



Investor Presentation
For the period ending 31 December 2021

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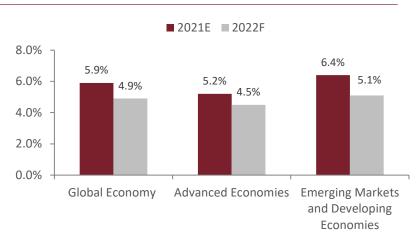


Overview Financial Performance 3 **Strategic Focus & Theme - 2022** 4 Appendix

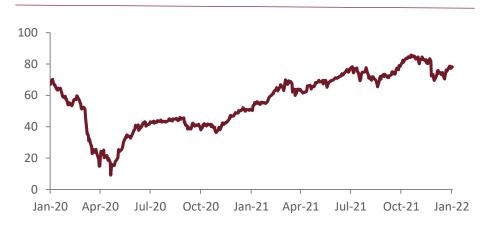
Global and regional economies on steady recovery, with GCC banking sector still sustaining strength





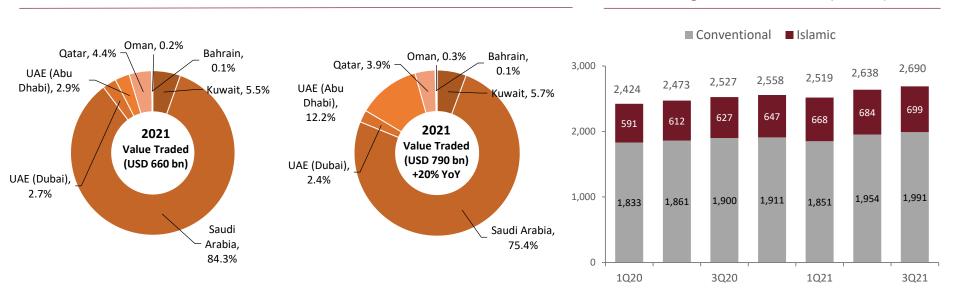


Brent Crude Oil Prices (USD per barrel)



GCC Stock Markets Value Traded

GCC Banking Sector Total Assets (USD bn)



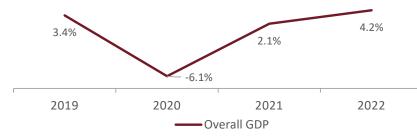
Sources: WEO Oct 2021, Central Banks

UAE continues to stride on several fronts including legislative reforms, safety and economic recovery



Annual Real GDP Growth Rates in UAE (%)

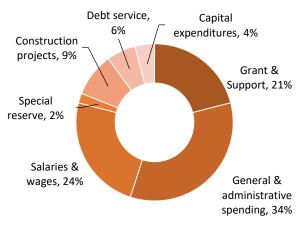
	2019	2020	2021F	2022F
Overall GDP	3.4	-6.1	2.1	4.2
Non-oil GDP	3.8	-6.2	3.8	3.9
Oil GDP	2.6	-6.0	-2.0	5.0



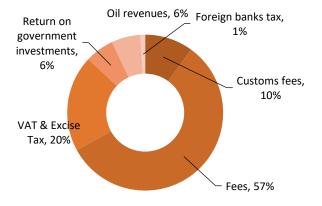
UAE - 2021 key highlights

- Legislative and labor reforms.
- Launch of Expo 2020.
- "Projects of the 50".
- UAE leads world in dealing with pandemic.
- Dubai is first paperless government in the world.
- UAE announces "UAE Net Zero by 2050 Strategic Initiative".
- AED 181bn Dubai budget (USD ~50bn) approved for the upcoming 3 years.
- CBUAE extends some measures under TESS until mid-2022 and forecasts a
 4.2% growth in real GDP in 2022.

Dubai Budget 2022 distribution (AED 60bn for 2022)



Expected expenditures for 2022



Dubai Real Estate Sector Activity in 2021



65% growth in number of transactions



71% rise in value of transactions



73% increase in the number of new investments



66% growth in number of new investors

Expected revenues for 2022

Sources: UAE Central Bank, Dubai Media Office

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Key Highlights



DIB remains resilient amidst the on-going global outbreak.
Strong recovery on profitability with 39% YoY net profit growth supported by well disciplined cost management and strong underwriting standards.
Strong OPEX management with a sector leading cost-income ratio.
Impairment losses contained with a significant reduction of 46% YoY.
Impressive new underwriting of AED 36 billion countered by large early settlements and routine repayments of AED 45 billion.
Margins maintained despite a global low rate environment.

Overall Financial Performance (for the period ending 31 December 2021)



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Balance Sheet			
AED million	Dec 2020	Dec 2021	Change
Net Financing Assets & Sukuk Investments	232,044	228,485	(2%)
Total Assets	289,556	279,082	(4%)
Customers' Deposits	205,925	205,845	-
Sukuk Financing Instruments	18,744	20,563	10%
Equity	43,130	41,465	(4%)
Total Liabilities and Equity	289,556	279,082	(4%)

Income Statement			
AED million	FY2020	FY2021	% Change
Total Income	13,142	11,795	(10%)
Net Operating Revenue	9,471	9,422	(1%)
Operating Expenses	(2,728)	(2,529)	(7%)
Profit before Impairment and Tax Charges	6,743	6,892	2%
Gain on Bargain Purchase	1,015	-	(100%)
Impairments	(4,552)	(2,448)	(46%)
Income Tax	(46)	(38)	(17%)
Group Net Profit	3,160	4,406	39%

Key F	Ratios
-------	--------

	Dec 2019	Dec 2020	Dec 2021
Net Financing to Deposit	92%	96%	91%
Total Capital Adequacy	16.5%	18.5%	17.1%
CET1	12.0%	12.0%	12.4%
Non-Performing Financing ("NPF")	3.9%	5.7%	6.8%
ROE	17%	10.4%	11.8%
ROA	2.2%	1.2%	1.5%
Net Profit Margin ("NPM")	3.2%	2.6%	2.6%
Cost to Income ¹	26.9%	29.4%	26.8%
Dividend Per Share (% of par value)	35%	20%	25%*

Highlights

- Despite large early settlements and routine repayments of AED 45 billion, new gross financing of AED 36 billion allowed for only a marginal decline in balance sheet.
- Efficient management of balance sheet has led to an impressive strong increase in net profits by 39%.
- Strong cost management has led to a sector leading cost income ratio.
- **Liquidity** remains robust with CASA growing by 4.4.% and now comprising 44% of total customer deposits.
- Low cost deposit growth additionally helped keep NIMs stable despite low rate environment.
- Strong **profitability** has led to steady improvement in shareholder returns and capital ratios.

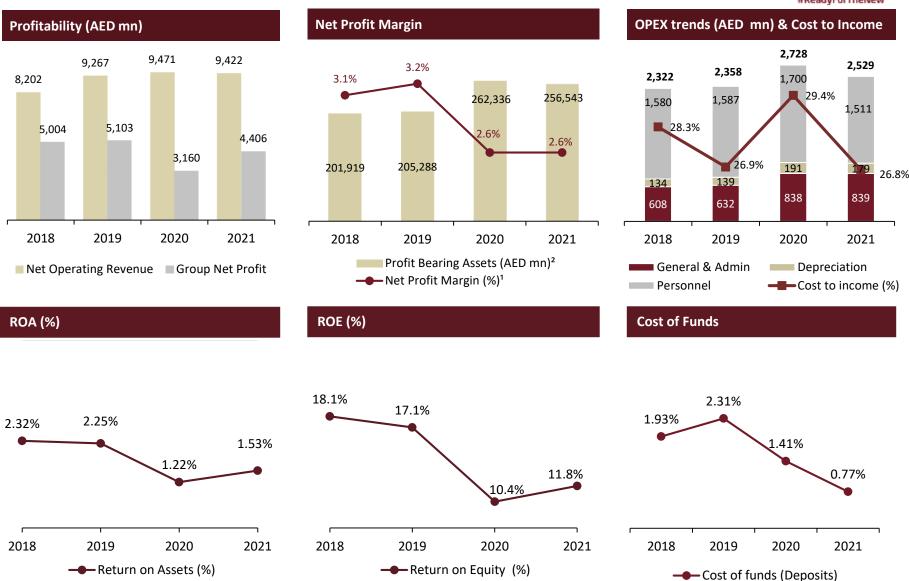
¹Cost to income ratio - Being the ratio of total operating expenses (excluding integration costs) to net income.

^{*} Proposed dividend, subject to shareholder approval during AGM.

Operating Performance



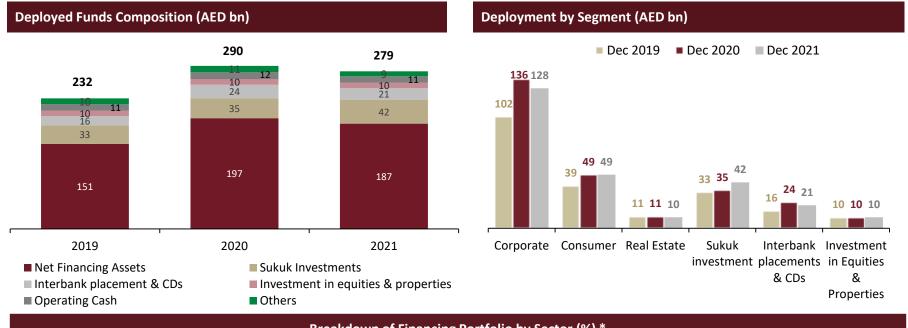
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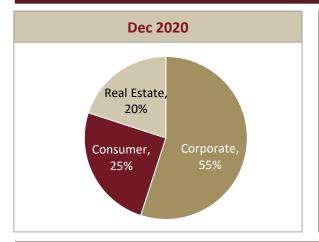
Overview of Deployment of Funds/Financing

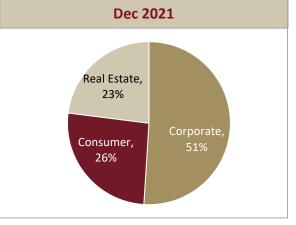


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Breakdown of Financing Portfolio by Sector (%) *





Highlights

- **Gross new financing** of AED 36 billion helped mitigate impact of large early settlements and routine repayments.
- Sukuk investments continue to grow, up 18% providing a high quality earnings portfolio with average return of nearly 4%.

^{*} Corporate covers all sectors except Real Estate

Segmental Overview – Consumer

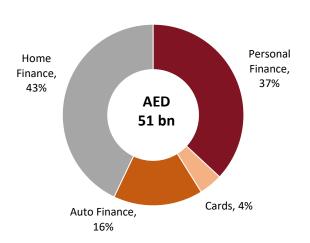


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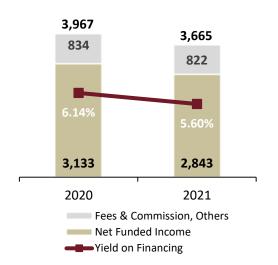
Management Commentary

- Gross new consumer financing amounted to AED 14 billion
 - ➤ Home finance and personal finance constituted 75%.
- With salary accounts and CASA focus, the consumer deposits base has grown by AED 2 billion, primarily through an uptick in CASA.

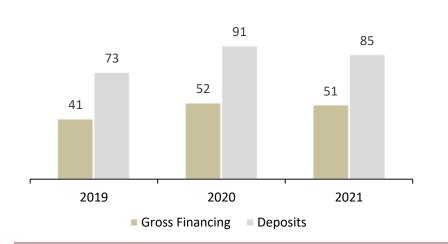
Breakdown by Portfolio – Dec 2021



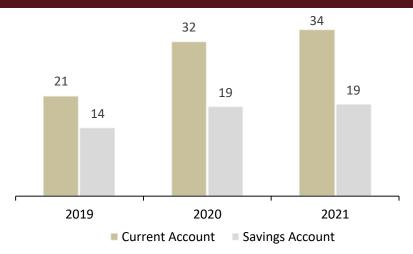
Revenue Trends (AED mn)



Segment Gross Financing / Deposits (AED bn)



CASA (AED bn)



Segmental Overview – Corporate

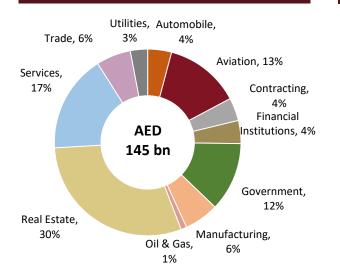


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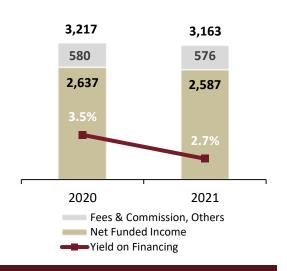
Management Commentary

- Corporate portfolio remains well diversified and saw gross new financing of nearly AED 19 billion which helped to largely mitigate the impact of large early settlements and routine repayments.
- Despite the low rate environment, average yield on the portfolio remained healthy at 2.7%

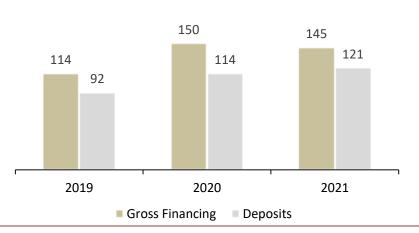
Breakdown by Portfolio – Dec 2021



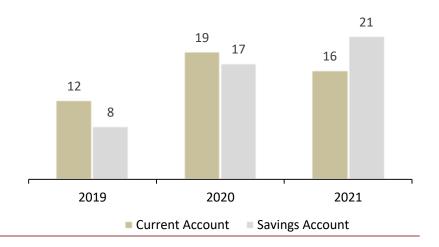
Revenue Trends (AED mn)



Segment Gross Financing / Deposits (AED bn)



CASA (AED bn)



Segmental Overview – Treasury

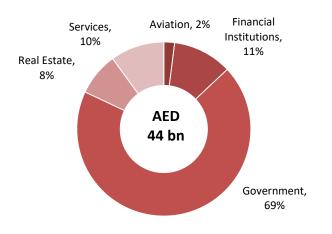


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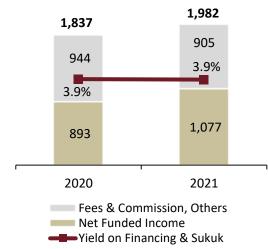
Management Commentary

- Impressive rise in **sukuk portfolio** by 18%.
- Majority of 70% of the portfolio is in strong rated sovereigns.
- Revenues grew by nearly 8% YoY to reach to almost AED 2 billion supported by a strong 20% growth in treasury net funded income.
- Treasury yields remained stable at nearly 4%

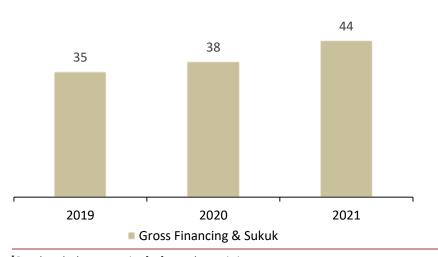
Breakdown by Portfolio – Dec 2021



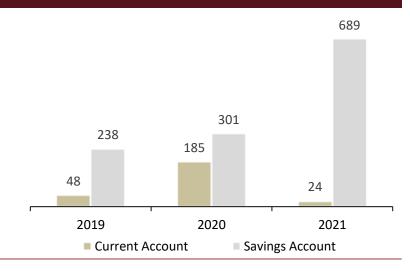
Revenue Trends (AED mn)*



Segment Gross Financing & Sukuk (AED bn)



CASA (AED mn)



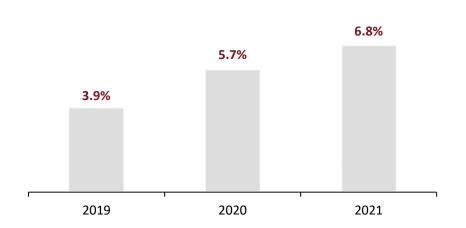
^{*}Based on shadow accounting for fees and commissions

Asset Quality

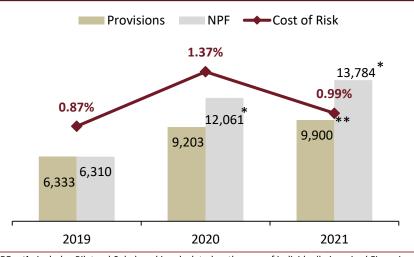


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Non-Performing Financing ("NPF")1



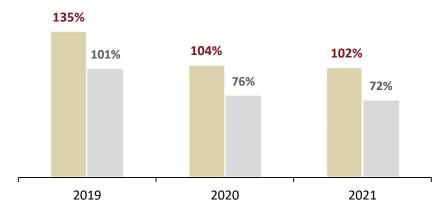
Cumulative Provisioning (AED million)



Cost of Risk - Being ratio of net impairment charge on financing assets (normalized) divided by the gross financing and investment in Sukuk.

Financing Provisions and Coverage Ratios



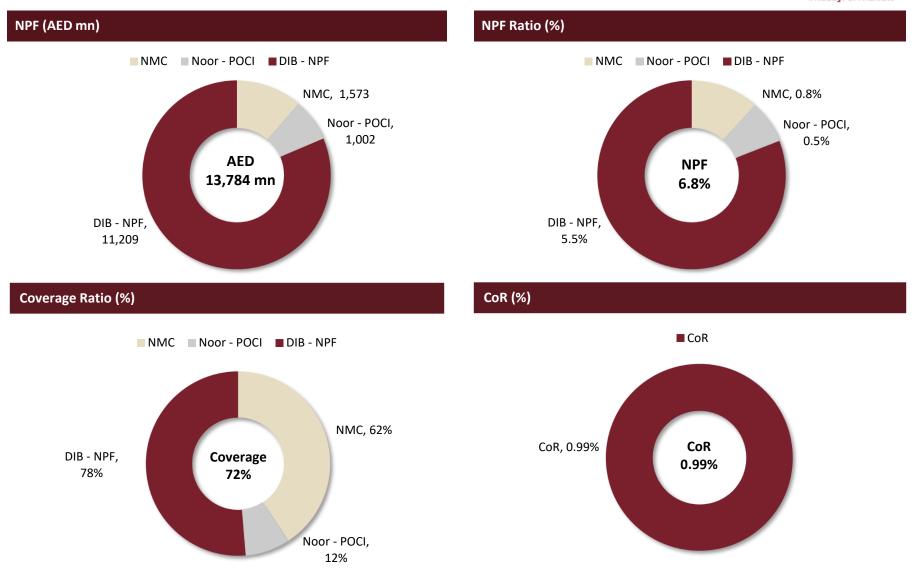


Highlights

- A marginal increase in NPF had a compounded effect on the ratio as the net financing growth was dampened due to large early settlements and routine repayments.
- Good progress on recoveries on NMC and Noor POCI as outstanding NPFs on both continue to decline.
- QoQ NPF trend very positive.
- Declining cost of risk at 99 bps (-38bps YoY) compared to 137bps at YE2020.

Asset Quality – Detailed Insights



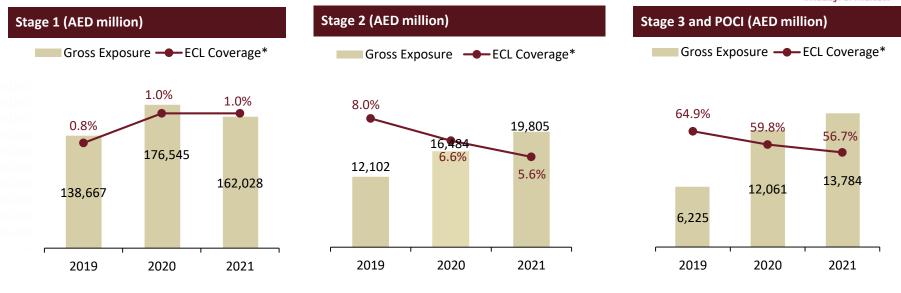


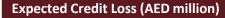
Asset Quality (contd.)

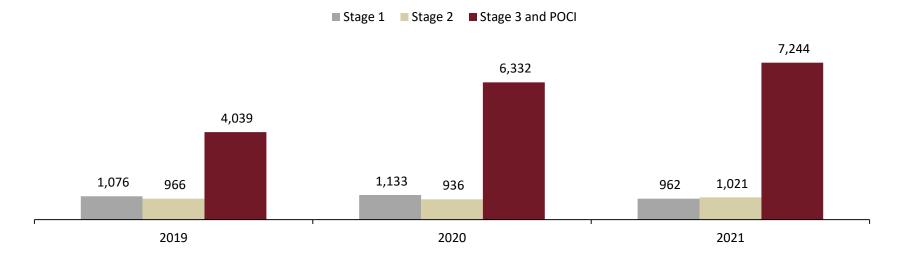
Islamic financing and investing assets (Gross Exposure by stages)



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Analysis of TESS (as at 31 December 2021)



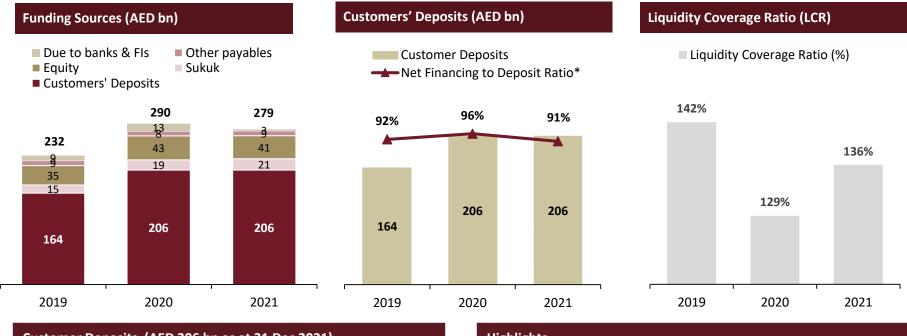
AED mn	Corporate Banking	Consumer Banking	Total
TESS instalments deferred	9,123	571	9,694
Exposure related to approved deferrals	27,798	3,859	31,657
Number of customers			55,014

DIB had reduced its Zero Cost Facility (ZCF) to 50% in September 2021, which is now further reduced to zero by 31 December 2021 for temporary deferrals.

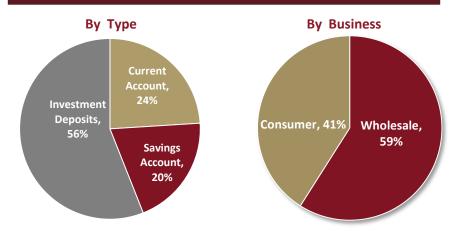
Funding Sources and Liquidity



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Customer Deposits (AED 206 bn as at 31 Dec 2021)



Highlights

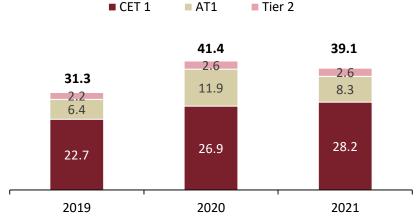
- Liquidity remains healthy:
 - > LCR up to 136% (+700bps YoY).
 - > NSFR is now at 102%.
 - Finance to deposit ratio at 91%.
- Customer deposits stable at AED 206 billion.
- **CASA** now stands at AED 90 billion (+4.4% YoY growth) and accounts for 44% of overall deposits.

^{*}Net Financing to Deposit Ratio excludes Bilateral Sukuk

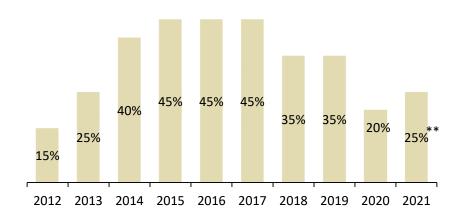
Capitalization Overview



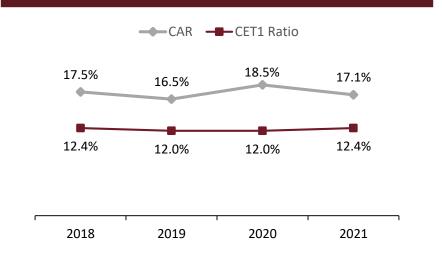




Dividend History²







Highlights

- Strong capital position:
 - ➤ Capital adequacy ratio stands at 17.1%.
 - ➤ CET 1 ratio stands at 12.4% and well above regulatory requirements.
 - > Both well above regulatory requirements.
- Successful AT1 issuance of USD 500 million during the year despite market volatility demonstrates continued confidence of global investors to the bank's robust fundamentals.
- Proposed dividend of 25% which is subject to shareholder approval during AGM, reflecting the banks commitment towards long-term shareholder value.

¹ Refers to Regulatory Capital under Basel III;

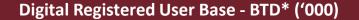
² Dividend is calculated as dividend per share divided by par value of a share;

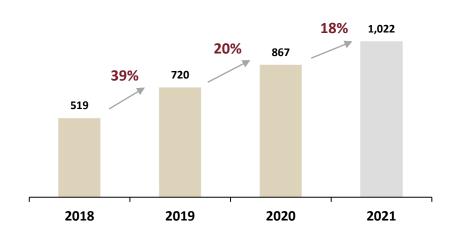
^{*}This graph reflects ratios under Basel III regime

^{**} Proposed dividend, subject to shareholder approval during AGM

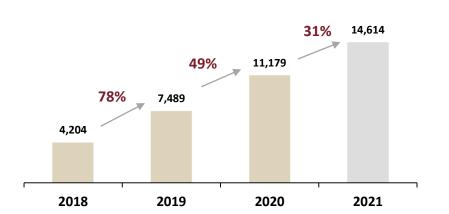
Digital strategy continue to support DIBs growth







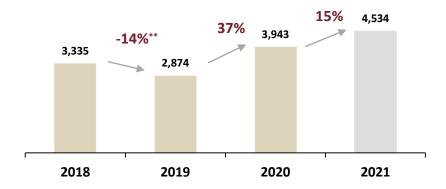
Mobile Banking Transactions ('000)



Deal Services

Deal S

Internet Banking Transactions ('000)



^{*} Digital Registered User Base: overall registered internet banking / mobile banking app users

^{**} In 2019, the drop in Internet Banking volume is mainly due to customer migration to DIB Mobile App following regular campaigns / offers to promote Mobile App usage.

Commitment and alignment to the SDGs



Our New Purpose

To instill simplicity and convenience in all our offerings through a personal and engaging experience closely aligned with global sustainable practices for a better future

DIB Sustainability Framework Pillars

ETHICS & INTEGRITY

THRIVING WORKPLACE

POSITIVE COMMUNITY IMPACT

ENVIRONMENTAL STEWARDSHIP

SUSTAINABLE FINANCE AND INVESTMENTS

DIB Alignment with UN Sustainable Development Goals











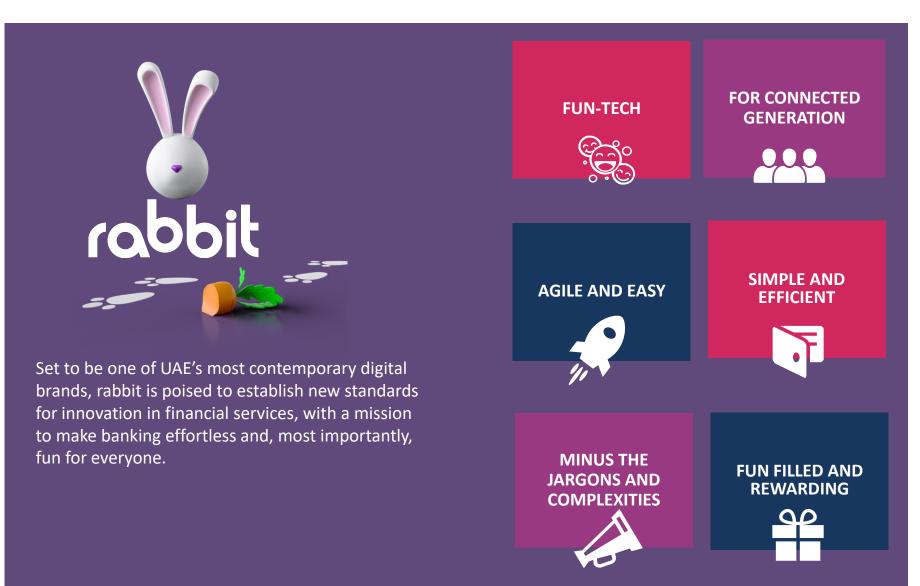






Presenting Lifestyle Banking - RABBIT - The new Bunny in town





2021 Summary Highlights



Despite on-going global outbreak in most parts of the world, DIB has demonstrated resilience with a strong recovery on profitability. A more lean and efficient financial institution.
Asset quality has stabilized with only marginal growth of 10bps QoQ for NPF.
Robust sukuk book growth of 18% YoY with majority of 70% of the portfolio invested in strongly rated sovereign instruments.
Gross new financing of nearly AED 36 billion during the year clearly highlights the bank's robust strategy amidst an on-going challenging macro environment.
Proposed dividend of 25% reinforces bank's commitment to provide long-term value and sustainable returns to its shareholders.
A more positive outlook for the new year with improving economic environment, high vaccination rates and recovering global oil price.

2021 – Target Metrics							
Growth	5% (1.5%)	NPF	5.5% 6.8%	Real Estate Concentration	~ 20% 23%	Return on Assets	1.4% 1.5%
Net Profit Margin	2.5% - 2.6% 2.6%	Total Coverage	110%* 102%	Cost Income Ratio	~ 28% 26.8%	Return on Equity	11% 11.8%

* Including collateral

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Embarking on a new five-year strategy that will...

Strengthen the Group



>reinforce > energize > adapt

Strengthen the capital base, enhance operational efficiencies whilst safeguarding the business against market volatilities through robust compliance, risk management and controls.

Grow the Group

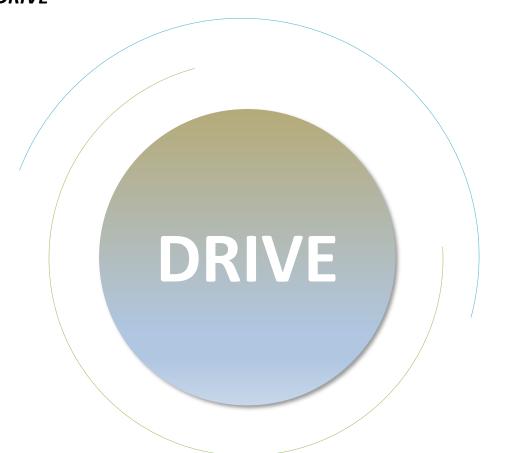


> diversify > innovate > expand

Deliver balance sheet growth through deeper penetration of existing customer base by targeting new customer segments as well as enhancing and expanding the global operations.

Strategic Theme 2022 - 2026 DRIVE







Digital Transformation



Robust Foundation



ncrease Value



Versatile Operation



Engaging Experience

	2022 – Target Metrics							
Growth	~5%	NPF	~6.5%	Real Estate Concentration	~20%	Return on Assets	~1.7%	
Net Profit Margin	~2.7%	Total Coverage*	~110%	Cost Income Ratio	~28%	Return on Equity	~13%	

* Including collateral

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Consolidated Income Statement



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AED million	FY2021	FY2020	FY 2019
Net Income	Reviewed	Audited	Audited
Income from Islamic financing and investing transactions	9,013	10,370	10,723
Commission	1,655	1,646	1,483
Income / (loss) from other investments measured at fair value	21	50	65
Income from properties held for development and sale	82	54	126
Income from investment properties	225	83	295
Share of profit from associates and joint ventures	116	20	58
Other Income	684	919	934
Total Income	11,795	13,142	13,684
Depositors' and Sukuk holders' share of profit	(2,373)	(3,671)	(4,418)
Net Income	9,422	9,471	9,266
Operating Expenses			
Personnel expenses	(1,511)	(1,699)	(1,587)
General and administrative expenses	(839)	(838)	(632)
Depreciation of investment properties	(58)	(57)	(37)
Depreciation of property, plant and equipment	(121)	(134)	(102)
Total Operating Expenses	(2,529)	(2,728)	(2,358)
Profit before net impairment charges and income tax expense	6,892	6,743	6,908
Impairment charge for the period, net	(2,448)	(4,552)	(1,763)
Gain on Bargain Purchase	-	1,015	
Profit for the period before income tax expense	4,445	3,206	5,145
Income tax expense	(38)	(46)	(42)
Net Profit for the period	4,406	3,160	5,103
Attributable to			
Owners of the Bank	4,391	3,294	5,015
Non-Controlling Interests	15	(134)	88

Consolidated Balance Sheet



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AED million	31 Dec 2021	31 Dec 2020	31 Dec 2019
Assets	Reviewed	Audited	Audited
Cash and balances with central banks	28,080	29,206	21,268
Due from banks and financial institutions	3,303	6,448	6,248
Islamic financing and investing assets, net	186,691	196,689	150,913
Investments in Islamic Sukuk measured at amortized cost	41,794	35,355	33,244
Other investments at fair value	1,229	1,111	1,266
Investments in associates and joint ventures	1,945	1,939	1,977
Properties held for sale	1,572	1,391	1,337
Investment properties	5,499	5,947	5,209
Receivables and other assets	7,475	10,040	8,743
Property, plant and equipment	1,494	1,431	1,590
Total Assets	279,082	289,556	231,796
Liabilities and Equity Liabilities			
Customers' deposits	205,845	205,925	164,418
Due to banks and financial institutions	2,584	13,496	9,147
Sukuk financing instruments	20,563	18,744	14,852
Payables and other liabilities	8,625	8,261	8,646
Total Liabilities	237,617	246,426	197,063
Equity			
Share Capital	7,241	7,241	6,590
Tier 1 Sukuk	8,264	11,937	6,428
Other Reserves and Treasury Shares	14,085	13,785	11,113
Investments Fair Value Reserve	(973)	(1,102)	(1,175)
Exchange Translation Reserve	(1,314)	(1,177)	(1,095)
Retained Earnings	11,563	9,860	10,131
Equity Attributable to owners of the banks	38,866	40,544	31,993
Non-Controlling Interest	2,599	2,587	2,739
Total Equity	41,465	43,131	34,732
Total Liabilities and Equity	279,082	289,556	231,796

Dubai Islamic Bank at a Glance

Preserving long term value for our customers and shareholders

- Dubai Islamic Bank ("DIB" or the "Bank") was established in 1975 as the world's first full service Islamic bank by an Emiri Decree.
- DIB is the largest Islamic bank in the UAE by total assets, providing a range of retail and wholesale banking, treasury and investment banking, and capital markets products and services to individual, corporate and institutional customers.



Robust credit ratings reflecting strong domestic franchise



More than 10,000 employees across the Group



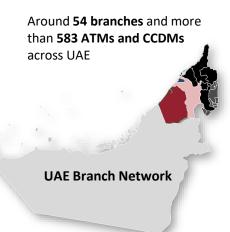
3 million + customers globally



FOL increased to 40%

Investment Saeed A. Corporation of Lootah, Dubai (ICD), 6.54% 27.97% Ownership (as on 31 Dec 2021) Public. 65.50%







Designated ("D-SIB")* in 2018 *Domestic Systemically Important Bank

Significant Subsidiaries and Associates

100.0%

100.0%

27.3%



29.5%



25.1%





100%

Credit Ratings

Moody's **A3** Stable

Fitch Δ Stable

Islamic International **Rating Agency** (IIRA) A+/A1Stable

International Geographic Presence

Existing Presence & Branch Numbers





Dubai Islamic Bank

44.9%

DIB's Key Business Lines



Core Business Profiles

Consumer Banking



Serving more than 2 million customers in the UAE

Offers its retail and business banking services through a network of 54 branches and more than 583 ATMs and CDMs across UAE

Broad range of retail products and services that include: Auto Finance; Sharia-compliant Cards; Personal Finance; Mortgages and SME Solutions.

Corporate Banking



Corporate Banking has sector-specific focus units which target clients across both private and public sectors.

Corporate Banking manages relationships (including sovereigns/ GREs, large corporates, middle market, contracting finance and real estate finance companies) and is instrumental in leveraging its client relationships to cross-sell other products offered by DIB, including investment banking and treasury services.

Investment Banking



DIB's Investment Banking business is primarily responsible for management of DIB's proprietary investment portfolios, strategic stakes and international operations and expansion.

The business group provides advisory and related services to DIB's corporate clients both within UAE and across borders.

Treasury



Treasury offers a comprehensive range of products backed by DIB's expert understanding of local and international markets.

Its principal customers are corporate clients, financial institutions, high net worth individuals, SME companies and similar businesses.

It is responsible for managing DIB's liquidity requirements, fixed income portfolio and capital markets funding.

DIB's Digital Journey



#ReadyForTheNew

PAPERLESS BRANCHES INTRODUCED



Simplified branch visit with handheld devices to fill forms and complete transactions

SUCCESSFULLY LAUNCHED



Tablet-based banking



Instant Credit Card printing in branches



Single page account opening form

DIGITAL DEPARTMENT CREATED



Introduction of DIB Chatbot



Revamp of DIB Website, Online Banking, DIB Mobile App

JOURNEY TOWARDS DIGITALLY INTELLIGENT BANK



PF & Credit Cards on Mobile App – Salary transfer (existing customers)



Remote signing of contracts – non digital customers



Implementation of E-cheque-Digitally authenticated by the customer replacing physical cheque

2014

2015

2016

2017

2018

2019

2020

CUSTOMER INNOVATION DEPARTMENT ESTABLISHED





ADVANCED THE YEAR WITH



Initiating the development of End to End customer journey through digital channels



Express Transfer / Instant Remittances

DIGITAL STRATEGY FORMULATION



Successful launch of DIB's Digital Lab



Digital customer journeys launched



"Banking-in-Minutes" concept launched with public introduction of New to Bank CASA account opening and Credit Card Journeys



Personal Finance for Salary Transfer Relationship customer (New /Existing) was launched on Internet Banking and Tablet



Set Foundation for Digital Academy &

Debt Capital Market



GRE and Corporate Deals

#ReadyForTheNew

Sovereign Deals

بنك ىبى الإسلامي



3.200% 10yr Sukuk

JLM & Bookrunner

Jul 2021





USD 2,500,000,000

5.125% Trust Certificates due 2026

JLM & Bookrunner

Jun 2021

بنك دبي الإسلامي Dubai Islamic Bank



Republic of Indonesia

USD 3.000.000.000

USD 1,250mn 1.500% 5yr USD 1,000mn 2.550% 10yr USD 750mn 3.550% 30yr

JLM & Bookrunner

Jun 2021

بنك ىبىي الإسلامي Dubai Islamic Bank

Financial Institutions Deals



Government of the United Kingdom

GBP 500,000,000

0.333% Long 5yr Sukuk

JLM & Bookrunner

Mar 2021





Emaar Properties

USD 500,000,000

3.700% 10yr Sukuk

JLM & Bookrunner

Jun 2021



أرامكو السعودية soudi aramco

Saudi Aramco

USD 6,000,000,000

USD 1,000mn 0.946% 3yr Sukuk USD 2,000mn 1.602% 5yr Sukuk USD 3,000mn 2.694% 10yr Sukuk

JLM & Bookrunner

Jun 2021



بنــك وربــــة WARBA BANK

Warba Bank

USD 250.000.000

4.000% Perp NC5 Sukuk

JLM & Bookrunner

Nov 2021





USD 500,000,000

2.082% 5yr Sukuk

JLM & Bookrunner

Oct 2021

Jan 2021





Ahli United Bank

USD 600,000,000

2.615% 5yr Sukuk

JLM & Bookrunner

Sep 2021



بنك دبى الإسلامي Dubai Islamic Bank



USD 350,000,000

6.125% 10.25yrNC5.25yr sustainability T2 Sukuk

JLM & Bookrunner

Sep 2021



بنك ىبىي الإسلامي Dubai Islamic Bank



Kuwait Finance House

USD 750.000.000

3.600% Perp NC6 Sukuk

JLM & Bookrunner

Jun 2021



بنك يبى الإسلامي Dubai Islamic Bank



بنك بياي الإستندى Dubai Islamic Bank

Dubai Islamic Bank

USD 1.000.000.000

1.959% 5vr Sukuk

JLM & Bookrunner

Jun 2021



بنك دبى الإسلامى Dubai Islamic Bank



Dubai Islamic Bank

USD 500,000,000

3.375% Perp NC6 Sukuk

JLM & Bookrunner

Apr 2021







Syndicated Deals and Bloomberg League Tables





















EMEA Islamic Financing MLA - FY2021

Rank	Mandated Lead Arranger	Vol (MM USD)	Deals
1	International Islamic Trade Finance Corp.	4,639	16
2	Dubai Islamic Bank	1,888	10
3	Saudi National Bank	1,366	4
4	Abu Dhabi Islamic Bank	1,154	8
5	Banque Misr UAE	1,111	5

EMEA Islamic Financing BR - FY2021

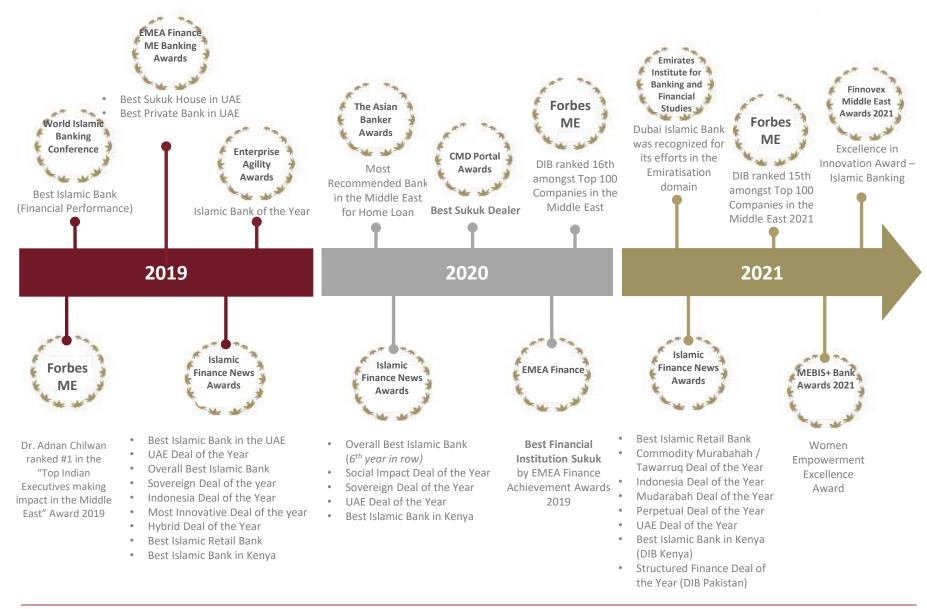
Rank	Bookrunner	Vol (MM USD)	Deals
1	International Islamic Trade Finance Corp.	4,639	16
2	HSBC	3,385	4
3	Dubai Islamic Bank	1,784	7
4	Emirates NBD	1,685	7
5	First Abu Dhabi Bank	1,317	4

US Dollar International Sukuk – FY2021

Rank	Manager	Vol (MM USD)	Issues
1	HSBC	4,122	28
2	Standard Charter Bank	3,815	26
3	Citi	2,426	16
4	Dubai Islamic Bank	2,278	17
5	JP Morgan	2,095	16

Select Award & Accolades





THANK YOU!



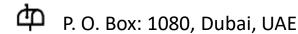
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