banking, and capital markets products and services to individual, corporate and institutional customers.



Robust credit ratings reflecting strong domestic franchise



3 million + customers globally



More than 9,000 employees across the Group



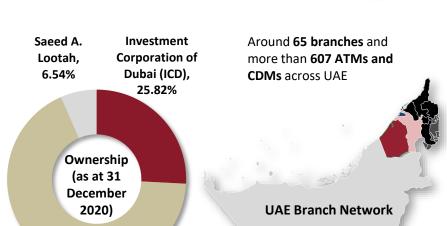
Noor Bank integration completed in Nov'20 in record 8 months



Designated ("D-SIB")* in 2018 *Domestic Systemically Important Bank



FOL increase to 40% approved by shareholders



Significant Subsidiaries and Associates

60.0%

بنك ىبى الإسلامى Dubai Islamic Bank

100.0%



27.3%



44.9%



29.5%



25.1%



100%

Credit Ratings

Moody's **A3 Negative**

Fitch Δ Stable

Public. 67.64%

Islamic International **Rating Agency** (IIRA) A/A1 **Positive**

International Geographic Presence

Existing Presence & Branch Numbers



بنك دبي الإسلامي

DIB's Key Business Lines



Core Business Profiles

Consumer Banking



Serving more than 2 million customers in the UAE

Offers its retail and business banking services through a network of 65 branches and more than 607 ATMs and CDMs across UAE

Broad range of retail products and services that include: Auto Finance; Sharia-compliant Cards; Personal Finance; Mortgages and SME Solutions.

Corporate Banking



Corporate Banking has sector-specific focus units which target clients across both private and public sectors.

Corporate Banking manages relationships (including sovereigns/ GREs, middle market, contracting finance and real estate finance companies) and is instrumental in leveraging its client relationships to cross-sell other products offered by DIB, including investment banking and treasury services.

Investment Banking



DIB's Investment Banking business is primarily responsible for management of DIB's proprietary investment portfolios, strategic stakes and international operations and expansion.

The business group provides advisory and related services to DIB's corporate clients both within UAE and across borders.

Treasury



Treasury offers a comprehensive range of products backed by DIB's expert understanding of local and international markets.

Its principal customers are corporate clients, financial institutions, high net worth individuals, SME companies and similar businesses.

It is responsible for managing DIB's liquidity requirements, fixed income portfolio and capital markets funding.

DIB's Digital Journey



#ReadyForTheNew

PAPERLESS BRANCHES INTRODUCED



Simplified branch visit with handheld devices to fill forms and complete transactions

SUCCESSFULLY LAUNCHED



Tablet-based banking



Instant Credit Card printing in branches



Single page account opening form

DIGITAL DEPARTMENT CREATED



Introduction of DIB Chatbot



Revamp of DIB Website, Online Banking, DIB Mobile App

JOURNEY TOWARDS DIGITALLY INTELLIGENT BANK



PF & Credit Cards on Mobile App – Salary transfer (existing customers)



Remote signing of contracts – non digital customers



Implementation of E-cheque-Digitally authenticated by the customer replacing physical cheque

2014

2015

2016

2017

2018

2019

2020

CUSTOMER INNOVATION DEPARTMENT ESTABLISHED





ADVANCED THE YEAR WITH



Initiating the development of End to End customer journey through digital channels



Express Transfer / Instant Remittances

DIGITAL STRATEGY FORMULATION



Successful launch of DIB's Digital Lab



Digital customer journeys launched



"Banking-in-Minutes" concept launched with public introduction of New to Bank CASA account opening and Credit Card Journeys



Personal Finance for Salary Transfer Relationship customer (New /Existing) was launched on Internet Banking and Tablet



Set Foundation for Digital Academy & Advanced Analytics

Select DIB Debt Capital Market Transactions



































Select DIB Debt Capital Market Transactions & League Tables

















EMEA Islamic Financing MLA - FY2020

| Rank | Mandated Lead Arranger | Vol (MM USD) | Deals |
|------|-------------------------------------|--------------------|-------|
| 1 | Dubai Islamic Bank | 1,354 | 7 |
| 2 | Abu Dhabi Islamic Bank | 856 | 7 |
| 3 | HSBC | 709 | 7 |
| 4 | Al-Rajhi Banking & Investment Corp. | 533 | 3 |
| 5 | Emirates NBD | 529 | 7 |

EMEA Islamic Financing BR - FY2020

| Rank | Bookrunner | Vol (MM USD) | Deals |
|------|------------------------|--------------------|-------|
| 1 | Dubai Islamic Bank | 1,450 | 4 |
| 2 | Abu Dhabi Islamic Bank | 765 | 4 |
| 3 | Bank ABC | 510 | 1 |
| 4 | HSBC | 396 | 4 |
| 5 | Citi | 253 | 2 |

US Dollar International Sukuk - FY2020

| Rank | Manager | Vol (MM USD) | Issues |
|------|----------------------|--------------------|--------|
| 1 | Standard Chartered | 5,398 | 32 |
| 2 | HSBC | 3,709 | 26 |
| 3 | Dubai Islamic Bank | 2,762 | 19 |
| 4 | Emirates NBD | 2,068 | 19 |
| 5 | First Abu Dhabi Bank | 1,636 | 15 |

Sources: Bloomberg 38

DIB experience in Green/Sustainability Sukuk



ماجدالفطيم MAJID AL FUTTAIM

Majid Al Futtaim

Sukuk





Sustainability-linked Issue

Sovereign Green Sukuk



World's 1st Sovereign Green Issue



Sovereign Green Sukuk Issued by Indonesia



Green Sukuk Issued by Indonesia

Corporate Green Sukuk



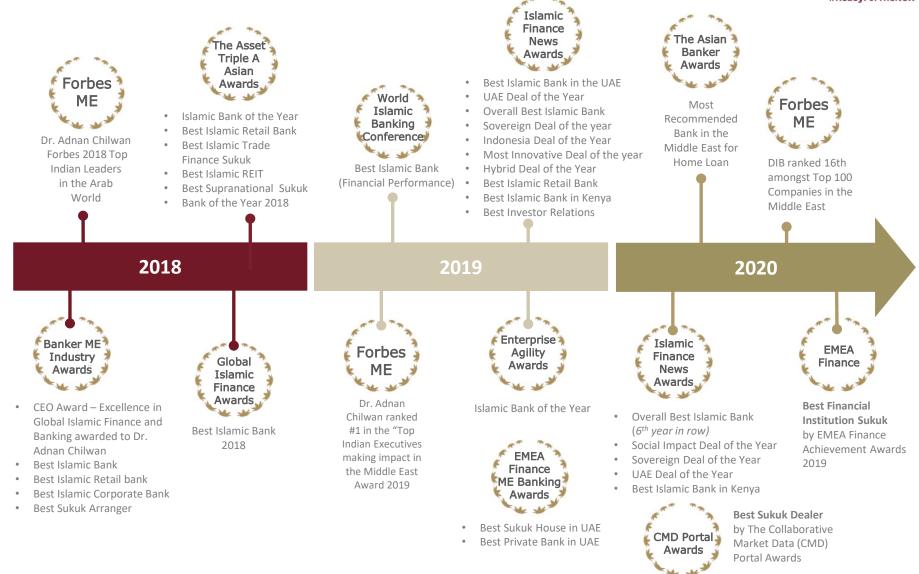
2nd Int'l Corp

World's 1st Int'l Corp Sukuk Green Issue

Sukuk Green Issue

Select Award & Accolades





THANK YOU!

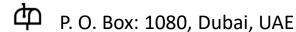


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