



The better way to bank



Investor PresentationFirst Quarter 2016 Financial Results



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Overview of Dubai Islamic Bank Strategic Intent Financial Performance

Dubai Islamic Bank at a Glance

A leading Islamic bank with a growing international footprint



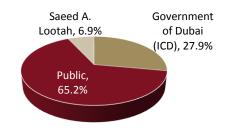
Snapshot of Dubai Islamic Bank

- Dubai Islamic Bank ("DIB" or the "Bank") was established in 1975 as the world's first full service Islamic bank by an Emiri Decree.
- DIB is the 4th largest Islamic bank¹ in the world and the largest Islamic bank in the UAE by total assets.
- The Bank offers a wide range of Sharia-compliant products and services to consumer, wholesale and institutional clients.
- DIB's principal strategy is to expand its core Islamic finance business and continue to maintain its position as the leading Islamic financial institution in the region as well as in other selected strategic markets.
- DIB enjoys a robust market position and strong brand recognition on the back of its focused strategy.

Geographic Presence



Ownership (as at 31st March 2016)



	Long Term Rating	Outlook
Moody's	Baa1	Stable
Fitch Ratings	А	Stable

TAMWEEL #	92%	Tamweel is a provider of regional real estate financing and was established in 2000	ر الله الله الله الله الله الله الله الل	29.5%	DIB holds a strategic stake in Bank of Khartoum, one of the largest banks in Sudan by branches and ATMs
DAR AL SHARIA	60.0%	Dar Al Sharia is a <i>Sharia</i> legal and financial consultancy firm established in 2008	يك الأخت دفي الدلائي Jordan Dubai Islamic Bank	20.8%	Jordan Dubai Islamic Bank provides banking services in Jordan
ينك داي الإسلامي	100.0%	Dubai Islamic Bank Pakistan was established in 2006 as a banking	دیـــار DEYAAR	44.9%	Deyaar Development is a real estate development company established in 2002
Dubai Islamic Bank	39.6%	Stake enhanced to nearly 40% in Q4 2015.	Bosna Bank International	27.3%	Bosna Bank International was established in 2000 as the first <i>Sharia</i> -compliant bank in Europe

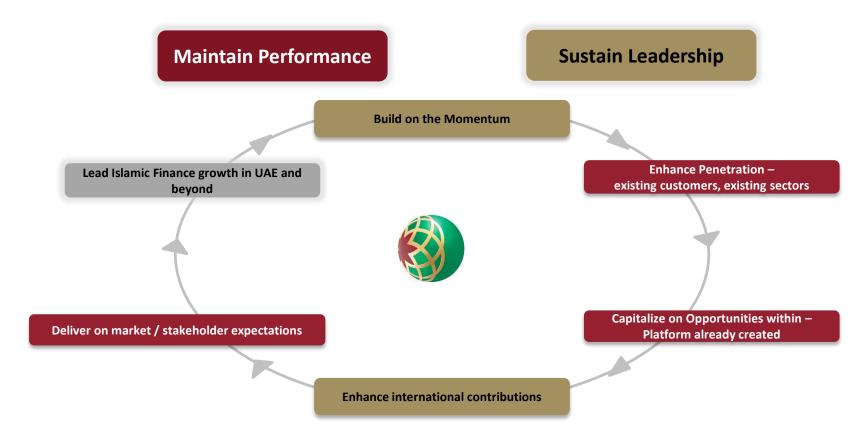
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Strategic Focus 2016





2016 – Target Metrics							
Loan Growth	10% - 15%	NPLs	4.0%	Real Estate Concentration	Mid 20s%	Return on Assets	2.3% - 2.5%
NIMs	3.25% - 3.50%	Cash Coverage	~110%	Cost Income Ratio	Low – Mid 30s%	Return on Equity	17% - 18%

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Overall Financial Performance (as at 31st March 2016)

Strong Financial Performance on the Back of Intense Focus on Growth



Balance Sheet Items							
AED million	2015	Q1 2016	Change				
Net Financing Assets	97,220	102,919	6%				
Sukuk Investments	20,066	21,137	5%				
Total Assets	149,898	164,867	10%				
Customers' Deposits	109,981	122,498	11%				
Sukuk Financing Instruments	5,602	7,438	33%				
Equity	22,794	21,719	(5%)				
Total Liabilities and Equity	149,898	164,867	10%				

2014	2015	Q1 201
80%	88%	84%
14.9%	15.7%	15.6%
14.7%	15.5%	15.4%
8.0%	5.0%	4.7%
18.1%	19.0%	17.7%
2.30%	2.71%	2.55%
3.48%	3.63%	3.26%
35.1%	34.3%	33.7%
40%	45%	_
	80% 14.9% 14.7% 8.0% 18.1% 2.30% 3.48% 35.1%	80% 88% 14.9% 15.7% 14.7% 15.5% 8.0% 5.0% 18.1% 19.0% 2.30% 2.71% 3.48% 3.63% 35.1% 34.3%

Income Statement Items

AED million	Q1 2015	Q1 2016	Change
Total Income	1,728	2,105	22%
Net Operating Revenue	1,519	1,693	11%
Operating Expenses	(528)	(571)	8%
Profit before Impairment and Tax Charges	991	1,123	13%
Impairment Losses	(136)	(118)	(13%)
Income Tax	(5)	(4)	(28%)
Group Net Profit	850	1,001	18%

Highlights

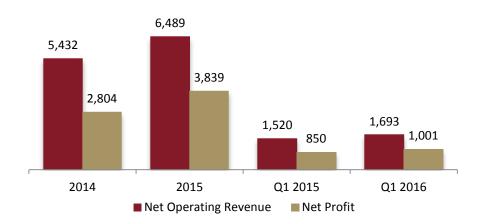
- Strong growth in Net Financing Assets up by 6% stemming from core business and in line with growth & penetration.
- Robust Net Operating Revenue Growth of 11% due to consistent growth in core banking assets across all business segments.
- Capital adequacy ratio stands at 15.6% as of March 31, 2016, and T1 ratio at 15.4%, both ratios are well above regulatory requirement

¹Net Financing to Deposit Ratio excludes Bilateral Sukuk.

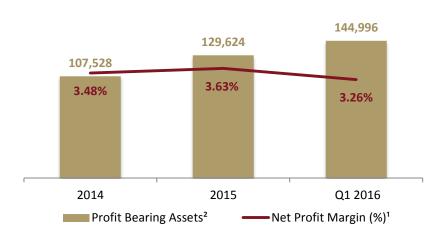
Operating Performance & Profitability



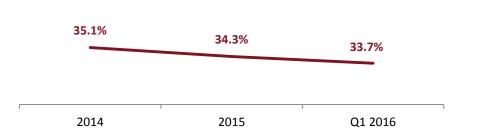
Robust & Growing Profitability (AED million)



Sustained Strong Margins (AED million)



Cost to Income Ratio³ (%)



Highlights

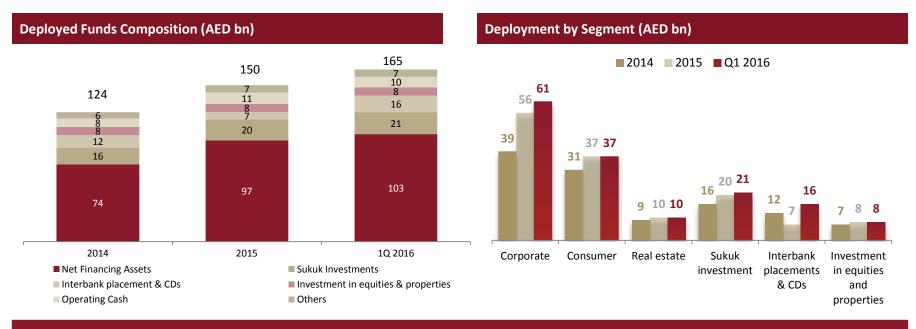
- Group Net Profit increased to over AED 1 billion, up 18% compared with AED 850 million in Q1 2015.
- Operating expenses increased by 8% compared to Q1 2015.
 - largely attributed to variable operating costs in line with increase in business volumes.
- Cost to income ratio improved to 33.7% compared to 34.8% for the same period in 2015 driven by higher revenues and better business efficiencies.

¹Net Profit Margin is calculated as Depositors' share of profits subtracted from income from Islamic Financing and Investing Assets and income from International Murabahat and Wakala and income from Investments in Islamic Sukuk divided by Average Earning Assets.

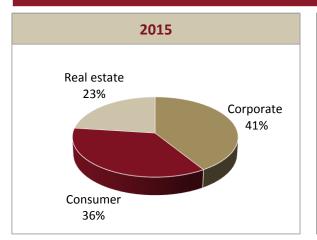
²Profit Bearing Assets are calculated as the sum of International Murabahat with UAE Central Bank, Investment in Islamic Sukuk and Gross Islamic Financing and Investing Assets and Due from Banks and Financial Institutions.
³Cost to income ratio calculated as operating expenses divided by operating income.

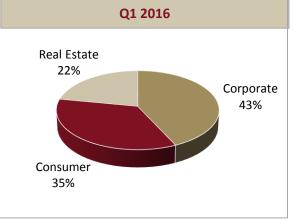
Overview of Deployment of Funds / Financings





Breakdown of Financing Portfolio by Sector (%)





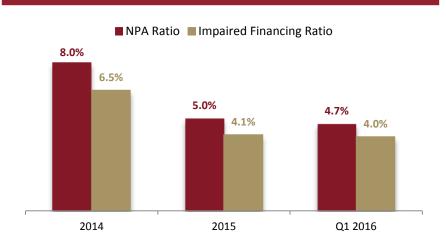
Highlights:

- Net financing assets grew to AED 102.9 billion from AED 97.2 billion as of end of 2015, an increase of 6%.
- Corporate banking gross finance grew to AED 70.7 billion (including Real Estate) for the period ended March 31, 2016, compared with AED 65.7 billion in 2015. Consumer banking gross financing assets increased to AED 37.3 billion for the period ended March 31, 2016, compared with AED 36.5 billion in 2015.

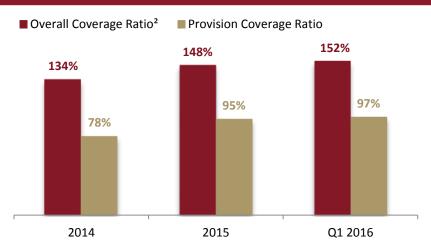
Improving Asset Quality



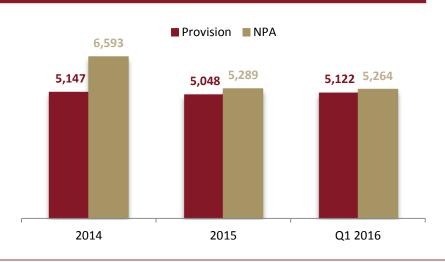
Non-Performing Assets ("NPA")1



Financing Provisions and Coverage Ratios



Cumulative Provisioning (AED million)



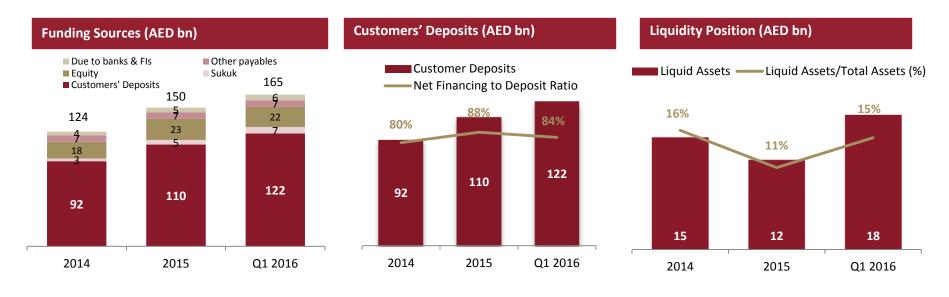
Highlights

- Continued improvement in asset quality with the NPL ratio now at 4.7%, compared to 5.0% in 2015.
- Impaired Financing Ratio also improved to 4.0%, from 4.1% at the end of 2015 primarily due to reduction in absolute NPLs on account of settlement and recovery.
- Provision Coverage crossed the 97% mark, a consistent improvement compared with 95% in 2015.

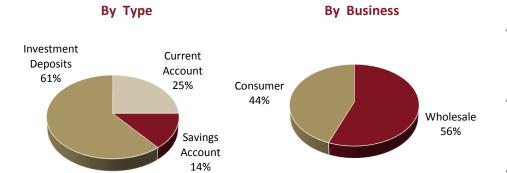
¹Non-Performing Assets ratio includes bilateral sukuk and are calculated as the sum of individually impaired and 90-day overdue Financing Assets.

Funding Sources and Liquidity





Customer Deposits (AED 122 bn, as at 31 March 2016)



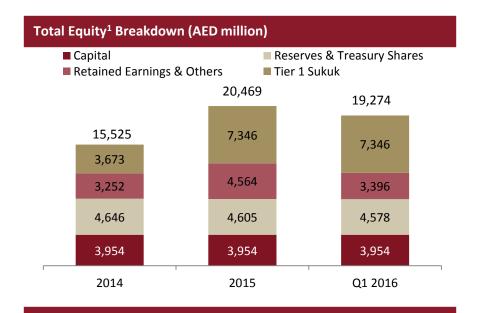
Highlights

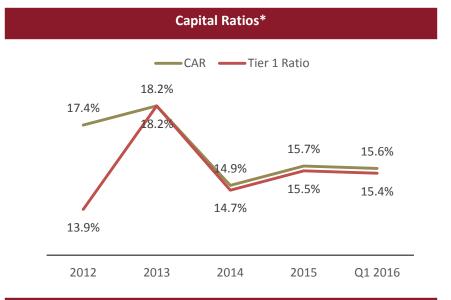
- Customer Deposits at AED 122 billion compared to AED 110 billion in 2015, up by 11%, despite the challenging liquidity environment.
- CASA book continues to be strong increasing by nearly 7% in absolute terms amounting to AED 47.6 billion compared with AED 44.6 billion in 2015.
- Successful capital market transaction of USD \$500 million in March 2016 supported the strong liquidity of the bank.

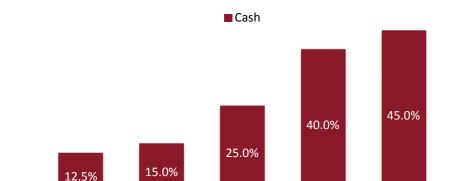
^{*} Net Financing to Deposit Ratio excludes Bilateral Sukuk.

Capitalization Overview









2013

Highlights

- · Strong capitalization
 - T1 CAR at 15.4%.
 - Total CAR at 15.6%.
- · Both ratios are well above the regulatory level.
- ROA 2.55% & ROE 17.7%.

2012

2011

Dividend Payout History²

2014

2015

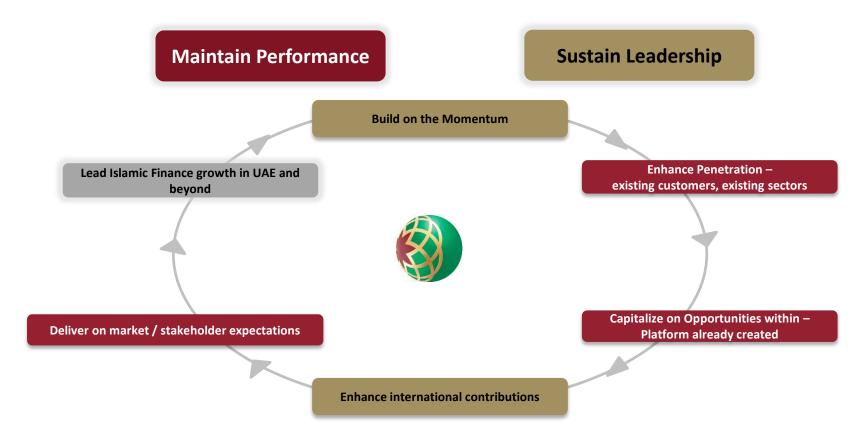
¹ Refers to Equity Attributable to Equity Holders of the Parent.

² Dividend Payout is calculated as total dividends paid divided by weighted average number of shares outstanding during the year.

^{*} Regulatory Capital Requirements CAR at 12% and Tier 1 at 8%.

Strategic Focus 2016





2016 – Target Metrics							
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Consolidated Income Statement



AED million	31 Mar 2016	31 Mar 2015	2015	2014
Net Income	Unaudited	Unaudited	Audited	Audited
Income from Islamic financing and investing transactions	1,527	1,259	5,520	4,444
Commission	418	305	1,295	1,052
Income / (loss) from other investment	15	12	37	39
Income from investment properties	19	22	111	83
Income from properties held for sale	10	8	246	215
Other Income	20	32	61	262
Share of profit from associates and joint ventures	96	90	276	135
Total Income	2,105	1,728	7,546	6,230
Depositors' and sukuk holders' share of profit	(412)	(209)	(1,057)	(799)
Net Income	1,693	1,519	6,489	5,431
Operating Expense				
Personnel expenses	(387)	(353)	(1,480)	(1,260)
General and administrative expenses	(143)	(138)	(589)	(510)
Depreciation of investment properties	(9)	(8)	(29)	(35)
Depreciation of property, plant and equipment	(32)	(29)	(125)	(102)
Total Operating Expenses	(571)	(528)	(2,223)	(1,907)
Profit before net impairment charges and income tax expense	1,123	991	4,265	3,524
Impairment charge for the period, net	(118)	(136)	(410)	(703)
Profit for the period before income tax expense	1,005	856	3,855	2,822
Income tax expense	(4)	(5)	(16)	(18)
Net Profit for the period	1,001	851	3,839	2,804
Attributable to				
Non-Controlling Interests	126	34	284	143
Owners of the Bank	875	817	3,555	2,661

Balance Sheet



AFD william		As on			
AED million	31 Mar 2016	31 Dec 2015	31 Dec 2014		
Assets	Un-audited	Audited	Audited		
Cash and balances with central banks	20,133	13,415	16,317		
Due from banks and financial institutions	6,010	5,085	4,316		
Islamic financing and investing assets, net	102,919	97,220	73,977		
Investments in Islamic Sukuk measured at amortised cost	21,137	20,066	16,119		
Other investments at fair value	1,796	1,831	2,037		
Investments in associates and joint ventures	2,160	2,085	1,873		
Properties held for sale	1,388	1,394	1,512		
Investment properties	2,767	2,743	2,042		
Receivables and other assets	5,734	5,264	5,114		
Property, plant and equipment	823	795	581		
Total Assets	164,867	149,898	123,887		
Customers' deposits Due to banks and financial institutions Sukuk financing instruments Payables and other liabilities	122,498 6,013 7,438 7,199	109,981 4,713 5,602 6,590	92,345 3,940 2,847 6,854		
Zakat payable	-	218	194		
Total Liabilities	143,148	127,104	106,181 0		
Equity Share Capital	3,954	3,954	3,954		
Tier 1 Sukuk	7,346	5,954 7,346	3,673		
Other Reserve and Treasury Shares	5,643	5,618	5,494		
Investment Fair Value Reserve	(700)	(657)	(568)		
Exchange Transaction Reserve	(365)	(355)	(280)		
Retained Earning	3,396	4,564	3,252		
Equity Attributable to owners of the banks	19,274	20,469	15,525		
Non-Controlling Interest	2,445	2,325	2,181		
Total Equity	21,719	22,794	17,706		
Total Liabilities and Equity	164,867	149,898	123,887		

DIB's Key Strategy for the Period Extending 2014-2016



Maintain position as the leading and the most progressive Islamic financial institution in the region as well as in other selected strategic markets

Key Strategic Goals & Initiatives

Following the appointment of Dr. Adnan Chilwan as new CEO in mid-2013, who previously served as Deputy CEO, DIB embarked on a new "growth" strategy aimed at redefining the way DIB operates its business, positioning the bank as a global leader in the world of Islamic finance.

Grow Core Businesses Across All Emirates

- ✓ DIB's principal plan for 2014-2016 is to grow its core businesses of consumer, corporate, treasury, and commercial real estate across all Emirates.
- ✓ Consumer momentum remains unchanged with customer acquisition, penetration and increasing cross-sell positioned at the top of the Bank's agenda.
- Wholesale focus renewed with new segments, markets and customers being targeted.

Promote Islamic Finance Sector & Growth Agenda of Dubai and the UAE

- DIB is focused on playing a part in promoting the Islamic finance sector as well as the growth agenda of Dubai and the UAE.
- The Bank is already fully aligned with Dubai's strategic objective to become the global capital of Islamic finance.
- ✓ The innovation at DIB and its representation in local and international fora is paving the way to achieve the above.

Customer is at the Centre of DIB's Strategy

- By putting the customer first, DIB aims to strengthen its services, change the customer experience and improve revenues.
- "Customer First" is a key pillar of DIB's strategic growth theme and is a bank-wide initiative that has been launched to develop a culture of service excellence.
- ✓ DIB will aim to provide an enhanced service experience through an entirely paperless environment (the SMART BANK service).

Expand Geographic Footprint

- DIB aims to expand its existing geographic footprint through a variety of options including acquisitions, establishing new subsidiaries and branches, pursuing strategic partnerships and/or cooperation agreements with local partners in Asia, Africa and the Gulf.
- The Bank also aims to make Islamic banking a global "norm" rather than an alternative.

DIB's Key Business Lines



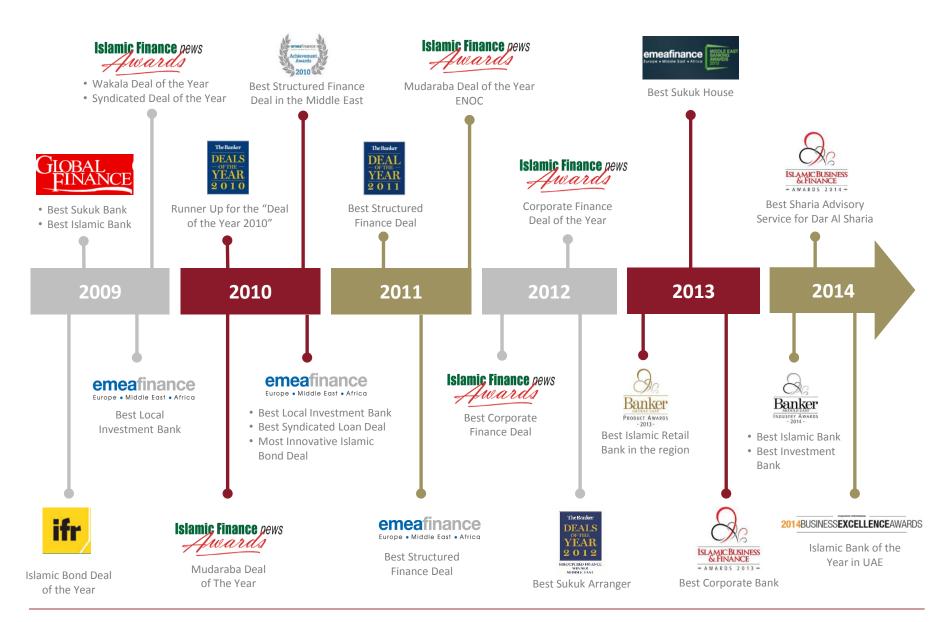
Core Business Profiles

The principal activities of DIB are focused around five core business areas: (i) Retail & Business Banking; (ii) Corporate Banking ("CBG"); (iii) Real Estate & Contracting Finance; (iv) Investment Banking; and (v) Treasury.

Consumer Banking	Corporate Banking	Real Estate & Contracting Finance	Investment Banking	Treasury
The largest business activity group within DIB. Offers its retail and business banking services through a network of 90+ branches spread across all of the Emirates. Broad range of retail products and services that include: Auto Finance; Sharia-compliant Cards; Personal Finance; Mortgages and SME Solutions. Serving more than 1.4 million customers.	 CBG has sector-specific focus units which target clients across both private and public sectors. CBG manages around 880 relationships, leveraging its client relationships to cross-sell other products offered including investment banking and treasury services. CBG offers a range of Sharia-compliant solutions to its corporate clients in the UAE, the GCC and in other niche markets. 	Real Estate Finance DIB plays a significant role in supporting corporate real estate developments, including the construction of commercial property and residential estates. Contracting Finance DIB provides financing to contractors executing building, electrical and mechanical infrastructure works across sectors such as the oil, gas, power and water sectors.	 DIB's Investment Banking business group is primarily responsible for management of DIB's proprietary investment portfolios, strategic stakes and international operations and expansion. The business group provides advisory and related services to DIB's corporate clients across both the UAE and internationally. 	 The Treasury Group offers a comprehensive range of products backed by DIB's expert understanding of local and international markets. Its principal customers are corporate clients, financial institutions, high net worth individuals, SME companies and similar businesses. It is responsible for managing DIB's liquidity requirements, investment portfolio and capital markets funding.

DIB's Unmatched Credentials





2015 Awards & Accolades





Best Islamic Bank 2015

Islamic Retail Banking Awards 2015

The Strongest Islamic Retail Bank in GCC

Indian Innovator Awards 2015

Banking Innovation Dr. Adnan Chilwan



- Ijarah Deal of the Year
- Pakistan Deal of the Year
- Corporate Finance Deal of the Year
- Cross Border Deal of the Year
- Mudaraba Deal of the Year
- Syndicated Deal of the Year
- UAE Deal of the Year
- Indonesia Deal of the Year
- Commodity Murabaha Deal of the Year



- · Islamic Bank of the Year in UAE
- Most Established Islamic Bank UAE

Banker

- Best Islamic Bank
- Best Islamic Retail Bank UAE
- Best Investment Bank
- Best Premium Bank UAE
- Best Sukuk Arranger

2015



- **Outstanding Contribution** to the Islamic Economy
- Dr Adnan Chilwan
- Best Retail Bank ME
- Best Corporate Bank ME
- Best Commercial Bank ME
- Best Sukuk Arranger ME
- Best Sukuk Deal
- **Best Consultancy Service** Dar Al Sharia



- Best Islamic Card
- Best GCC Equity Fund





The Asian Banker Middle East & Africa Country Awards 2015

The Best Retail Risk Management in the Middle East



- Best Investment Grade Sukuk of the Year
- Best Syndicated Loan Deal of the Year by a Debut Issuer
- Best Local Currency Deal of the Year
- Best Financial Institution Deal of the Year
- Best Trade and Export Dear of the Year



Select DIB DCM Transactions



US\$ 250,000,000 Sukuk

Joint Lead Manager & Bookrunner

November 2015



US\$ 500,000,000 Sukuk

Joint Lead Manager & Bookrunner

November 2015



US\$ 100,000,000 Sukuk

Joint Lead Manager & Bookrunner

September 2015



Dubai Islamic Bank

US\$ 750,000,000 Sukuk

Joint Lead Manager & Bookrunner

May 2015



US\$ 500,000,000 Sukuk

Structuring Bank

JLM & Bookrunner

May 2015



US\$ 2,000,000,000 Sukuk

Joint Lead Manager & Bookrunner

May 2015

NCOR BANK

US\$ 500,000,000 Sukuk

Joint Lead Manager & Bookrunner

April 2015

ECGD Guaranteed



US\$ 913.026.000 Sukuk

Joint Lead Manager & Bookrunner

March 2015



US\$ 500,000,000 Sukuk

Joint Lead Manager & Bookrunner

March 2015

Islamic Development Bank



US\$ 1,000,000,000 Sukuk

Joint Lead Manager & Bookrunner

March 2015

بنك ربى الإسلامي Dubai Islamic Bank

US\$ 1,000,000,000 Tier 1

Joint Lead Manager & Bookrunner for Tier 1 Perp

January 2015

Government of Pakistan



US\$ 1,000,000,000 Sukuk

Joint Lead Manager & Bookrunner

November 2014

fly**dub**ai•

US\$ 500,000,000 Sukuk

Joint Lead Manager & Bookrunner

November 2014



US\$ 700,000,000 Sukuk

Joint Lead Manager & Bookrunner

November 2014



US\$ 750,000,000 Sukuk

Joint Lead Manager & Bookrunner

June 2014



US\$ 700,000,000 Sukuk

Joint Lead Manager & Bookrunner

May 2014

Emirate of Dubai



US\$ 750,000,000 Sukuk

Joint Lead Manager & Bookrunner

April 2014



US\$ 650,000,000 Sukuk

Joint Lead Manager & Bookrunner

April 2014



Select Syndicated Transactions





AED 571,000,000

Mandated Lead Arranger

September 2015

Government of Pakistan, Ministry of Finance



US\$ 265,000,000

Mandated Lead Arranger

September 2015



AED 816,000,000

Mandated Lead Arranger & Book-runner

July 2015



US\$ 400,000,000

Mandated Lead Arranger

June 2015



US\$ 1,500,000,000

Mandated Lead Arranger & Book-runner

June 2015



US\$ 300,000,000

Mandated Lead Arranger & Sole Book-runner

May 2015



AED 750,000,000

Mandated Lead Arranger

April 2015



AED 500,000,000

Mandated Lead Arranger

March 2015



USD 400,000,000

Mandated Lead Arranger & Book-runner

March 2015



US\$ 1,100,000,000

Mandated Lead Arranger & Book-runner

March 2015



USD 600,000,000

Mandated Lead Arranger & Book-runner

January 2015



US\$ 1,089,000,000 Eqv

Mandated Lead Arranger & Book-runner

December 2014



US\$ 252,000,000

Mandated Lead Arranger & Book-runner

December 2014



US\$ 681,000,000

Mandated Lead Arranger & Book-runner

May 2014



US\$ 1,100,000,000

Mandated Lead Arranger & Book-runner

September 2014



AED 1,000,000,000

Mandated Lead Arranger & Book-runner

July 2014



US\$ 425,000,000

Mandated Lead Arranger & Book-runner

June 2014



US\$ 3,000,000,000

Mandated Lead Arranger

June 2014

