



The better way to bank



Investor PresentationFull Year 2015 Financial Results



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Contents

Appendix



Overview of Dubai Islamic Bank Strategic Intent Financial Performance

Dubai Islamic Bank at a Glance

A leading Islamic bank with a growing international footprint



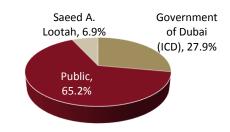
Snapshot of Dubai Islamic Bank

- Dubai Islamic Bank ("DIB" or the "Bank") was established in 1975 as the world's first full service Islamic bank by an Emiri Decree.
- DIB is the 4th largest Islamic bank¹ in the world and the largest Islamic bank in the UAE by total assets.
- The Bank offers a wide range of Sharia-compliant products and services to consumer, wholesale and institutional clients.
- DIB's principal strategy is to expand its core Islamic finance business and continue to maintain its position as the leading Islamic financial institution in the region as well as in other selected strategic markets.
- DIB enjoys a robust market position and strong brand recognition on the back of its focused strategy.

Geographic Presence



Ownership (as at 31 Dec 2015)



	Long Term Rating	Outlook
Moody's	Baa1	Stable
Fitch Ratings	Α	Stable

Significant Subsidiaries and Associates

TAMWEEL #	91.9%	Tamweel is a provider of regional real estate financing and was established in 2000	ر الله الله الله الله الله الله الله الل	29.5%	DIB holds a strategic stake in Bank of Khartoum, one of the largest banks in Sudan by branches and ATMs
DAR AL SHARIA	60.0%	Dar Al Sharia is a <i>Sharia</i> legal and financial consultancy firm established in 2008	بك الاحدد خيا الملحي Jordan Dubai Islamic Bank	20.8%	Jordan Dubai Islamic Bank provides banking services in Jordan
ينك ديد الإسلامي	100.0%	Dubai Islamic Bank Pakistan was established in 2006 as a banking	دیار DEYAAR	44.9%	Deyaar Development is a real estate development company established in 2002
Dubai Islamic Bank	39.6%	Stake enhanced to nearly 40% in Q4 2015.	Bosna Bank International	27.3%	Bosna Bank International was established in 2000 as the first <i>Sharia</i> -compliant bank in Europe

Contents



- 1. Overview of Dubai Islamic Bank
- 2. Strategic Intent
- **3.** Financial Performance
- 4. Appendix

Strategic Focus 2015



Drive Growth

Drive Profitability

Drive Service

Open & Transparent

Highly Engaged with all Stakeholders

Selling Satisfaction rather than Products
Simple Banking

Market Leading Performance Consistently Beating Expectations

Reinvigorating Investor Confidence Growing Shareholder Value



Superior Growth PositioningStrong and Robust Balance Sheet

Spearheading the Islamic Finance Evolution *Making Islamic Financing a "Norm" vs an Alternative*

Creating Growth Opportunities

Core Belief: Innovation = Business

Enhanced Share of WalletDeepening Customer Relationships

DOING MORE OF THE SAME

2015 – Target Metrics							
Loan Growth	15%-20%	NPLs	6%	Real Estate Concentration	Mid 20s	Return on Assets	2.5%
NIMs	3.6%	Cash Coverage	85%	Cost Income Ratio	35%	Return on Equity	18%-19%

Contents



1. Overview of Dubai Islamic Bank

2. Strategic Intent

3. Financial Performance

4. Appendix

Overall Financial Performance (as at 31 December 2015)

Strong Financial Performance on the Back of Intense Focus on Growth



Balance Sheet Items			
AED million	2014	2015	Change
Net Financing assets	73,977	97,220	31%
Sukuk investments	16,119	20,066	24%
Total assets	123,887	149,898	21%
Customers' deposits	92,345	109,981	19%
Sukuk Financing Instruments	2,847	5,602	97%
Equity	17,706	22,794	29%
Total liabilities and equity	123,887	149,898	21%

Financial Highlights			
Key Ratios	2013	2014	2015
Net Financing to Deposit Ratio ¹	71%	80%	88%
Total Capital Adequacy Ratio	18.2%	14.9%	15.7%
Non-performing Asset Ratio	11.1%	8.0%	5.0%
ROE	13.8%	17.9%	19.8%
ROA	1.6%	2.4%	2.80%
Net Profit Margin ("NPM")	3.34%	3.57%	3.76%
Cost to Income Ratio	39%	35.1%	34.3%
Dividend Per Share (in %)	25.0%	40%	45%

Income Statement Items

AED million	2014	2015	Change
Total Income	6,231	7,546	21%
Net Revenue	5,432	6,489	19%
Operating expenses	(1,907)	(2,223)	17%
Profit before impairment and tax charges	3,525	4,265	21%
Impairment losses	(703)	(410)	(42%)
Income tax	(18)	(16)	(13%)
Group net profit	2,804	3,839	37%

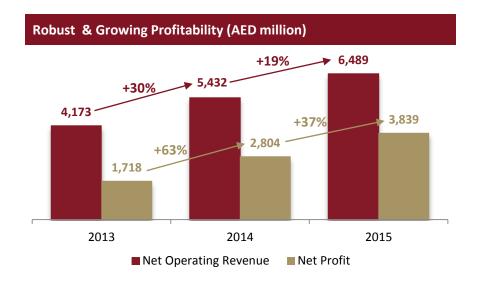
- Strong growth in financing assets up by 31% stemming from core business and in line with growth & penetration.
- Robust net revenue growth of 19% due to consistent growth in core banking assets across all business segments.
- Major milestones:
 - ➤ Gross financing crosses AED 100 bn and total assets nearly AED 150 bn.
- Strong capitalization and liquidity position with CAR at 15.7%.

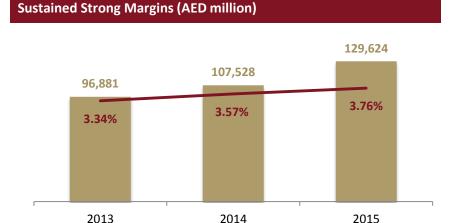
¹ Net Financing to Deposit Ratio excludes Bilateral Sukuk.

Operating Performance & Profitability



Net Profit Margin (%)1





Cost to Income Ratio³ (%) 39.0% 35.1% 34.3% 2013 2015 2014

Highlights

- Group Net Profit increased to AED 3,839 million, up 37% compared with AED 2,804 million in 2014. DIB joins the billion dollar profit club in the UAE.
- Operating expenses increased by 17% compared to 2014.

Profit Bearing Assets²

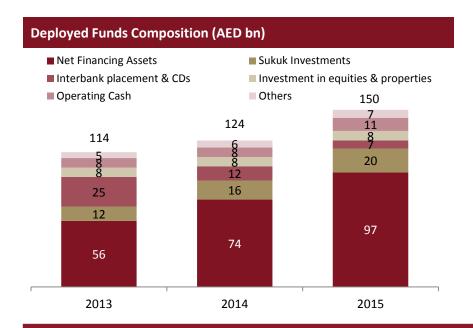
- largely attributed to variable operating costs in line with increase in business volumes.
- Cost to income ratio improved to 34.3% beating guidance for the year.

¹Net Profit Margin is calculated as Depositors' share of profits subtracted from income from Islamic Financing and Investing Assets and income from International Murabahat and Wakala and income from Investments in Islamic Sukuk divided by Average Earning Assets.

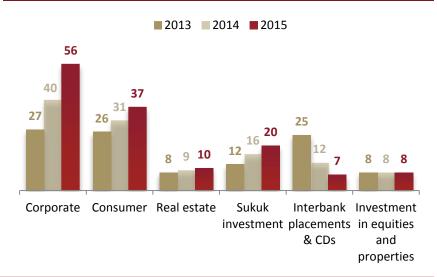
²Profit Bearing Assets are calculated as the sum of International Murabahat with UAE Central Bank, Investment in Islamic Sukuk and Gross Islamic Financing and Investing Assets and Due from Banks and Financial Institutions. ³Cost to income ratio calculated as operating expenses divided by operating income.

Overview of Deployment of Funds / Financings

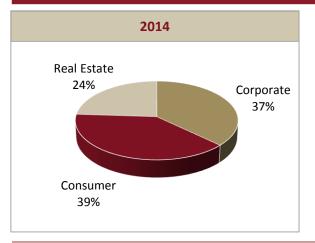


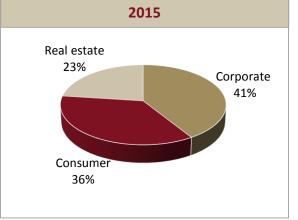


Deployment by Segment (AED bn)



Breakdown of Financing Portfolio by Sector (%)





Highlights:

Gross financing assets up by 29%.

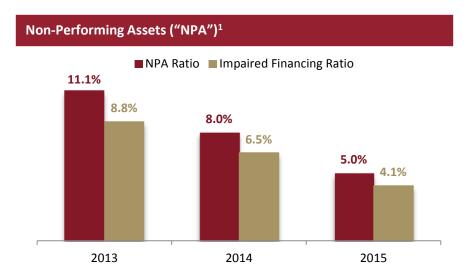
- Consumer increased by 19% (AED 36.5bn).
- > Corporate by 40% (AED 55.8bn).
- ➤ Commercial Real Estate financing selective.

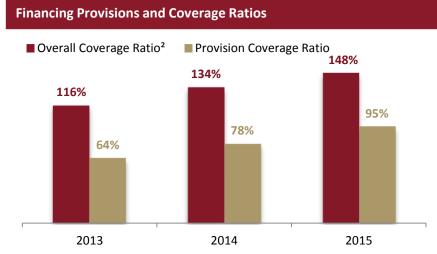
Sukuk investments increased by 24% to AED 20 billion in line with the deliberate strategy to deploy excess liquidity in higher earning assets.

Financing to deposit ratio stood at 88.4%, amongst the strongest in the market.

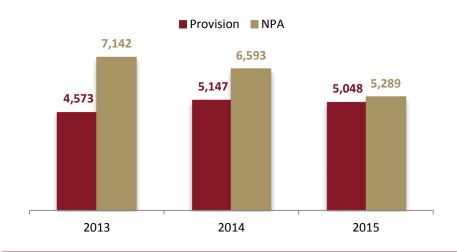
Improving Asset Quality







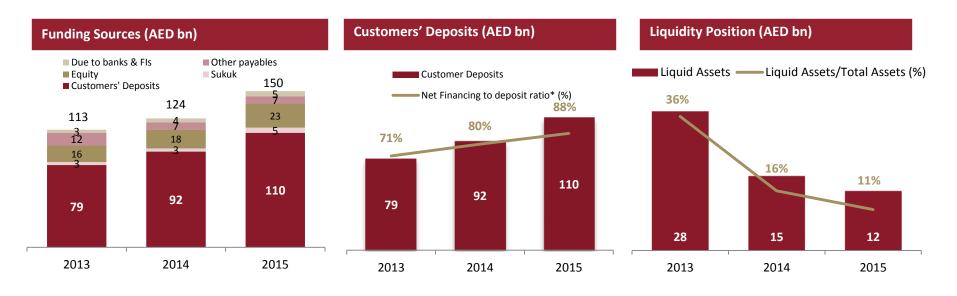
Cumulative Provisioning (AED million)

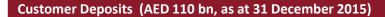


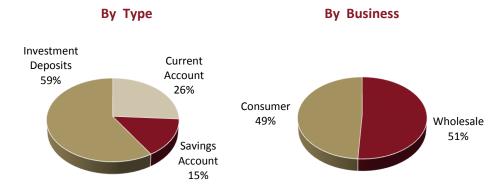
- Significant improvement in asset quality with the NPL ratio now at 5.0%, compared to 8.0% in 2014.
- Impaired financing ratio also improved to 4.1%, from 6.5% at the end of 2014
 - Primarily due to reduction in absolute NPLs on account of settlement and recovery.
- Cash provision coverage crossed the 95% mark, a substantial improvement compared with 78% in 2014.

Funding Sources and Liquidity







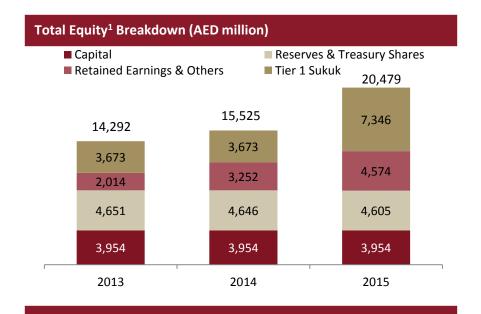


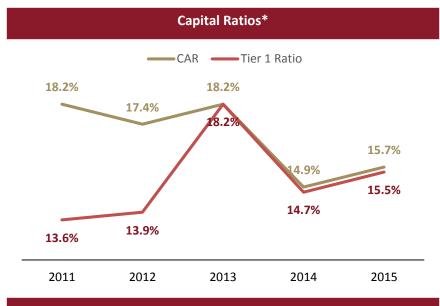
- Customer deposits at AED 110 billion compared to AED 92 billion in 2014, up by 19%, despite the challenging liquidity environment.
- CASA continues to be a significant portion comprising 41% of total deposits, primary reason for the low cost of funds that the bank enjoys.
- Successful capital market transactions supported the strong liquidity of the bank.

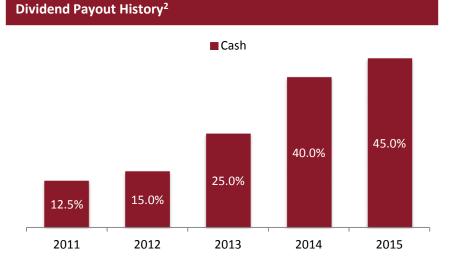
^{*} Net Financing to Deposit Ratio excludes Bilateral Sukuk.

Capitalization Overview









- · Strong capitalization
 - T1 CAR at 15.5%.
 - Total CAR at 15.7%.
- Both ratios are well above the regulatory level.
- ROA 2.80% & ROE 19.8% in line with guidance metrics.

¹ Refers to Equity Attributable to Equity Holders of the Parent.

² Dividend Payout is calculated as total dividends paid divided by weighted average number of shares outstanding during the year.

^{*} Regulatory Capital Requirements CAR at 12% and Tier 1 at 8%.

Strategic Focus 2015



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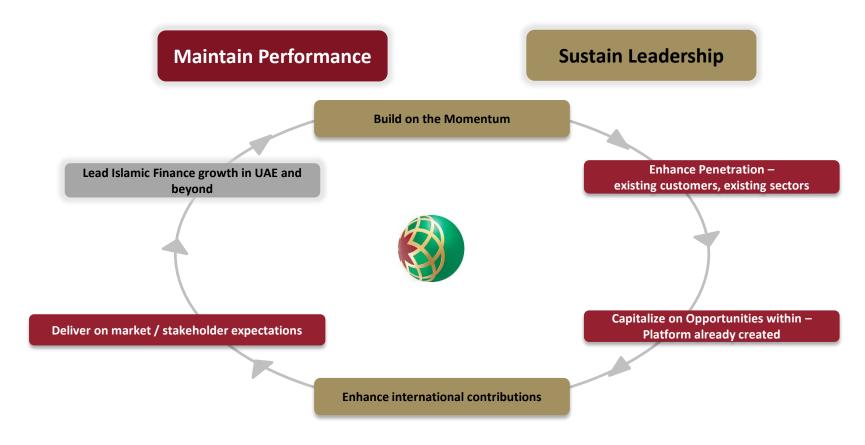
Enhanced Share of WalletDeepening Customer Relationships

DOING MORE OF THE SAME

2015 – Target Metrics							
Loan Growth	15%-20% Beat! 31%	NPLs	6% Beat! 5%	Real Estate Concentration	Mid 20s Met! 23%	Return on Assets	2.5% Beat! 2.80%
NIMs	3.6% Beat! 3.76%	Cash Coverage	85% Beat! 95%	Cost Income Ratio	35% Beat! 34.3%	Return on Equity	18%-19% Beat! 19.8%

Strategic Focus 2016





2016 – Target Metrics							
Loan Growth	10% - 15%	NPLs	4.0%	Real Estate Concentration	Mid 20s%	Return on Assets	2.3% - 2.5%
NIMs	3.25% - 3.50%	Cash Coverage	~110%	Cost Income Ratio	Low – Mid 30s%	Return on Equity	17% - 18%

Contents



1. Overview of Dubai Islamic Bank

2. Strategic Intent

3. Financial Performance

4. Appendix

Consolidated Income Statement



AED million	2015	2014	2013
Net Income	Audited	Audited	Audited
Income from Islamic financing and investing transactions	5,520	4,444	4,030
Commission	1,295	1,052	799
Income / (loss) from other investment	37	39	22
Income from investment properties	111	83	61
Income from properties held for sale	246	215	233
Other Income	61	262	66
Share of profit from associates and joint ventures	276	135	78
Total Income	7,546	6,230	5,288
Depositors' and sukuk holders' share of profit	(1,057)	(799)	(1,054)
Net Income	6,489	5,431	4,235
Operating Expense			
Personnel expenses	(1,480)	(1,260)	(1,051)
General and administrative expenses	(589)	(510)	(502)
Depreciation of investment properties	(29)	(35)	(36)
Depreciation of property, plant and equipment	(125)	(102)	(99)
Total Operating Expenses	(2,223)	(1,907)	(1,689)
Profit before net impairment charges and income tax expense	4,265	3,524	2,546
Impairment charge for the period, net	(410)	(703)	(824)
Profit for the period before income tax expense	3,855	2,822	1,722
Income tax expense	(16)	(18)	(4)
Net Profit for the period	3,839	2,804	1,718
Attributable to			
Non-Controlling Interests	284	143	107
Owners of the Bank	3,555	2,661	1,611

Balance Sheet



AFD william		As on			
AED million	31 Dec 2015	31 Dec 2014	31 Dec 2013		
Assets	Audited	Audited	Audited		
Cash and balances with central banks	13,415	16,317	22,713		
Due from banks and financial institutions	5,085	4,316	9,606		
Islamic financing and investing assets, net	97,220	73,977	56,071		
Investments in Islamic Sukuk measured at amortised cost	20,066	16,119	11,643		
Other investments at fair value	1,831	2,037	2,030		
Investments in associates and joint ventures	2,085	1,873	1,878		
Properties held for sale	1,394	1,512	1,841		
Investment properties	2,743	2,042	2,013		
Receivables and other assets	5,264	5,114	4,957		
Property, plant and equipment	795	581	537		
Total Assets	149,898	123,887	113,288		
Liabilities Customers' deposits Due to banks and financial institutions Sukuk financing instruments Payables and other liabilities Zakat payable	109,981 4,713 5,602 6,590 218	92,345 3,940 2,847 6,854 194	79,061 2,630 2,808 12,283 166		
Total Liabilities	127,104	106,181	96,946 0		
Equity Share Capital Tier 1 Sukuk	3,954 7,346	0 3,954 3,673	3,954 3,673		
Other Reserve and Treasury Shares	5,617	5,494	5,496		
Investment Fair Value Reserve	(657)	(568)	(564)		
Exchange Transaction Reserve	(355)	(280)	(281)		
Retained Earning	4,564	3,252	2,014		
Equity Attributable to owners of the banks	20,469	15,525	14,292		
Non-Controlling Interest	2,325	2,181	2,051		
Total Equity	22,794	17,706	16,342		
Total Liabilities and Equity	149,898	123,887	113,288		

DIB's Key Strategy for the Period Extending 2014-2016



Maintain position as the leading and the most progressive Islamic financial institution in the region as well as in other selected strategic markets

Key Strategic Goals & Initiatives

Following the appointment of Dr. Adnan Chilwan as new CEO in mid-2013, who previously served as Deputy CEO, DIB embarked on a new "growth" strategy aimed at redefining the way DIB operates its business, positioning the bank as a global leader in the world of Islamic finance.

Grow Core Businesses Across All Emirates

- ✓ DIB's principal plan for 2014-2016 is to grow its core businesses of consumer, corporate, treasury, and commercial real estate across all Emirates.
- ✓ Consumer momentum remains unchanged with customer acquisition, penetration and increasing cross-sell positioned at the top of the Bank's agenda.
- Wholesale focus renewed with new segments, markets and customers being targeted.

Promote Islamic Finance Sector & Growth Agenda of Dubai and the UAE

- DIB is focused on playing a part in promoting the Islamic finance sector as well as the growth agenda of Dubai and the UAE.
- The Bank is already fully aligned with Dubai's strategic objective to become the global capital of Islamic finance.
- The innovation at DIB and its representation in local and international fora is paving the way to achieve the above.

Customer is at the Centre of DIB's Strategy

- By putting the customer first, DIB aims to strengthen its services, change the customer experience and improve revenues.
- "Customer First" is a key pillar of DIB's strategic growth theme and is a bank-wide initiative that has been launched to develop a culture of service excellence.
- ✓ DIB will aim to provide an enhanced service experience through an entirely paperless environment (the SMART BANK service).

Expand Geographic Footprint

- DIB aims to expand its existing geographic footprint through a variety of options including acquisitions, establishing new subsidiaries and branches, pursuing strategic partnerships and/or cooperation agreements with local partners in Asia, Africa and the Gulf.
- ✓ The Bank also aims to make Islamic banking a global "norm" rather than an alternative.

DIB's Key Business Lines



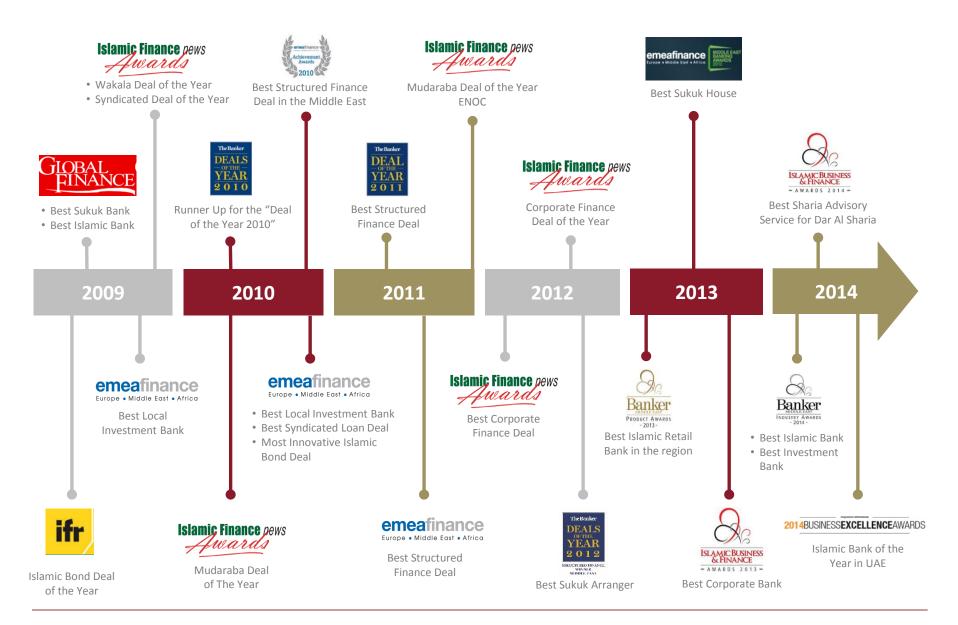
Core Business Profiles

The principal activities of DIB are focused around five core business areas: (i) Retail & Business Banking; (ii) Corporate Banking ("CBG"); (iii) Real Estate & Contracting Finance; (iv) Investment Banking; and (v) Treasury.

Consumer Banking	Corporate Banking	Real Estate & Contracting Finance	Investment Banking	Treasury
 The largest business activity group within DIB. Offers its retail and business banking services through a network of 90+ branches spread across all of the Emirates. Broad range of retail products and services that include: Auto Finance; Sharia-compliant Cards; Personal Finance; Mortgages and SME Solutions. Serving more than 1.4 million customers. 	 CBG has sector-specific focus units which target clients across both private and public sectors. CBG manages around 880 relationships, leveraging its client relationships to cross-sell other products offered including investment banking and treasury services. CBG offers a range of Sharia-compliant solutions to its corporate clients in the UAE, the GCC and in other niche markets. 	Real Estate Finance DIB plays a significant role in supporting corporate real estate developments, including the construction of commercial property and residential estates. Contracting Finance DIB provides financing to contractors executing building, electrical and mechanical infrastructure works across sectors such as the oil, gas, power and water sectors.	 DIB's Investment Banking business group is primarily responsible for management of DIB's proprietary investment portfolios, strategic stakes and international operations and expansion. The business group provides advisory and related services to DIB's corporate clients across both the UAE and internationally. 	 The Treasury Group offers a comprehensive range of products backed by DIB's expert understanding of local and international markets. Its principal customers are corporate clients, financial institutions, high net worth individuals, SME companies and similar businesses. It is responsible for managing DIB's liquidity requirements, investment portfolio and capital markets funding.

DIB's Unmatched Credentials





2015 Awards & Accolades





Best Islamic Bank 2015

Islamic Retail Banking Awards 2015

The Strongest Islamic Retail Bank in GCC

Indian Innovator Awards 2015

Banking Innovation Dr. Adnan Chilwan



- Ijarah Deal of the Year
- Pakistan Deal of the Year
- Corporate Finance Deal of the Year
- Cross Border Deal of the Year
- Mudaraba Deal of the Year
- Syndicated Deal of the Year
- · UAE Deal of the Year
- Indonesia Deal of the Year
- Commodity Murabaha Deal of the Year



- Islamic Bank of the Year in UAE
- Most Established Islamic Bank UAE

Best Investment Bank Best Premium Bank UAE

Banker

Best Islamic Bank

Best Islamic Retail Bank UAE

2015

Best Sukuk Arranger

ISLAMIC BUSINESS & FINANCE AWARDS 2015

- Outstanding Contribution to the Islamic Economy
- Dr Adnan Chilwan
- Best Retail Bank ME
- Best Corporate Bank ME
- Best Commercial Bank ME
- Best Sukuk Arranger ME
- Best Sukuk Deal
- Best Consultancy Service Dar Al Sharia



- Best Islamic Card
- Best GCC Equity Fund





The Asian Banker Middle East & Africa Country Awards 2015

The Best Retail Risk Management in the Middle East



- Best Investment Grade Sukuk of the Year
- Best Syndicated Loan Deal of the Year by a Debut Issuer
- Best Local Currency Deal of the Year
- Best Financial Institution Deal of the Year
- Best Trade and Export Dear of the Year



Select DIB DCM Transactions



US\$ 250,000,000 Sukuk

Joint Lead Manager & Bookrunner

November 2015



US\$ 500,000,000 Sukuk

Joint Lead Manager & Bookrunner

November 2015



US\$ 100,000,000 Sukuk

Joint Lead Manager & Bookrunner

September 2015



US\$ 750,000,000 Sukuk

Joint Lead Manager & Bookrunner

May 2015



US\$ 500,000,000 Sukuk

Structuring Bank

JLM & Bookrunner

May 2015



US\$ 2,000,000,000 Sukuk

Joint Lead Manager & Bookrunner

May 2015

NCOR BANK

US\$ 500,000,000 Sukuk

Joint Lead Manager & Bookrunner

April 2015

ECGD Guaranteed



US\$ 913.026.000 Sukuk

Joint Lead Manager & Bookrunner

March 2015



US\$ 500,000,000 Sukuk

Joint Lead Manager & Bookrunner

March 2015

Islamic Development Bank



US\$ 1,000,000,000 Sukuk

Joint Lead Manager & Bookrunner

March 2015

بنك ىبى الإسلامي Dubai Islamic Bank

US\$ 1,000,000,000 Tier 1

Joint Lead Manager & Bookrunner for Tier 1 Perp

January 2015

Government of Pakistan



US\$ 1,000,000,000 Sukuk

Joint Lead Manager & Bookrunner

November 2014

fly**dub**ai•

US\$ 500,000,000 Sukuk

Joint Lead Manager & Bookrunner

November 2014



US\$ 700,000,000 Sukuk

Joint Lead Manager & Bookrunner

November 2014



US\$ 750,000,000 Sukuk

Joint Lead Manager & Bookrunner

June 2014



US\$ 700,000,000 Sukuk

Joint Lead Manager & Bookrunner

May 2014

Emirate of Dubai



US\$ 750,000,000 Sukuk

Joint Lead Manager & Bookrunner

April 2014



US\$ 650,000,000 Sukuk

Joint Lead Manager & Bookrunner

April 2014



Select Syndicated Transactions





AED 571,000,000

Mandated Lead Arranger

September 2015

Government of Pakistan, Ministry of Finance



US\$ 265,000,000

Mandated Lead Arranger

September 2015



AED 816,000,000

Mandated Lead Arranger & Book-runner

July 2015



US\$ 400,000,000

Mandated Lead Arranger

June 2015



US\$ 1,500,000,000

Mandated Lead Arranger & Book-runner

June 2015



US\$ 300,000,000

Mandated Lead Arranger & Sole Book-runner

May 2015



AED 750,000,000

Mandated Lead Arranger

April 2015



AED 500,000,000

Mandated Lead Arranger

March 2015



USD 400,000,000

Mandated Lead Arranger & Book-runner

March 2015



US\$ 1,100,000,000

Mandated Lead Arranger & Book-runner

March 2015



USD 600,000,000

Mandated Lead Arranger & Book-runner

January 2015



US\$ 1,089,000,000 Eqv

Mandated Lead Arranger & Book-runner

December 2014



US\$ 252,000,000

Mandated Lead Arranger & Book-runner

December 2014



US\$ 681,000,000

Mandated Lead Arranger & Book-runner

May 2014



US\$ 1,100,000,000

Mandated Lead Arranger & Book-runner

September 2014



AED 1,000,000,000

Mandated Lead Arranger & Book-runner

July 2014



US\$ 425,000,000

Mandated Lead Arranger & Book-runner

June 2014



US\$ 3,000,000,000

Mandated Lead Arranger

June 2014

